



NEW ENGLAND CHAPTER, INC.

AMERICAN MATERIAL HANDLING SOCIETY, INC.

CY 8-8800

OPP CERS EXECUTIVE COMMITTEE

> PRESIDENT Daniel Linehan Walter Baker Co.

VICE PRESIDENTS

Edward R. Rogers Atlantic Gelatin Div. Gen. Foods

David Stewart Cha. T. Main Inc. Gerald L. Himmelman

Leonard J. Edel Advanced Power Transmission Products

Alvey Conveyor Mfg. Co.

SECRETARY

Karl N. Myars

NATIONAL DIRECTOR

Augustus Hermann Samuel Cabot, Inc.

JULY 1, 1964

1197 WASHINGTON STREET DORCHESTER, MASS.

MR. JAMES HOFFA, PRESIDENT TEAMSTERS UNION 25 LOUISIANA N.W. 1 WASHINGTON, D.C.

DEAR MR. HOFFA:

As PRESIDENT OF THE NEW ENGLAND CHAPTER, INC. AMERICAN MATERIAL HANDLING SOCIETY, I AM ATTEMPTING TO ARRANGE TO HAVE A TOP FLIGHT LABOR SPEAKER FOR OUR JANUARY 12, 196 MEETING, WHICH SHALL BE HELD AT ARTHUR D. LITTLE Co., INC., CAMBRIDGE, MASS.

I HAVE DISCUSSED THIS WITH NICK MORRISSEY AND HE SUGGESTED THAT I CONTACT YOU DIRECTLY.

THE ATTENDANCE AT THIS MEETING WOULD BE ROUGHLY KOU. MOSTLY MANAGEMENT ME'I, WHO ARE INVOLVED IN SHIPPING, RECEIVING AND

THE SENTIMENT OF THE GROUP IS THAT IT WOULD BE BOTH PROFITABLE AND EDUCATIONAL TO HEAR YOU SPEAK.

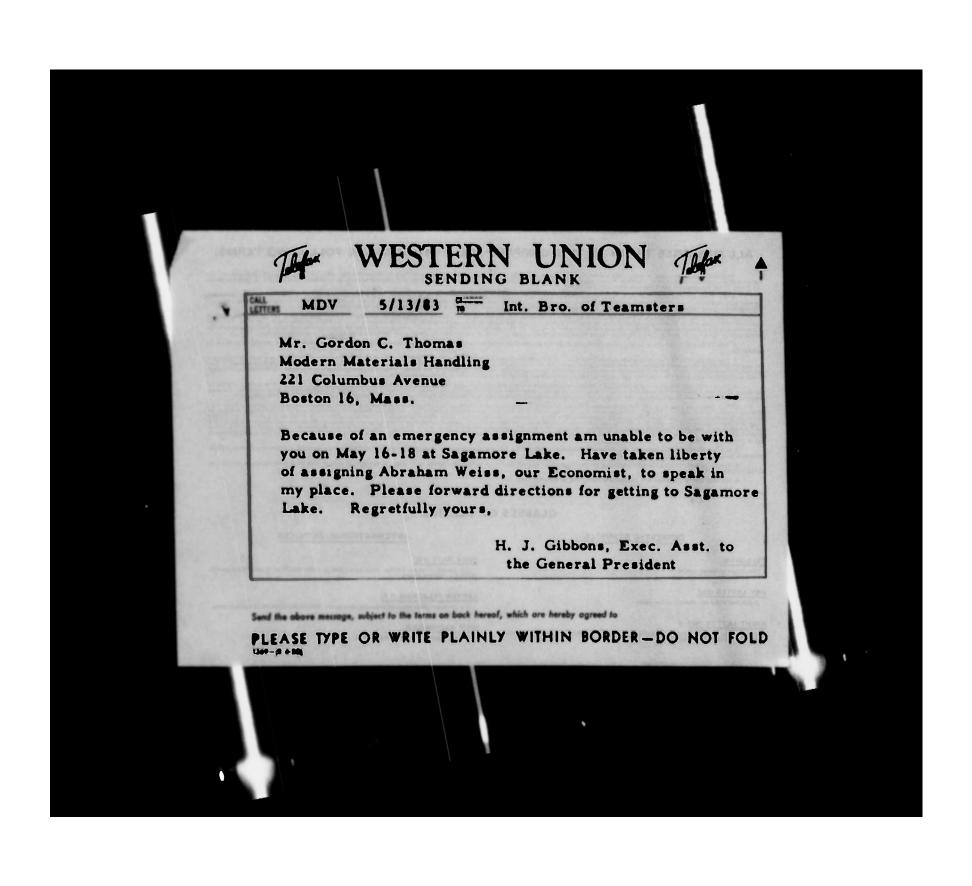
THE SUBJECT AND LENGTH OF YOUR TALK WILL BE LEFT TO YOUR DISCRETION. THE BROAD FIELDS OF LABOR, ECONOMICS AND/OR POLITICS ARE SUBJECTS ON WHICH WE KNOW YOU ARE THOROUGHLY KID I LI GEABLE.

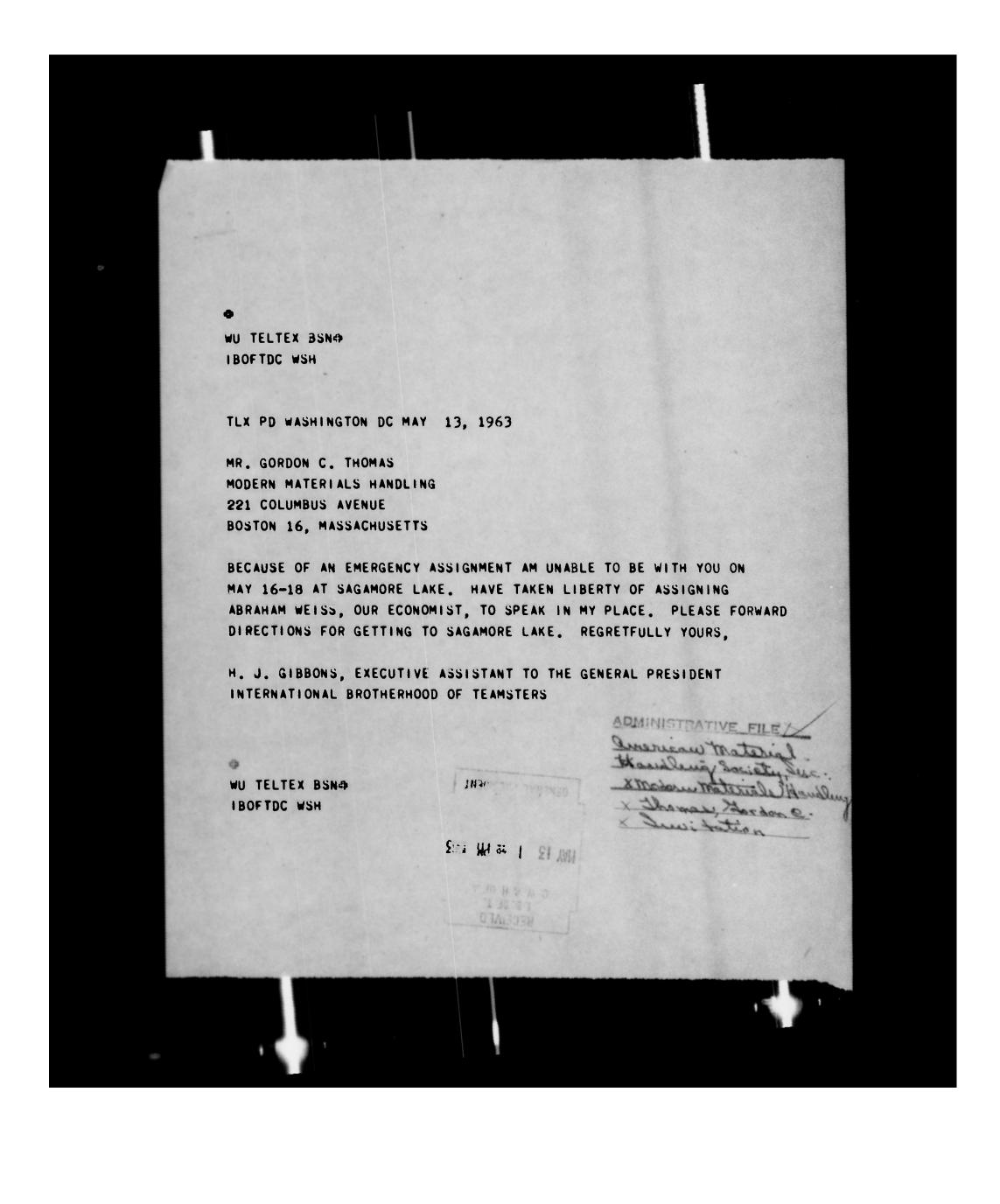
IN THE EVENT THAT IT IS IMPOSSIBLE FOR YOU TO MEET THIS DATE, WOULD YOU HAVE ANOTHER GOOD SPEAKER IN YOUR ORGANIZATION WHO COULD ATTENO THIS MEETING.

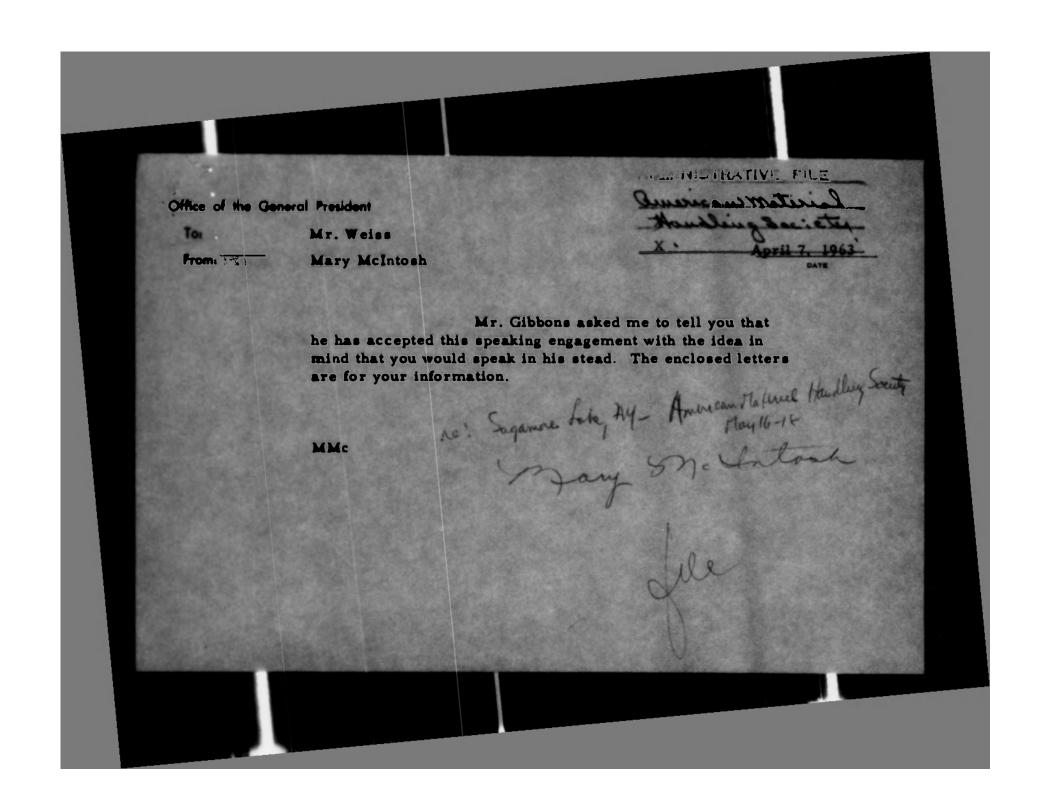
WE WOULD APPRECIATE A FAVORABLE REPLY FROM YOU.

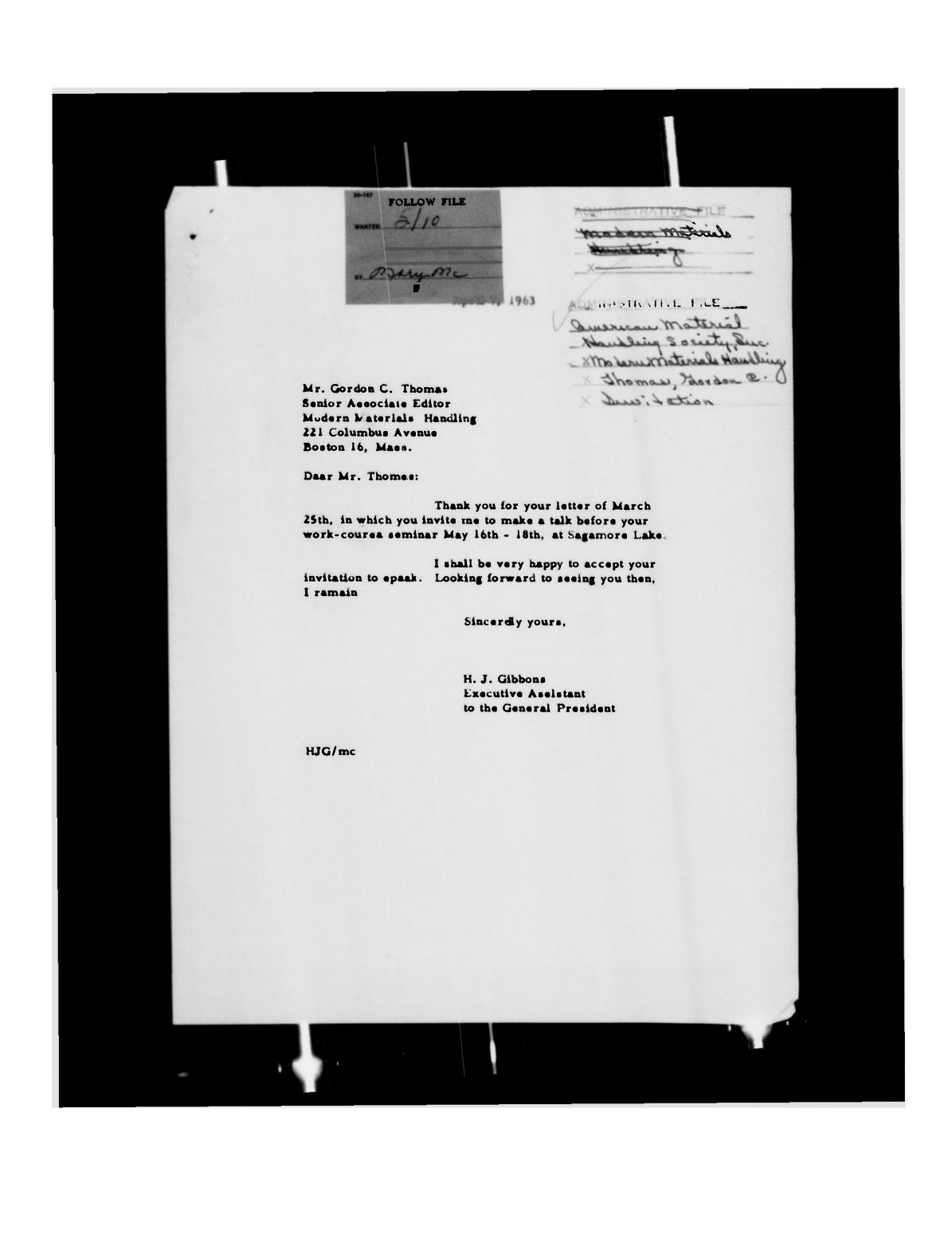
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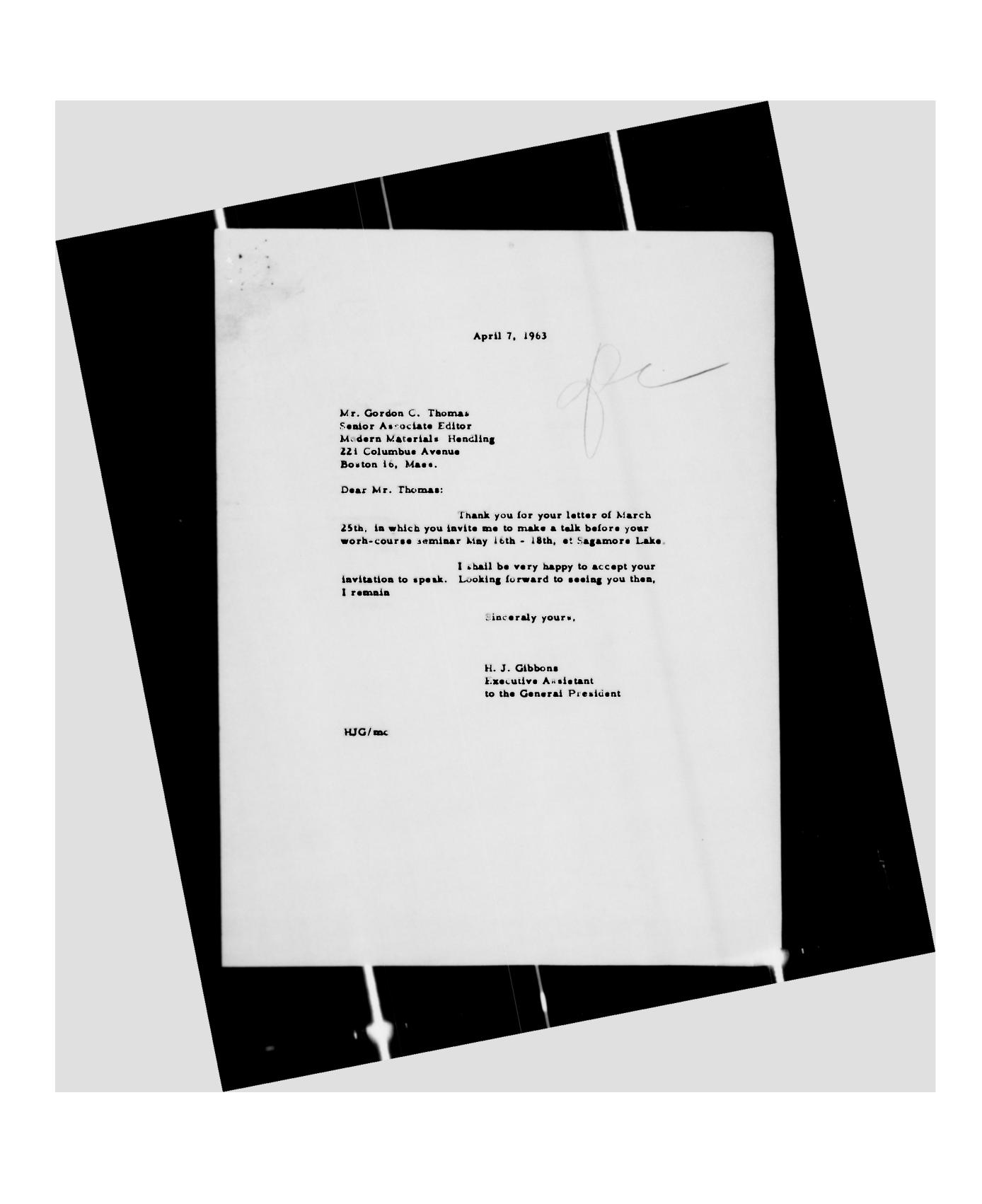
CC. MR. N. MORRISSEY











Modern Materials Handling 221 COLUMBUS AVENUE - BOSTON 16. MASSACHUSETTS - KENMORE 6-7750 March 25, 1963 Mr. Herold Gibbons Executive Assistant to the General President International Brotherhood of Teamatera 25 Louisiana Avenue N. W. Weshington 1, D. C. Dear Mr. Gibbons: Region I of the American Material Handling Dociety, Inc. (Eastern New York, Mew England, Montreal) is presenting a work-course seminar May 16 to 18, 1963, at Sagamore Lake (the old Vander ilt estate in the northern Adirondacks). For three days, the registrents will be delured with sessions on materials fundamentals as well as the more sophisticated ways of getting industrial goods moved (electronic data processing, operations research, mechanization, etc.). By Saturday evening, they will be ready for something different. The success of your debates with Sears Hallett and your ability to impress our people, with something other than their atereotyped preconceptions lead them to expect, makes you an unusually rine man for this spot. This would not be a debate. You would have the floor and the only cross-talk would come in the susation and answer period following. we understand that your planned presentation for the New Jersey Chapter -- a more soccific emphasis on transportation rather than broad generalites -- was very favorably received as Al Weiss handled it. The same a proach would go well here. If you could consider making this talk, we would be most grateful. A suggested theme might be: Transport Labor Faces a Challenge -- Traditional Attitudes Toword Automat'on vo. the Growing Public Impatience with Transport Work Stoppage. Or, you might prefer to forget the public impatience part. If you can make it, we would like to extend an invitation to stay with us as our pusat for as much of the seminar as you wish, to sit in on the sessions, or to fish in the private lake. We look forward to hearing from you. Gordon C Thomas Senior Associate Editor CT/pt

Modern Materials Handling A CAMMERS PUBLICATION

221 COLUMBUS AVENUE . BOSTON 18. MASSACHUSETTS . KENMORS 6-7780

Merch 25, 1963

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Louisians Avenue H. W.
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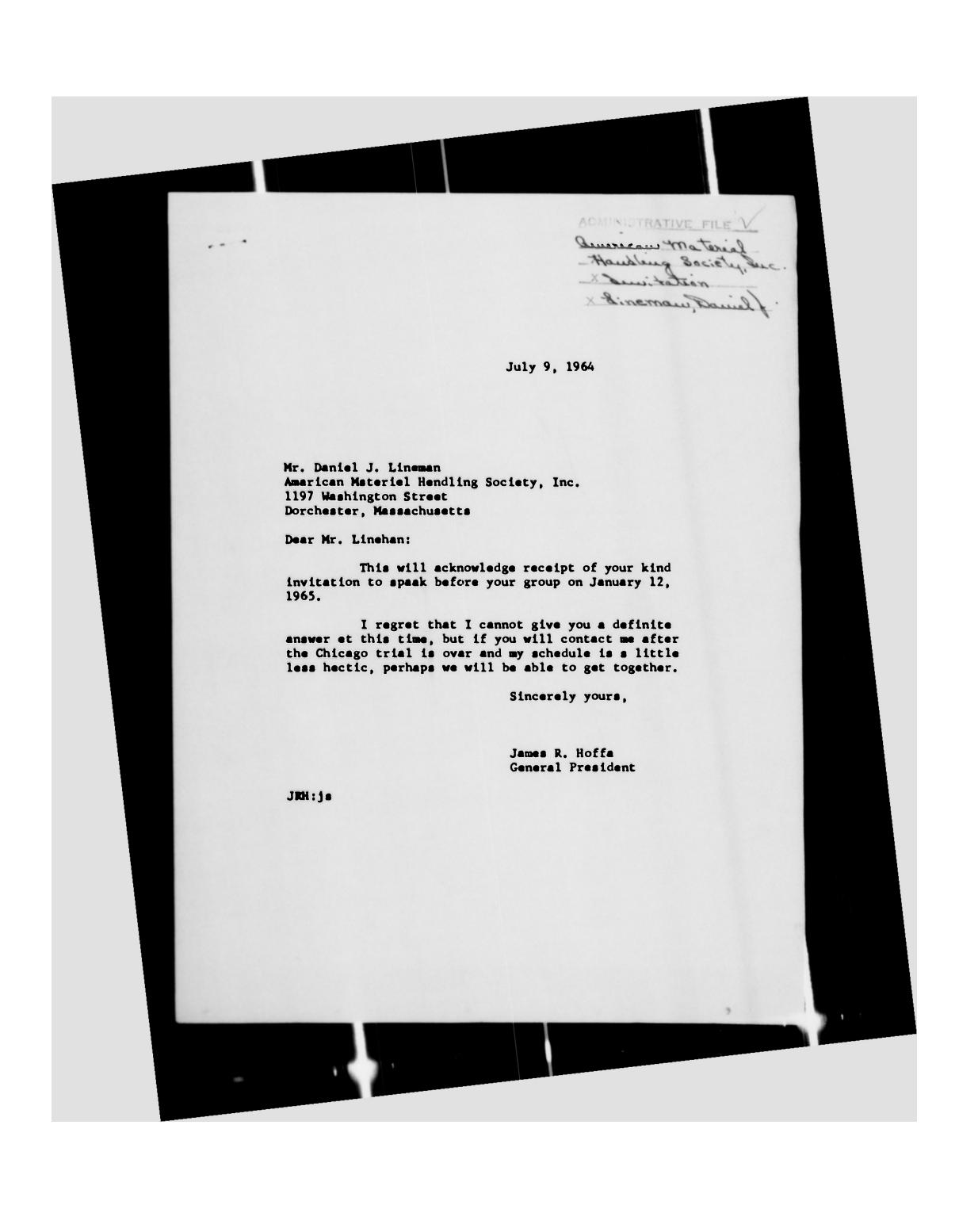
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Cordon C Thoses Senior Associate Editor





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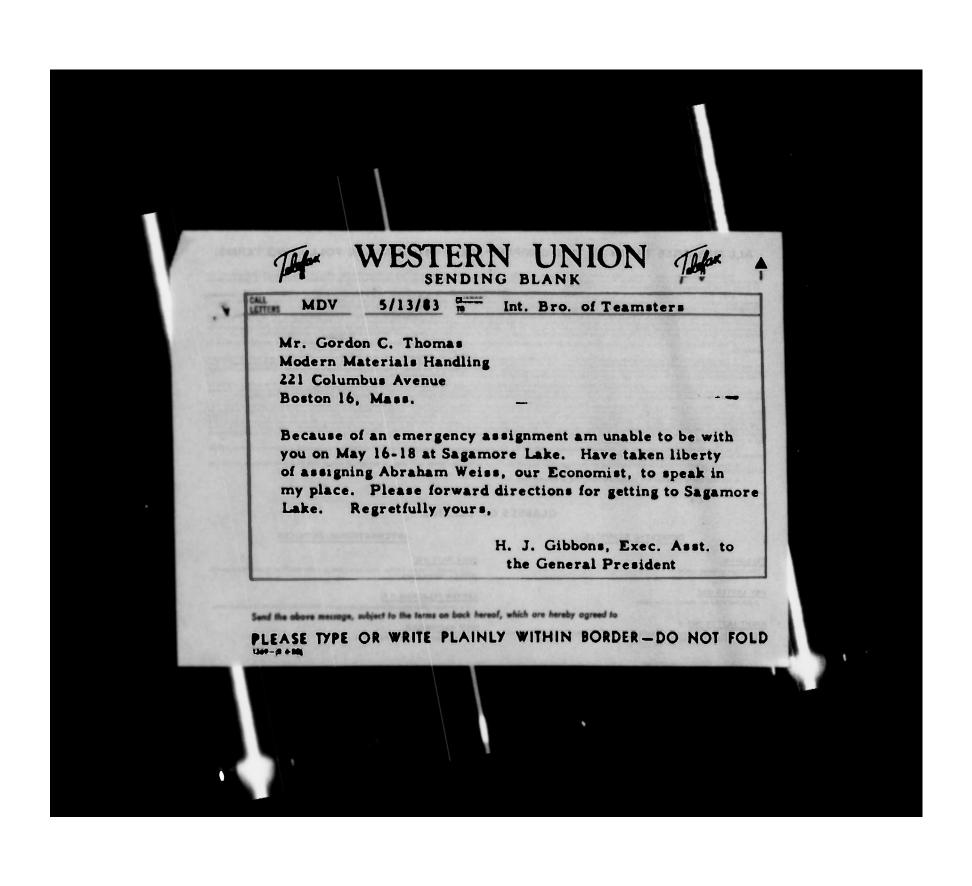
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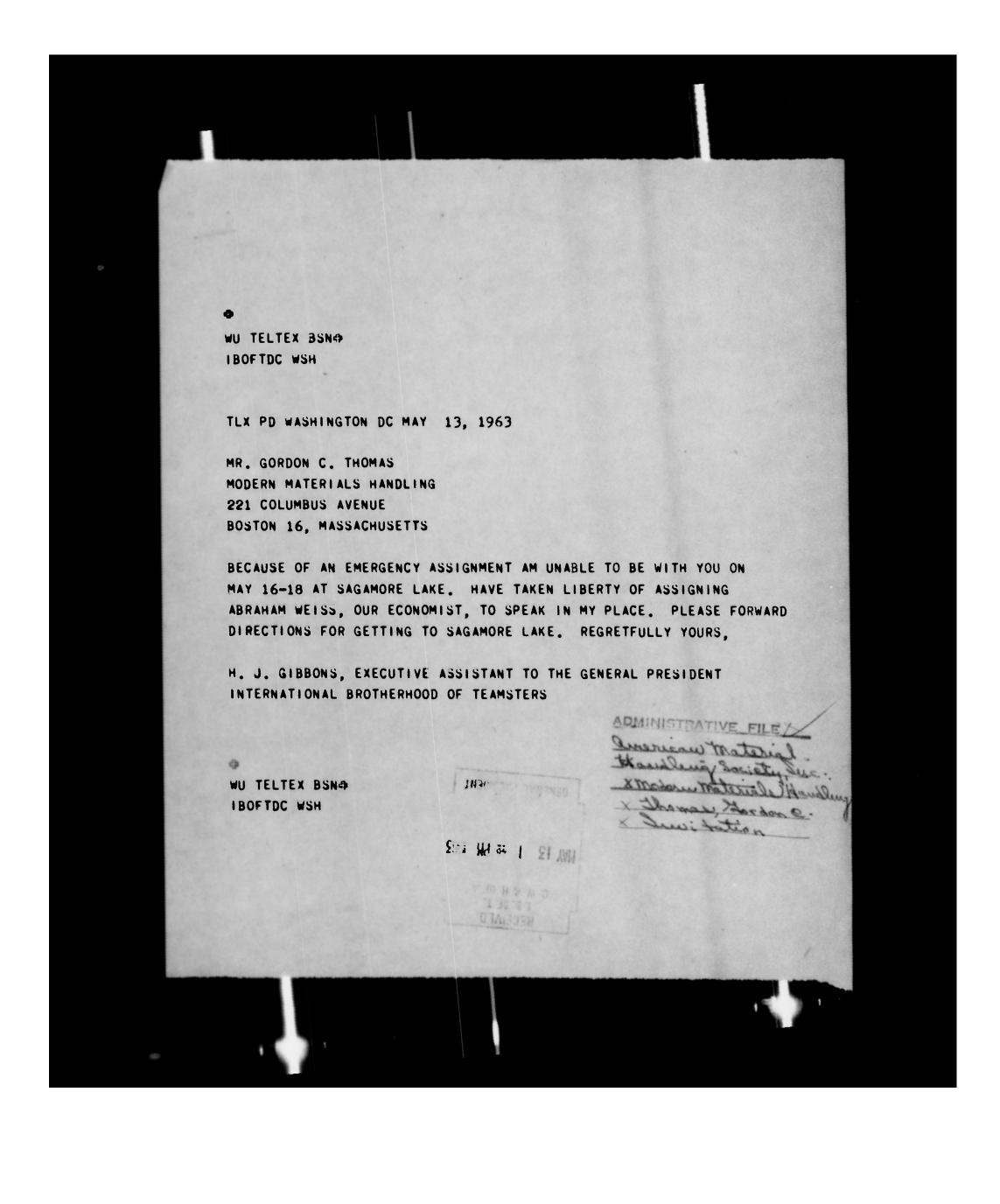
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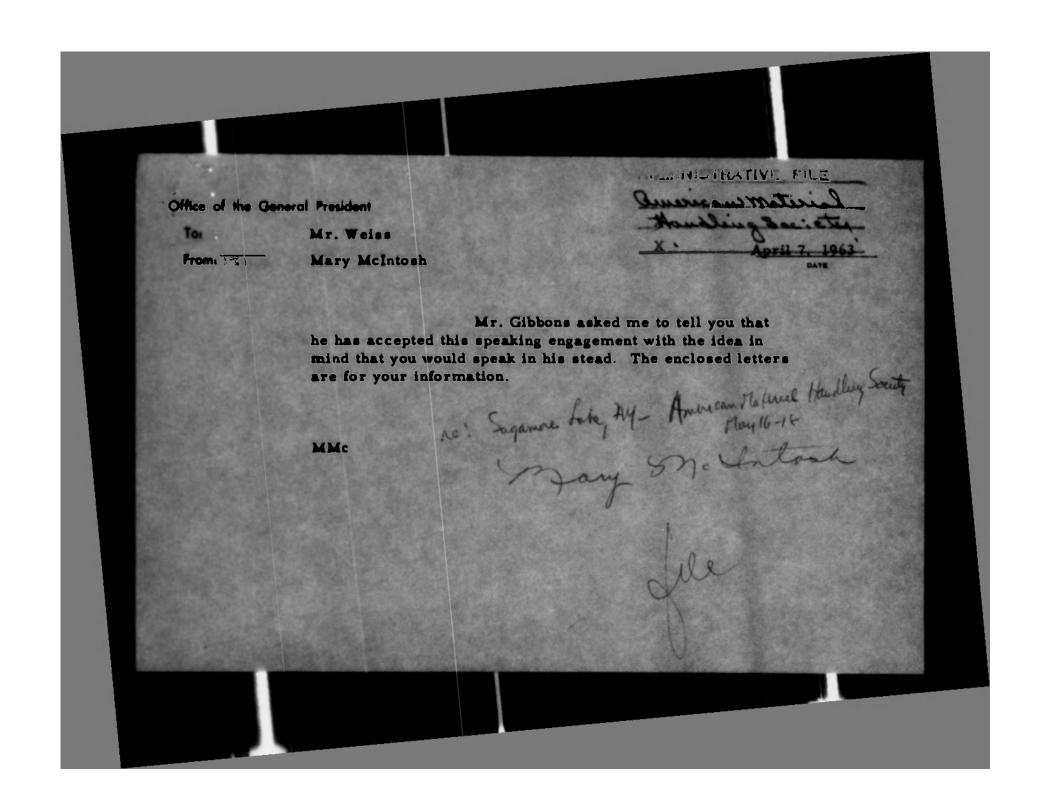
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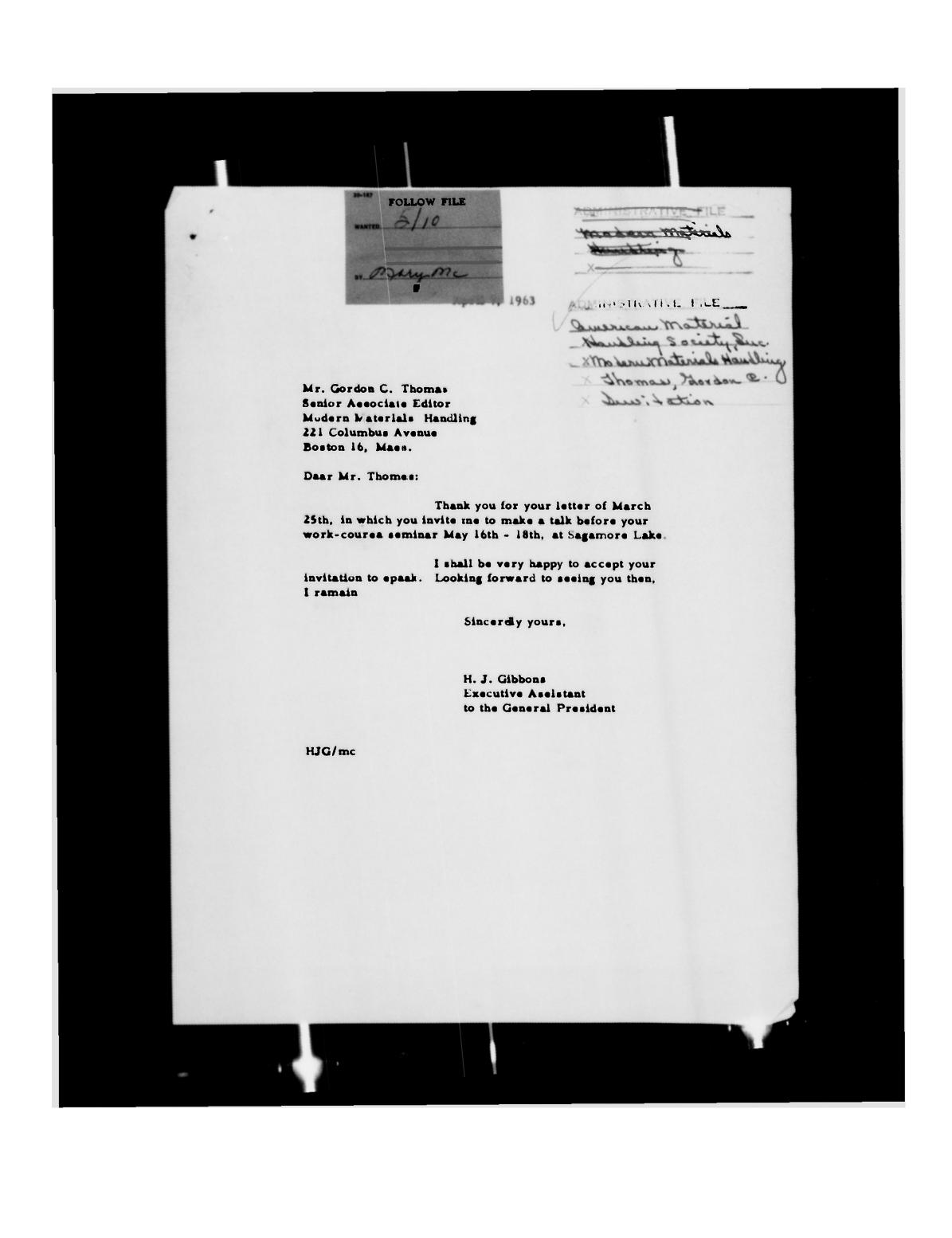
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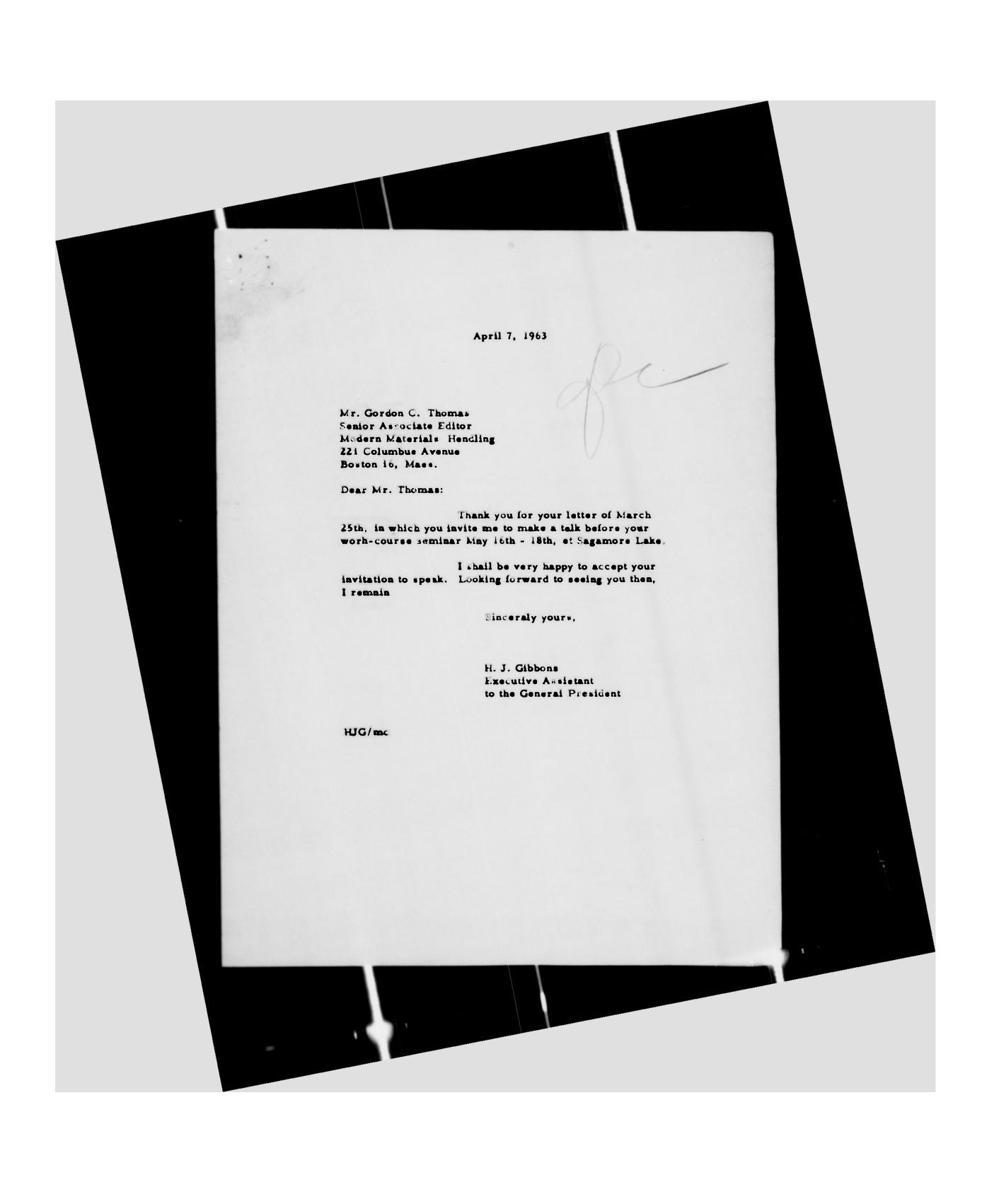
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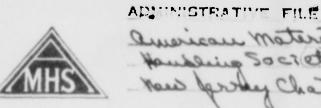
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We look forward to hearing from you.

Siecerely,

oct/pe

Cordon C Thomas Senior Associate Editor



ORGANIZED 1949

March 15, 1963

Mr. H. T. Gibbons, Exec. Assistant International Brotherhood of Teamsters 25 Louisians Avenue, N. W. Washington, 1, D. C.

Dear Mr. Gibbona:

We of the New Jersey Chapter wish to extend a sincere thank you for ail the effort and cooperation shown in assisting in our March 13th meeting.

Your Mr. Al Weiss did a very commendable job in presenting labor's position. His views were thought provoking and well received by the audience. Please convey my thanks to him.

Very truly yours

J. G. Virosco Program Co-Chairman

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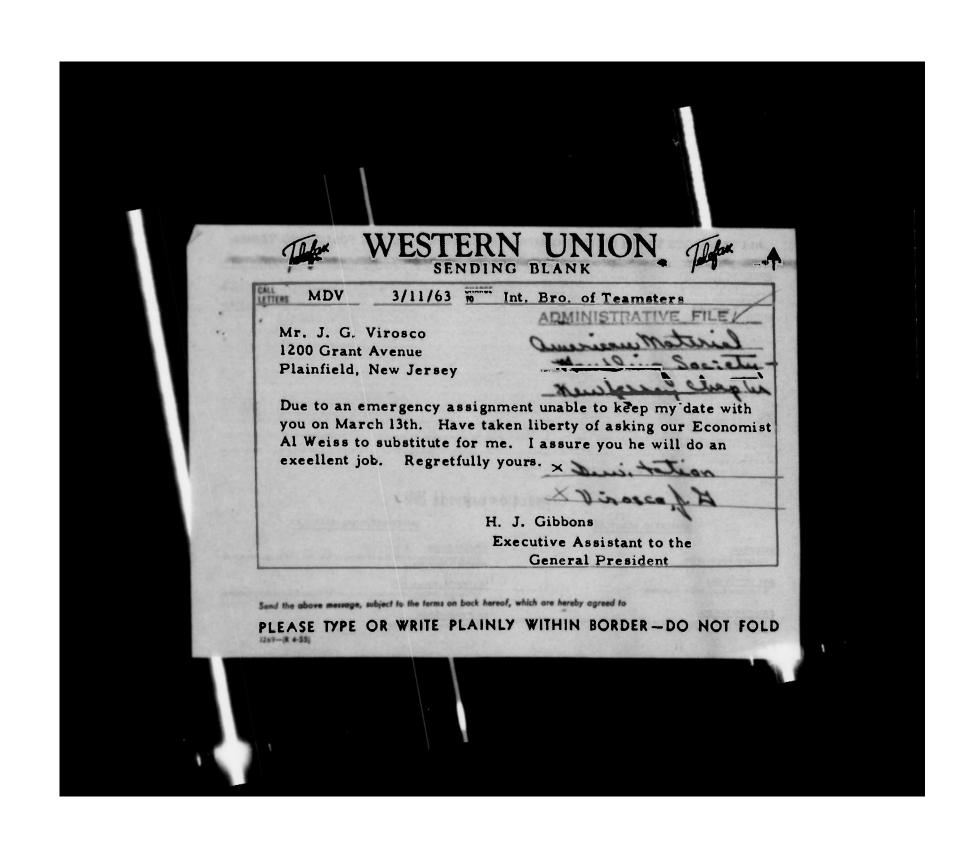
JGV: nl

1200 Grant Avenue Plainfield, N. J.

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AFFILIATES

American Material Handling Society, Inc. Institute of Materials Handling in England - Arbeitsgebiet Materialfluss in RKW Germany - Japanese Material Handling Society - Materials Handling & Construction Plant Association of South Africa - Centre D'Information de la Manutention





ORGANIZED 1949

1200 Grant Avenue Plainfield, New Jersey

March 5. 1963

Mr. H. J. Gibbons Executive Assistant International Brotherhood Teamsters 25 Louisiana Avenue, N. W. dashington, D. C.

Dear Mr. Gibbons:

Arrangements for our meeting of March 13, 1963, have been completed. "Sharing" the program with you will be;

Mr. George Duggan (representing management), an Attorney and presently instructor on Industrial Relations at St. Peters in Brooklyn. Mr. Duggan was formerly council for various trucking firms and associations.

We plan to center the discussions on the theme of "Technological Changes in Transportation and Materials Handling." Each speaker will present an outline (approximately 15-20 minutes) on the policy they represent concerning technological changes (such aa piggy-back proposed rail mergers, containerization, etc.) and their impact. This would be followed by a brief(approximately 5 minutes) period for replying to other speaker. Questions from the floor for specific speakers will be accepted prior to closing the program.

Please let me know if I can be of assistance in arranging transportation or hotel reservations for you.

Very truly yours,

Virisco o-Chairman - Programs

JGV/d

Institute of Materials Handling in England

Arbeitsgebiet Materialfluss in RKW Germany

Handling Society

matine et l'autruction étant disociation of south strike. Centre D'Information de la Manutention



AMERICAN MATERIAL HARDLING SOCIETY EW CHAPTER, INC.

1200 Grent Avenue Pleinfield, New Jersey

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Secretary of Married Harring of England . Action typhus Married as in REW Generally

Marrier Heading & Conserver Plant Corpers of South Africa Center D'Information de la Manufestion

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Labor - Management DEBATE Juke With

- AUSPICES -

AMERICAN MATERIAL HANDLING SOCIETY NEW JERSEY CHAPTER, Incorporated THEME

TECHNOLOGICAL CHANGES in TRANSPORTATION STYMIED OR GOING FORWARD?

Representing Lobor:



HAROLD J. GIBBONS

Executive Assistant to the General President, International Brotherhood of Teamsters

Representing Management:



GEORGE DUGGAN

ATTORNEY Formerly Counsel for Associated Motor Truck various chemical and glass managements, currently Instructor at St. Peters

PIGGYBACK PROPOSED RAIL MERGERS

RECENT CONTRACT SETTLEMENTS

COMPULSORY ARBITRATION CONTAINERIZATION

DATE WEDNESDAY, MARCH 13, 1963

Some of the topics of discussion are to be

PLACE: THE CORONET, 925 Springfield Avenue, Irvington, N. J. (At the Gorden State Parkway)

DINNER will be served at 6.30 P. M., Promptly

55 if you pay at the door

WHO? EVERYBODY who is interested in Labor-Management problems

ONE IDEA may save you many times the price . . .

YOU JUST CAN'T AFFORD TO PASS IT BY!

PARKING: Either alongside The Caronet or diagonally across the street in the bonk parking lot

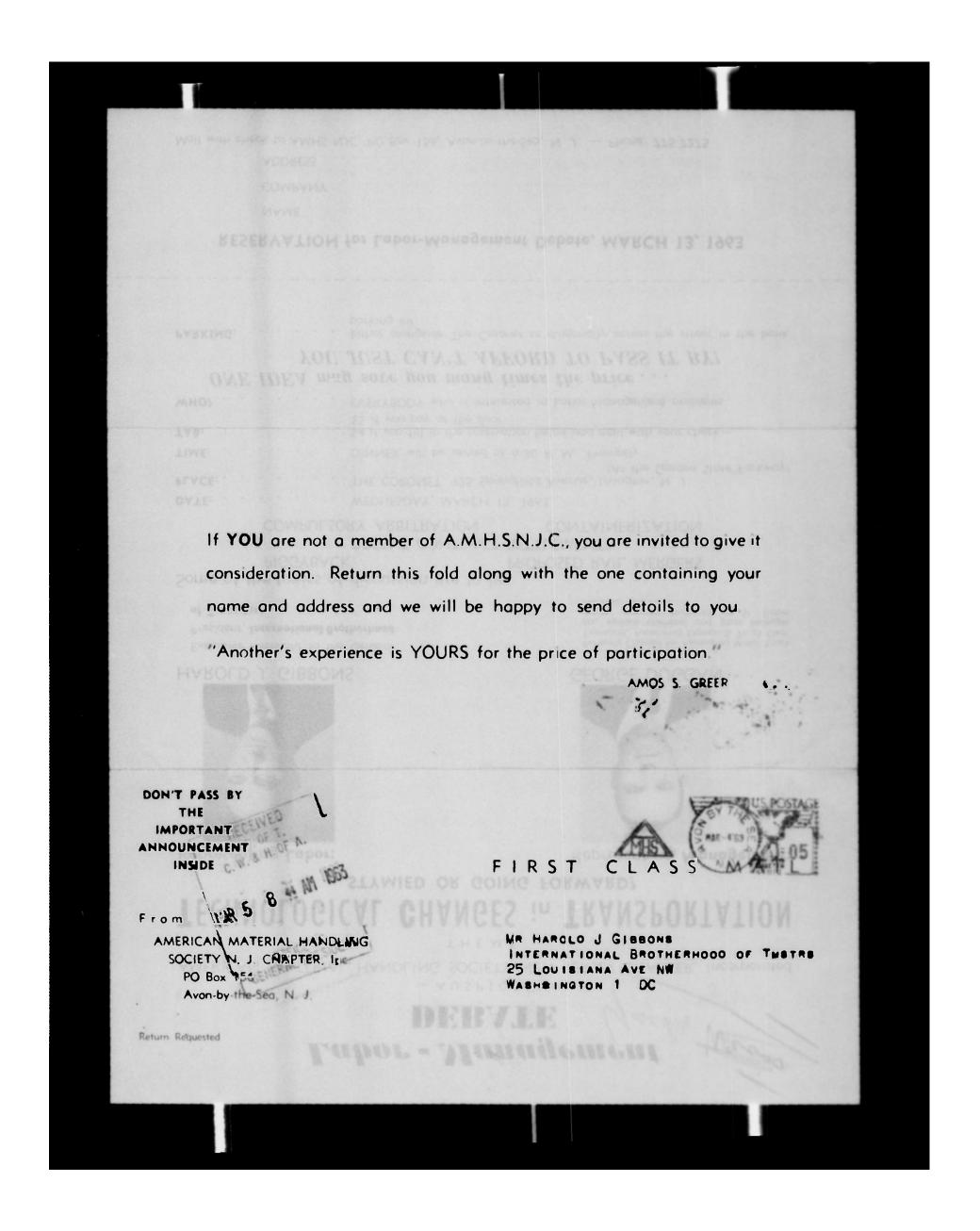
RESERVATION for Labor-Management Debate, MARCH 13, 1963

NAME

COMPANY

ADDRESS

Mail with check to AMHS NJC, PO Box 156, Avon-by-the-Sea, N. J. - Phone 775-7275



Labor - Management

- AUSPICES -

AMERICAN MATERIAL HANDLING SOCIETY NEW JERSEY CHAPTER, Incorporated

THEME:

TECHNOLOGICAL GHANGES in TRANSPORTATION

STYMIED OR GOING FORWARD?

Representing Labor:

Representing Management:



HAROLD J. GIBBONS

Executive Assistant to the General President, International Brotherhood of Teamsters

GEORGE DUGGAN

ATTORNEY

Formerly Counsel for Associated Motor Truck Transport, Associated Express & Truck Owners, various chemical and assuments, currently Instructor at St. Peters Institute, Brooklyn.

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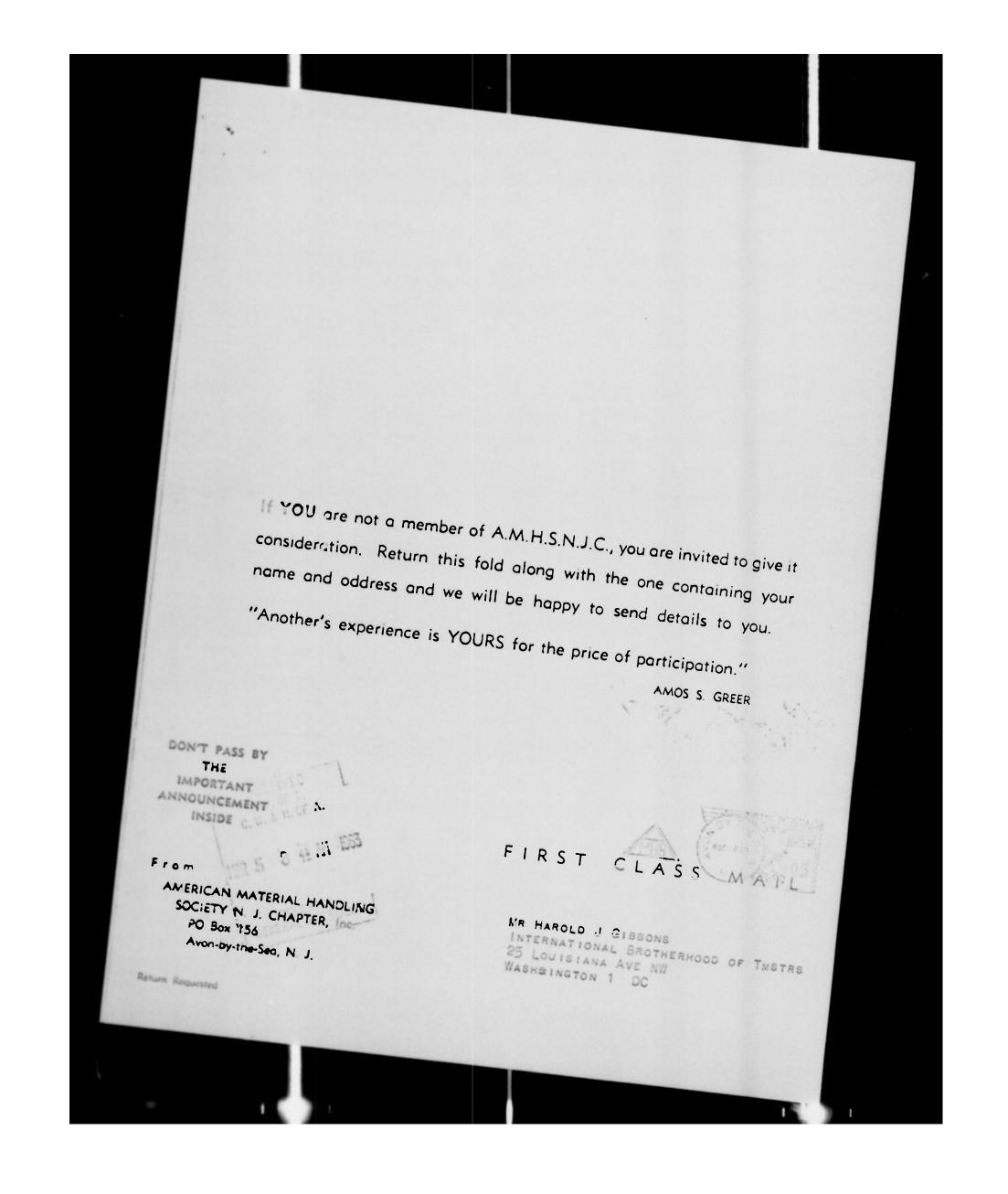
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NAME

COMPANY

ADDRESS

Mail with check to AMHS NJC, PO Box 156, Avon-by-the-Seo, N. J. - Phone: 775-7275





ORGANIZED 1949

1962-1963

JUSTINE T - HREINER MA We transfer Phone: 425-5901

Vice President ROBERT E. SLACK

Socretary and Tremmer RERBERT H. LEMMERMAN P41 this 136. Area to the fire N. J. 275.7273

RESERVED & BOTTLES 283 8590

DIRECTORS: A Mission Post no this

DOS FRAZIER, Part President Frazier Industrial Co. 200 Glenwood Are., Bloomfield, N. J Phome: 748-2282 SYDNEY V. HAAS Engineers Inc. 487 Ocange St., Newark, N. J. Phone: 482,7040 MAYNARD B. ISETT American Stores Co. 184 Washington St., Newark, N. J. Phone: 642-8665 EDWARD L. JONES, Past President

Pullet Sales Corp. 122 E. 42nd St., New York 17, N. Y. Phone: Area code 212 - 697 2856 ----I S V & D Rock VII W H L. Red Bank, N. J. Phone: 741-2084 - Ext. 611

RION SEE J. MITTER. Com. Com. Managed Expansion Holt Co., Inc.

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MW1 T MPINET The J. T. Spirov Co. P.O. Box 311, Metachen, N. J. Phone: 548 1178 GEORGE C. STRYKER

She Manufacts JAMES G. VIDORITE Union Carbide Plastics Corp. Hotted Rivok, N. J. Phone: 356-8000

1200 Grant Avenue Plainfield, New Jersey

February 6, 1963

Mr. H. J. ofbbons, Executive Assistant International Brotherhood of Temasters 25 Louisana Avenue, N.W. Washington 1, D.C.

Dear Mr. Gibbons:

ity sincerest thanks for your accepting the invitation to participate in our program of March 13th. Your prompt response is halpful in making further plans.

We are trying to arrange to have present an official of the Department of Commerce Transportation section. He would provide discussion of government policy in the areas under consideration. We would like to know if this is satisfactory with you. Tentatively, we plan to center the discussion on the theme of Technological Changes In Transportation'. Each speaker would present a short outline of the policy they represent, followed by a few minutes to comment on the policy outlined by the other speakers. There would then be discussion of specific topics of interest such as: piggybeck, proposed rail mergers, containerization, etc. Questions from the floor for specific species will be accepted for a few minutes prior to closing the program. We would be pleased to have any connects and suggestions for specific topics.

We are having some "cluding problems with our possible anagement representative and util forward you information about all so soon so possible.

The meeting is scheduled for March 13, 1963, 6:30 P.M. at the "Coronet" in Irvington, New Jersey. Please let me know if you wish hotel reservations.

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.r. H. J. Gibbons - 2 -February 6, 1963 Our publicity group has requested a brief biography (with picture if possible). Normally our publicity is directed to materials handling men in our chapter area. Should you wish some notice of this meeting be sent to members of the labor movement, or for you to have some guests please let me know. Very truly vours, Program Co Chairman



ORGANIZED 1949.

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PENTCH T. SCHENISHER M.A. N. Candles Mark-Tistory, N. J. Phone A25-0861

Vice Prosified MORRIST E. RLACK Union Carbelle Planting Corp. Record Brookl. S. J. Phope: 155-860

SCORELY and Tregouver HERDERT H. LEMMERSIAN P.O. thes 556. A very by the day, N. J. Photos: 775-7273

National Housepp of Post Pers. RECHARD K. HOPKINE, fo. General Electric Co. 10-17th Ave., Kerkerk, N. J. Phone: 243-4200

CHARLES H. HARTPLE Related Means Products Dre. 225 Long Ave., Fillman, X. J. Phone. 805-2000

DON PRABIER, Past Provident Frantor Industriat Co. 36 Glestrand Ave. Resembled, 3, 12-mar 780-2782 SYDNEY V. HAAM

Engineers Inc.

107 Cronge Mr. Newark, N. J.

Phone 402 Tool

MAXNABJe B. DEEPT

American Financial

104 Washington Br., Newark, N. J.

Phone 542 700

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The J. T. Spiney Co.
P'S. Div. 121. Metachan. N. J.
Phone: GS 4179
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Lanc. Cir. Minaghinist V. J.

JANES C. VIRGINESS. Union Carbide Plantics Conformed Street, N. J. 1200 Great Avenue Plainfield, New Jersey

February 6, 1963

Mr. N. J. Gibboss, Executive Assistant Interestional Brotherhood of Temptons 25 Medicage Avanue. N.W. Machington 1, D.C.

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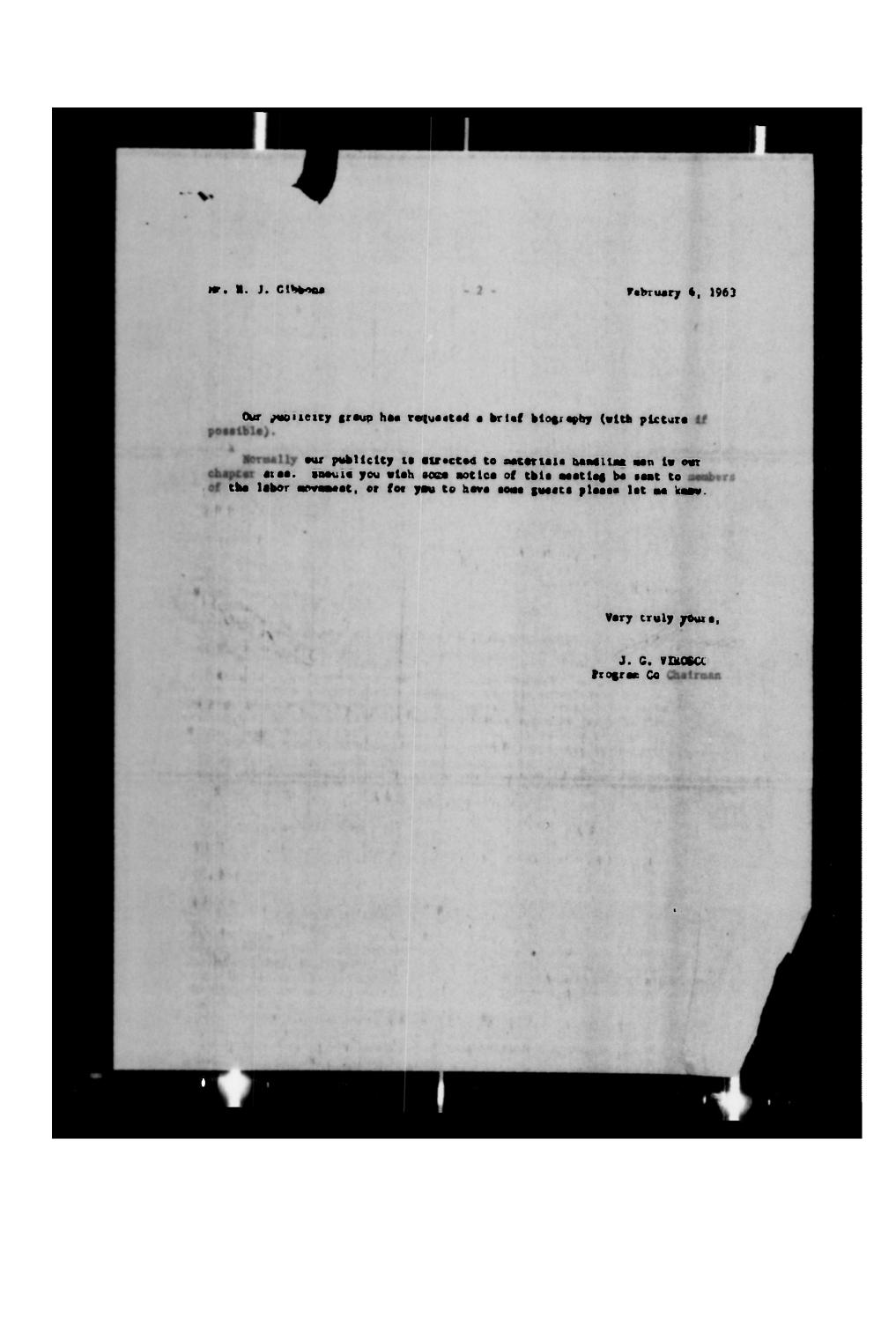
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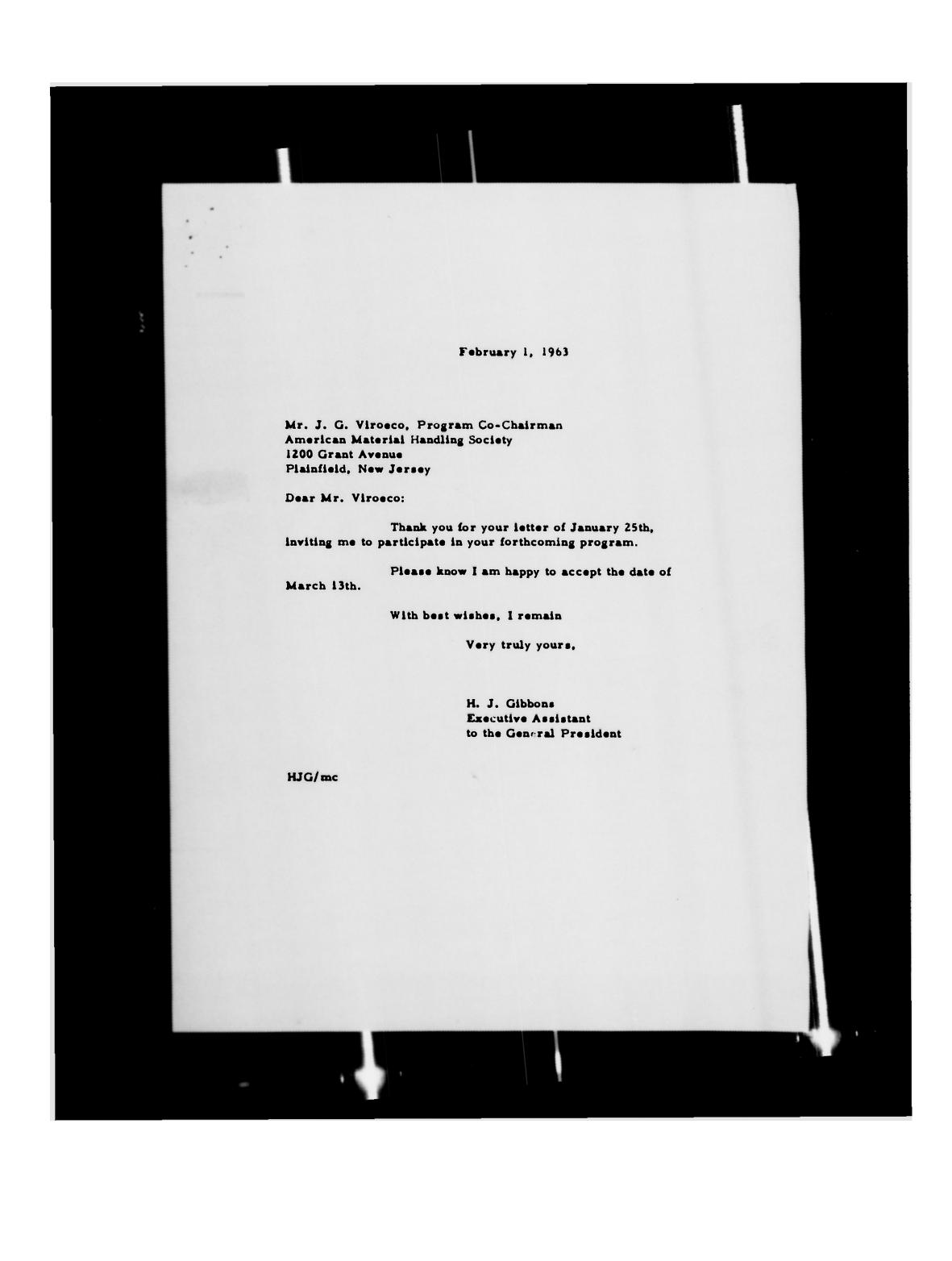
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ROBERT B. MLM %.

Storetor- call Country

DIRECTORS:

Xational Director & Past Pres.

RICHARD K. HOPKINS, Sc. Mills Im Second & J.

CHARLES R. BARTELL

Mileson, remove II s 300 Long Ave. Milbode N. J.

........

January 25,1963

Executive Assistant International Brotherhood of Teamsters 25 Louisana Ave, N.W. Washington 1,D.C.

Dear Mr Gibbons; MERCHANT IN LICH HORMAN

Mr H.J. Gibbons

Last summer we exchanged letters (copies enclosed) concerning your possible participation in one of your programs.

At present we are making arrangements to conduct this meeting on March 13,1963. Please let me know if this is satisfactory to you.

Once this date has been confirmed, I hope to examine in more detail the format and topics of discussion and to make the necessary travel and publicity arrangements

Very truly yours

pri tream se howert N J

MATNARD R INCTT American Stores Co. 184 Washington M., Newast, N. J. Phone: 642-8665

Musico J. G. Virosco BOWARD L. HINKS POR Program Co-Chairman

Pallet Sales Corp. 122 E. 42nd St., New York 17, N. Y. Phone: Area code 212 - 607-2850 JAMES E. KELLY PANAR Rada NAMEL
Red Bank, N. F.
Phone: Tel 3006. Res. 555

1200 Grant Ave. HINTER AND PRINTER BALL Plainfield N.J. Digmond Examens But Co. Inc. 506 North Ave., Garwood, N. J. Phone: 785-1406

HENNIT T WHILTS W special New York SR, N. Y. Area 212 MM JOEL T. SPIVEY

JAMES O VINCOLO Pann Carted : Plastics Corp. Bound Brook, N. J. Phone: 356 8000

GEORGE C. STRYKER

JE 28 8 15 M 1505

AFFILIATES

American Material Handling Society. Inc. - Institute of Materials Handling in England - Arbeitsgebiet Materialfluss in RKW Germany - Japanese Material Harding Society - Materials Harding & Construction Plant Association of South Africa - Centre D'Information de la Manutention

July 9, 1962

Mr. Harold Gibbons, V. P.
International Brotherhood of Teamsters
25 Louisians Avenue, N. W.
Wasningtou, D. C.

Dear Mr. Gibbons:

The Program Committee of the New Jersey Chapter is planning the schedule for the 1962-1963 season and wishes to arrange one meeting as a 'debate'. You might remember your participation a few years ago in such an affair sponsored by our Chapter where the opposing view was presented by Mr. Sears Hallet. This program was nightly succeasful and is still remembered by many of our members. Tentative plans for such a meeting call for a member of railroad management to discuss with labor such topics as containerization, mergers, piggyback, increasing rail-truck competition, etc.

Knowing that these areas are of special interest to you and that you have devoted a great smount of time to them, I wonder if you could be with us some evening as part of the program and give us the benefit of your experience. Such a meeting affords the opportunity to present ones viewpoint face-to-face to a large group of business people. We meet on the second Wednesday of the month, September through June, in Irvington, New Jersey (near Newark). At present, while certain dates have been reserved, the program schedule is flexible, and we probably could arrange the schedule to suit preferences you might have.

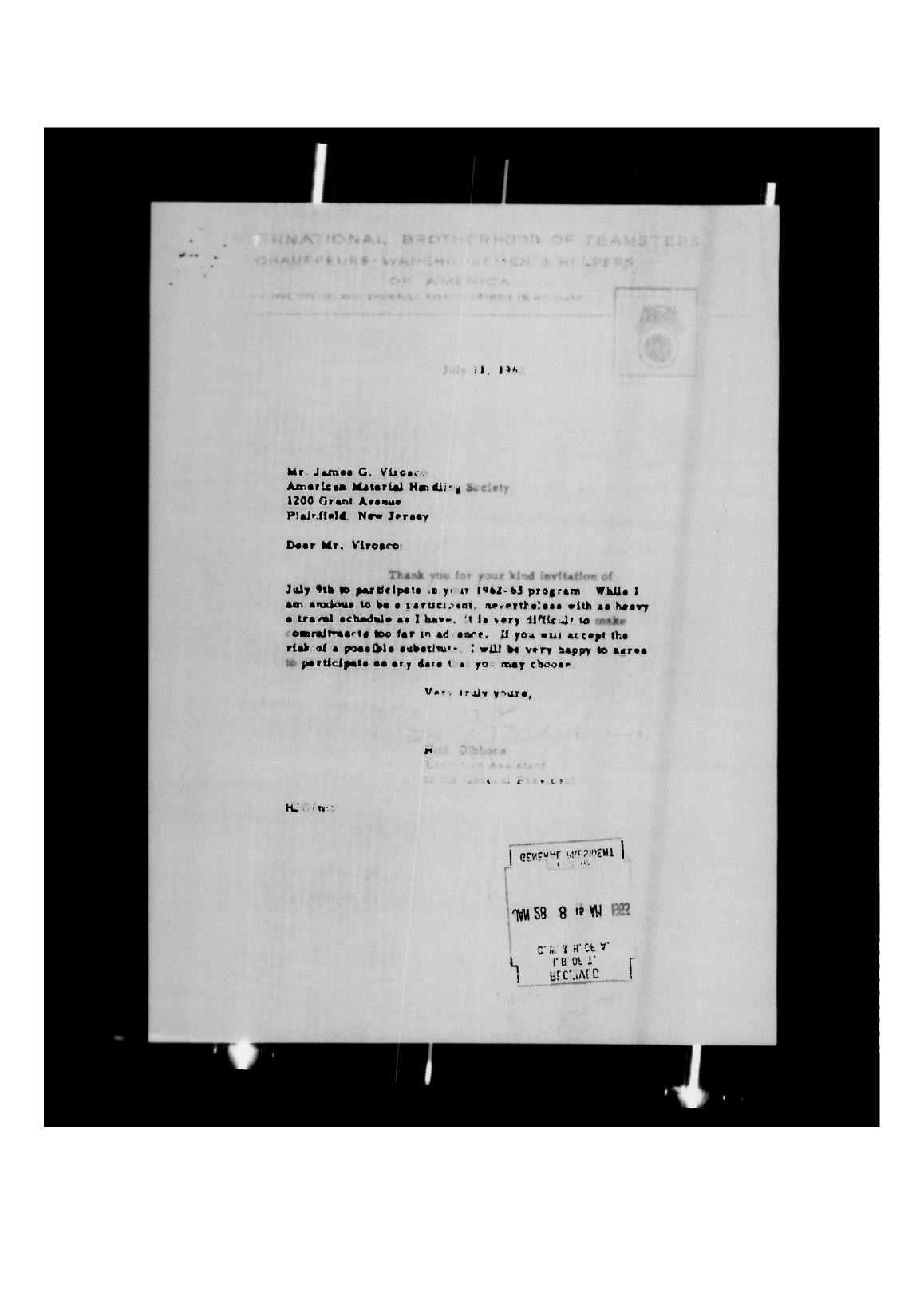
Hoping that you will look with favor on this invitation, we await your reply.

Very truly yours,

JAN 28 8 15 AM 1363

JAMES G. VIROSCO
Program Co-Chairman
1200 Grant Avenue
Plainfield N. J.

JGV: eva



July 11, 1962

Mr. James G. Virosco American Materiai Handling Society 1200 Grant Avenue Plainfield, New Jersey

Deer Mr. Virosco:

Thank you for your kind invitation of July 9th to participate in your 1962-63 program. While I am anxious to be a participant, nevertheless with as heavy a travel schedule as I have, it is very difficult to make commitments too far in advance. If you will accept the risk of a possible substitute, I will be very happy to agree to participate on any date that you may choose.

Very truly yours.

H. J. Gibbons
Executive Assistant
to the General President

HJQ/mc



ORGANIZED 1949

July 9, 1962

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PINARD I MILER 100 Yorth Liv. Harvard, V. J.

CORNYLAK H M Renderd Cuty. 212 Commer 410 Jorney City, N. J.

BERNEST B LEMBERMAN
P.O. Box 136, Area by the Sea, N. J.

BE HARD & MIPKING & 10 17th Ass Nowark W. J., 161 3 6460 THE SALES B. BARTELL

ARTHUR B. BNORL Fording Equipment Co. 1466 Chestaut St., Hillside, N. J Phone: WA 6-2960 DON FRAZIER, Past President Frazier Industrial Co. 390 Glenwood Ave., Bloomfield, N. J. Phone: P1 8-2282

SYDNEY V. HAAR Engineers Inc. 487 Orange St., Newai Phone: HU 27040 MAVNARIS R. ISETT American States Co. 184 Washington St., Newark, N. J. Phone: MI 2-8665

EDWARD L. JONES, Past Presid R. Stat M. New York IT N. Y. JAMES E RELLY I'M VAD Farle, NOMHL. Red Stank, N. J. Phone: SHI 2004 - Rev. SH ----

JI STI S Y SO MORIDER W & W. CLEM The State of J ROBERT E. SLACK Union Carbide Plastica Corp. Bound Brook, N. J. Phone: LL.

GEORGE C. STRYKER Westinghouse Electric Curs. Lamp Div., Hissenfield, 1., Phone: HC 62000 JAMES G. VIROSCO Union Carbide Plastics Corp. Brand Brook, N. J. Phone: EL 6-8000

Mr. Harold Gibbons, V. P. International Brotherhood of Teamsters 25 Louisiana Avenue, N. W. Washington, D. C.

Dear Mr. Gibbons:

The Program Committee of the New Jersey Chapter is planning the schedule for the 1962-1963 season and wishes to arrange one meeting as a 'debate'. You might remember your participation a few years ago in such an affair sponsored by our Chapter where the opposing view was presented by Mr. Sears Hallet. This program was highly successful and is still remembered by many of our members. Tentative plans for such a meeting call for a member of railroad management to discuss with labor such topics as containerization, mergers, piggyback, increasing rail-truck competition, etc.

Knowing that these areas are of special interest to you and that you have devoted a great amount of time to them, I wonder if you could be with us some evening as part of the program and give us the benefit of your experience. Such a meeting affords the opportunity to present ones viewpoint 'face-to-face' to a large group of business people. We meet on the second Wednesday of the month, September through June, in Irvington, New Jersey (near Newark). At present, while certain dates have been reserved, the program schedule is flexible, and we probably could arrange the schedule to suit preferences you might have.

Hoping that you will look with favor on this invitation, we await your reply.

SH Me Very truly yours,

James G. VIROSCO Program Co-Chairman 1200 Grant Avenue

Plainfield, N. J.

JGV:evs

AFFILIATES

American Material Handling Society, Inc. - Institute of Materials Handling in England - Arbeitsgebiet Materialfluss in RKW Germany - Japanese Material Handling Society - Materials Handling & Construction Plant Association of South Africa - Centre D'Information de la Manutention

Lawiston winemed retgers bush with a prince of guildens west west found of fund of water is the sail of the sail o

July 16, 1962

Mr. Daniel J. Linehan Walter Baker Chcolate & Cocoa General Foods Corp. Dorckeater 24, Mass.

Dear Mr. Linehan:

Thank you for your letter of July 12th inviting me to be a speaker at the New England Chapter of the American Material Handling Society on September 18, 1962.

Unfortunately, I am not in any position to accept speaking engagements for several months beginning with September. As you may know, I am acheduled to be on trial in Tampa at that time.

Fraternally yours,

James R. Hoffa General President

JRH/yk

NEW ENGLAND CHAPTER, INC. American Material Handling Society



OFFICERN MACUTIVE COMBITTEE

PRESIDENT Esneyth L. Warden, Jr.

Arthur D. Little, Inc. VICE PRESIDENTS

Andrew W. Whites Crompton & Knowles

Joe N. Welch

H. G. Berts, Inc.

Daniel Linehan Walter Baker Co.

SECRETARY Roy B. Craft Bradie Industrial Trucks, Inc.

Philip D. Cabot

Lewis-Shepard Distributors Augustus Hermann Samuel Cabat Co.

Karl Myers Pallet Production Co.

Gordon Thomas

NATIONAL DIRECTOR

Sylvania Lighting Products

July 12, 1962

Mr. James Hoffa, President Teamsters Union 25 Louisiana N.W. 1 Washington, D.C.

Dear Mr. Hoffa:

As program chairman of The New England Chapter, Inc., American Material Handling Society I am attempting to arrange to have a top flight labor speaker for our September 18th., meeting which shall be held at Arthur D. Little Co., Inc., Cambridge, Mass.

I have discussed this with Nick Morrissey and ha suggested that I contact you directly.

The attendanca at this meeting would be roughly 300, mostly management men, who are involved in shinping, receiving and warehousing activities.

The sentiment of the group is that it would be both profitable and educational to hear you speak.

The subject and length of your talk will be left to your discretion. The broad fields of labor, economics and/or politics are subjects on which we know you are well throughly knowledgeable.

We would appreciate a favorable reply from

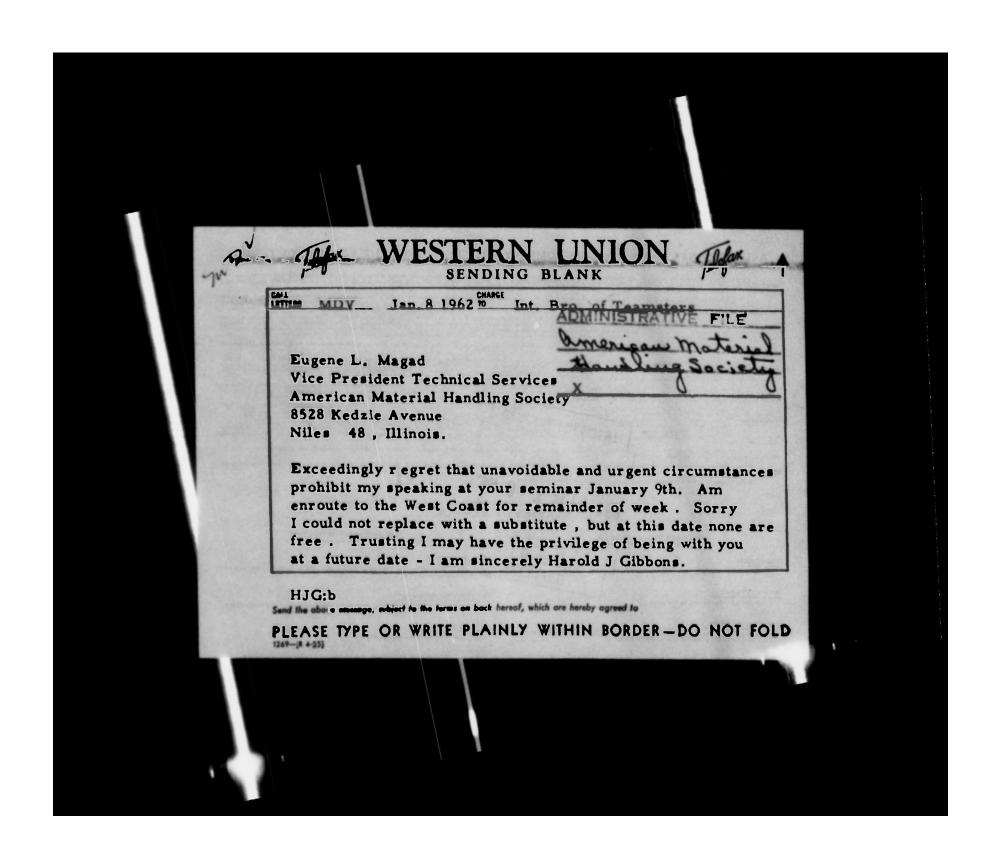
you.

Sincerely yours,

Daniel J. Linehan

Walter Baker Chocolste & Cocoa

General Foods Corp. Dorchester 24, Mass.



ADMINISTRATIVE FILE

Querican material

Horaling Society

November 14, 1961

Mr. Eugene L. Magad 8528 Kedzie Avenue Niles 48, Illinois

Dear Mr. Magad:

As requeated in your letter of October 30, 1961, I am enclosing a picture and background information with regard to the publicity in connection with my appearance at the American Material Handling Society Seminar on January 9, 1962.

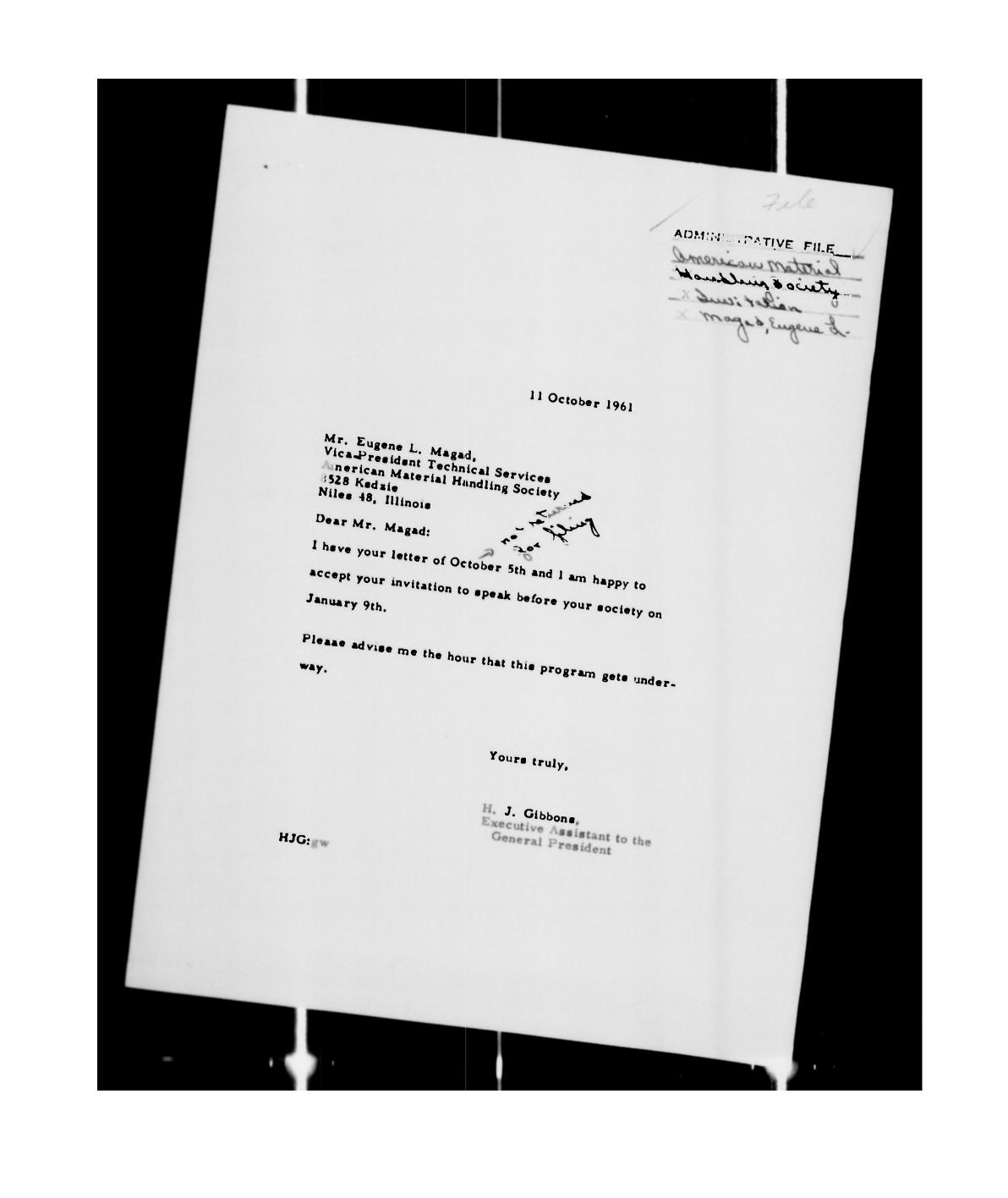
Yours very truly,

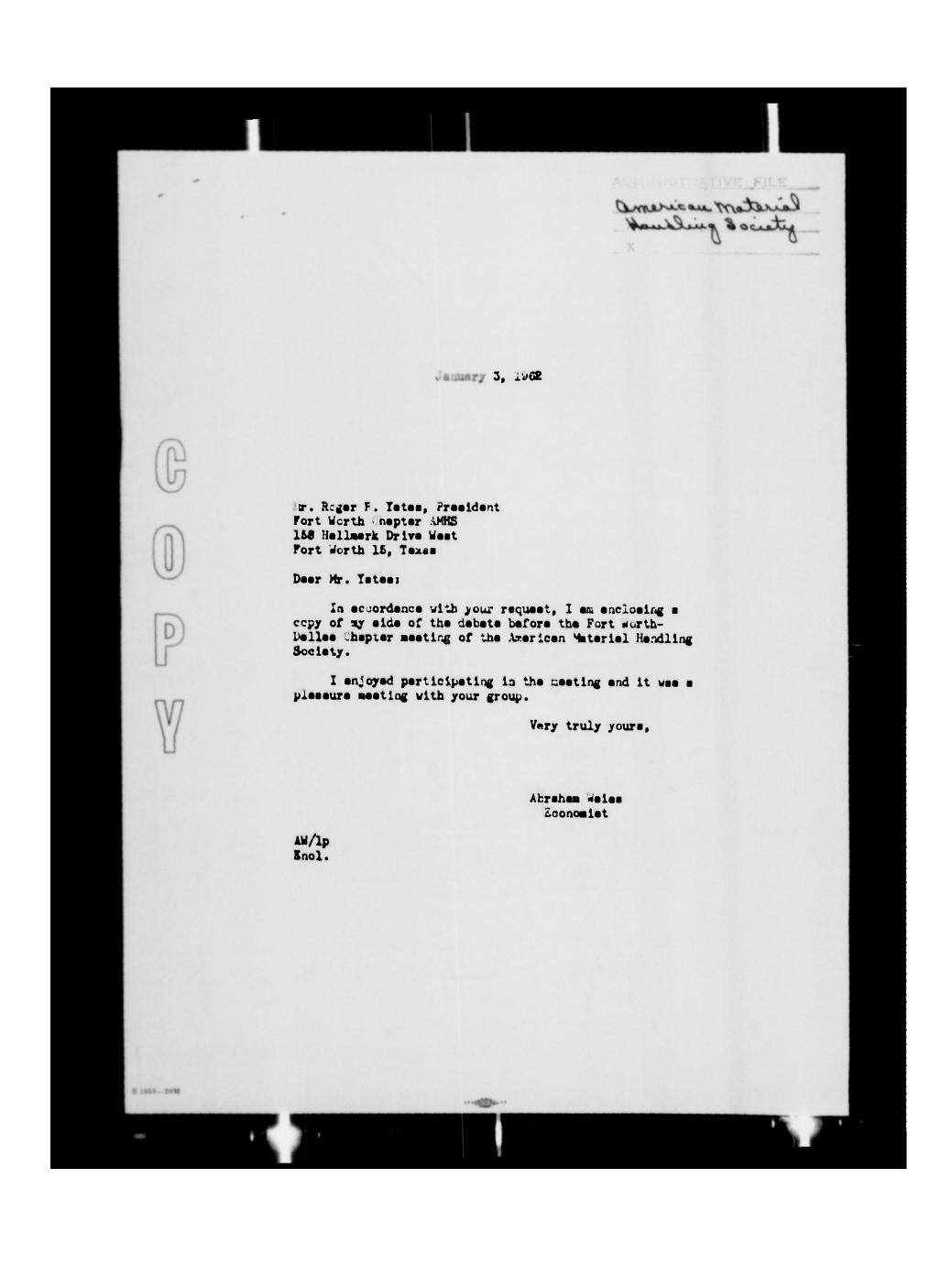
H. J. Gibbons
Executive Assistant to the
General President

HJG:1d att.

۱

8528 Kedzie Avenue Miles 48, Illinois October 30, 1961 Mr. Harold J. Gibbons Executive Assistant to the General President International Brotherhood of Teamsters, Chauffers, Eretousemen, an Telpers 25 Iouisiana venue, W.W. shington 1, 5.0. Bear Mr. Gi bons: To were very please with your acceptance to speak at our American Material Mondling Society's Seminar on January 9, 1962. The seminar will be held at the Pick-Congress Hotel in Chicago. Mr. Hallett's and your presentation will be entitled "Labor's Threat to Mechanization," as I noted in my last letter to you. The presentation will probably be during the evening session, after sinner. You are invited to attend the entire seminar, which will begin at approximately 1:00 l.M. Would you please send me some background information about yourself to use for publicity. I would be please to be of any assistance to you, which you may require prior to or after your arrival. In any case, please contact me when you reach the city. My home phone number is TA5-5877, and my business phone number is BRE-4100. I look forward to meeting you. Sincerely, AMERICAN MATERIAL HUNDLING SOCIETY Eugene L'magal Eugene I. Magad Vice-President Technical Services ElF:et





200 Decamber 20, 1961 Tr. Abraham Weiss Chief Economist & Director of Research International Brotherhood of Teamsters 25 Louisiana Avenue, N. W. Washington 1, D. C. Dear Mr. Weias: Recently I have been asked by several of our AMHS members that attended the joint Fort Worth-Dallas meeting featuring you and Mr. Hallett for a transcript of your talk. -e would appreciate very much receiving a copy of your side of the debate if you have one available. It was a pleasure to have you with us for the program. Yours truly, Moger R. Yates
President
Fort worth Chapter AMHS 158 Hallmark 19W 2W15f RRY:hw

Central File The American Material Handling Society, Inc.

OFFICERS

PRESIDENT JAY R. McLURE Humble Oil & Refining Co. Box 2180

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Industrial Towel & Uniform Co.
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Houston, Taxas

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NATIONAL DIRECTOR ART SLEIMEYER
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Houston I, Texas

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A CUSTIS PIQUA, 28: Shert Chemical Corp. Sox S1 La Porte, Texas

Lester F. Chickering Co. 1917 Altheo Houston 18, Texas

E. W. LYNCH Briggs-Weaver Machinery Co. Bax 7405 Houston 11, Texas

McNAMARA rexas Chemical Engineering Co. 4101 San Jacinto Houston 4, Texas

W. 1. HISCHOW Shell Oil Co. 1019 Bay Oaks Houston, Texas

Houston Chapter

December 11, 1961

Mr. Abraham White e/o leternational Brotherhood of Teamsters, Chauffeur, Werehousemen and Helpers of America

25 Louisiene Avanue, Northwest Washington 1, D. C.

Deer Mr. White:

JXH: nm

I went to add my personal word of thanks for your participation in our November Program. During the Fallowship Hour at our December Heeting, the pros and cons of "Labor versus Mechanization" were still being discussed, and everyons was vary complimentary of the wey you heedled the topic. The questions involved, and their solutions, will have a far-reaching influence on the Nation as a whole and on us as individuals. Your presentation was sost helpful to us is understanding the issues on which we should be informed.

Agaia, our sincers thanks for your contribution to the Program of the Houston Chapter, and for your time that was required to make it possible.

Yours sincerely,

SOUTHWEST MATERIAL HANDLING SHOW - DALLAS - NOVEMBER 16-20, 1962

ADMINISTRATIVE FILE

American material

Handling Society

November 22, 1961

T. ADTAINM Feiss
Chief Feonomist & Mirector of Research
International Brotherhood of Tsamsters
Louisiana Avenue Northwest
askington 1, .

Pear T. Teiss:

I would like to thank you and Mr. Hallett for presenting us with a most interesting and educational program for our November 7th joint American Material Handling meeting with the Dallas Chapter.

In talking with the members of the society I find that all of them were very pleased and impressed with your presentation. Labor and mechanization is no doubt a serious problem and we certainly appraciate your taking the time and effort to share with us your convictions on the matter.

Again, thank you for a very fine program and may I add that it was a pleasure to personally meet you. We extend to you an open invitation to visit with us again at anytime.

Cordially yours,

Roler ... Yates President, Fort Worth Chapter of AMMS

RY:nw

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ADMIN STRATIVE THE american materials DESOTO CHEMICAL COATINGS, INC.

MANUFACTURERS OF PAIRT, INDUSTRIAL COATINGS, RESINS AND WALLCOVERINGS

Division Lane and Shildim Road Office Box 10 Garland, Texas November 1, 1961

Mr. Herold J. Gibbona International Brotherhood of Teamsters, Chauffer, Warshousemen & Helpers of America 25 Louisiana Avenue, N. W. Weshington 1, D. C.

Daar Mr. Gibbons:

TELEPHONE BROADWAY 6-5181

Plana for the joint meeting of the Dallas and Fort Worth Chapters of the American Materials Handling Society are complete. The meeting will be a dinner meeting at the Crossroads Restaurant off the turnpike in the Great Southwest Industrial Area. Dinner is planned for 7:30 P. M. and the program will follow immediatley. We will conduct the program according to the wishes of you and Mr. Hallett. We can confer during the cocktail and dinner hour.

We look forward to this meeting and making your acquaintance.

Very truly yours,

T. C. Ingram, Vice President Region VI AMHS

TCI: vh

GREENSBORO, N. C. * PHILADELPHIA, PA. * JOLIET, II.L. * CHICAGO HEIGHTS, ILL. * CHICAGO, ILL * KANSAS CITY, MO. GARLAND, TEXAS * HERKELKY, CALIF. * LOS ANGELES, CALIF.

W-K-M
DIVISION OF Q C F INDUSTRIES

MAILING ADDRESS: P. O. BOX 2117 HOUSTON 1, TEXAS

al Weiss American materials Handling Society

October 24, 1961

Mr. Harold J. Gibbons
International Brothernood of Teamsters,
Chauffer, Warehousemen & Helpers of
America
25 Louisians Avenue N.W.

25 Louisiana Avenue, N.W. Washington 1, D.C.

Dear Mr. Gibbons:

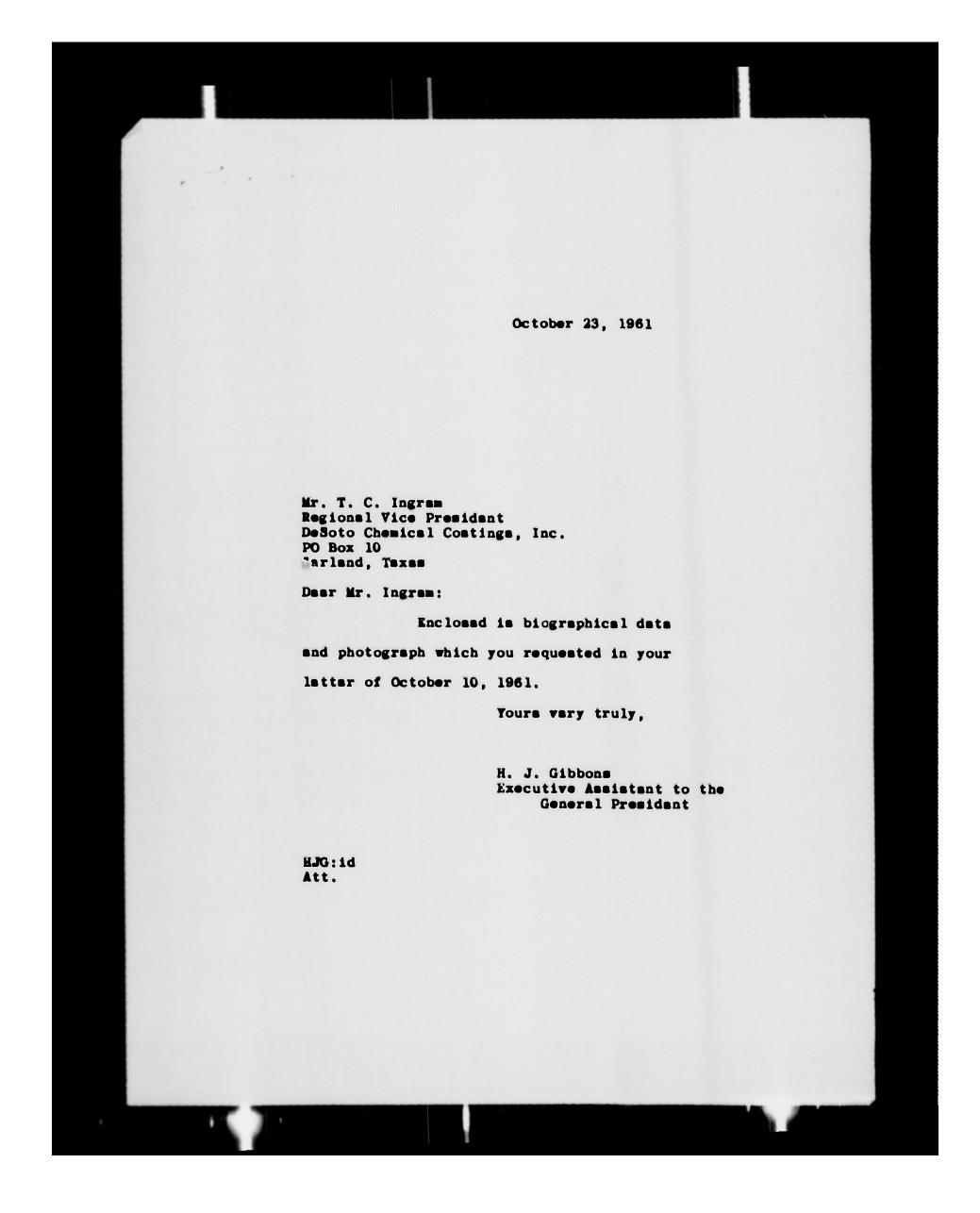
TELEPHONE

We are eagerly looking forward to the program you and Mr. Hallet will present here in Houston on Wednesday, November 8. The meeting will begin at 6:30 P.M. at the Ben Milam Hotel in downtown Houston. My telephone number here at W.K.M. is CA-7-8211 and my home number is MO-5-7281. Please call on me for any service I may perform to make your visit to our city an enjoyable one.

Yours truly,

Art Bleimeyer 9
W.K.M. Division of A.C.F. Ind.
P.O. Box 2117
Houston 1, Texas

WKN SERVING NOUSTEY O'TEARS





AMERICAN MATERIAL HANDLING SOCIETY. INC.

2860 EAST 130TH STREET . CLEVELAND 20. OHIO

October 10, 1961

Rehert W. Sparrow
Carrier Air Conditioning
Company
Carrier Parkway

Syracus 1. New York

Afte Challegrs IMe Co. 1136 So. 70th Sfreet-West Allia 14, Wis.

John L. Klomp Continental Meters Corp. 76 N. Getty St. Muskegan, Mich.

> TREASURER Amos S. Greer The Martin Co.

Paul J. Allen Bron Walter & Jon 1973 Spermets Dr. S.

Littleton. Colorado

HEADQUARTERS SEC. W. B. M. Clettand

2840 East 130th St. Eleveland 20, Ohio

Mome - PF1 9999

APPILIATES

Centre D'Information de la Manufection Materials Handling & Construction Plant Asso.

Construction Plant Asso.
of South Africa
Institute of Materials
Handling in England

Japanese Material Handling Society Mr. Harold J. Gibbons
International Brotherhood of Teamsters,
Chauffer, Warehousemen & Helpers of
America

25 Louisiana Avenue, N. W. Washington 1, D. C.

Dear Mr. Gibbons:

We are very pleased that you plan to appear with Mr. Hallett at a joint meeting of the Dallas and Fort Worth Chapters of the American Materiala Handling Society Tuesday November 7. Mr. Bleimayer, our past Regional Vice-President, has kept us informed of these arrangements.

We sre listing the program subject as "Organized Labor vs. Mechanization." If this title is not satisfactory please 1 advise a suggested change.

Mr. Bleimeyer has given us biographical dats for our publicity. Your photograph and any additional material which your office thinks would be helpful to us would be appreciated.

I would be most happy to arrange hotel reservations and transportation for your stay in the Dallas-Fort Worth area. Please allow me to know your time of arrival and any plans which you have made. We will inform you more fully on the exact time and place of the planned dinner meeting. We look forward to meeting you.

Very truly yours,

T. C. Ingram, Regional Vice-President

TCI:vh

Reply to
DeSoto Chemical Coatings, Inc.
P. O. Eox 10
Garland, Texas



FROM THE DESK OF—

T. C. INGRAM

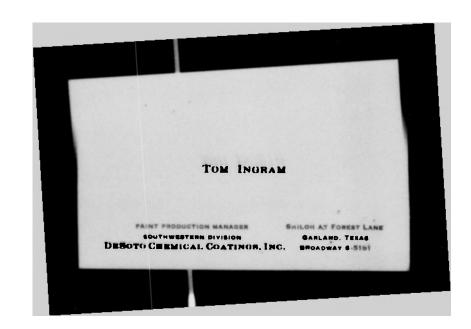
A. G. Coms

I melow my land
in case you want

to phone me.

The Bhoadway exchange
is Dallas.

Tom Angum



W-K-M DIVISION OF Q C F INDUSTRIES

MAILING ADDRESS P. O BOX 2117 HOUSTON 1. TEXAS

August 25, 1961

Mr. Harold J. Gibbons International Brotherhood of Teamsters, Chauffer, Warehousemen & Helpers of America 25 Louisiana Avenue, N.W. Washington 1, D.C.

Dear Mr. Gibbons:

I wish to confirm our plans to have you and Mr. Hallett appear at the Wednesday, November 8 meeting of the Houston Chapter of the American Material Handling Society. As I indicated in my previous correspondence with you, the program will be on the subject of "Organized Labor vs. Mechanization".

I also wish to request information from you which we may use in giving this program adequate publicity. For example, we would like to have your photograph and a brief_ biographical sketch of yourself. I am sure that someone from Dallas (or Fort Worth) and New Orleans will also contact you requesting the same sort of information for

Please let me know if you would like for me to meet you at the airport, have lunch with you, make hotel reservations, or perform any other service for you in connection with your visit to Houston. I am looking forward to meeting you, and want to do everything within my power to make your trip a memorable occasion.

Yours truly,

Art Bleimeyer
W.K.M. Division of A.C.F. Ind.
P.O. Box 2117

Houston 1, Texas

September 25, 1961

Mr. Leo Souriall
Leo Souriall
Leo Souriall & Assoc.
PO Box 35361
Houston Texas

Dear Leo:

I am currently scheduled to appear
before the Houston Chapter of the American Material
Handling Society on Wednesday, November 6th.

The person handling any appearance is
Art Bleimeyer with the W. K. M. Division of A. C. F.,
PO Box 2117, Houston i. Texas.

Yours very truly,

H. J. Giobons
Executive Assistant to the
General President

HJG:id

Dear Mr. Febbone.

Swish to follow up on, my letter to your lated august 25, 1961, I am expecially antions to receive a photograph and breef brographical shelp of yourself what we may give this program the "felt breakent" as far as advance publicity is concerned. I will appreciate any lelp you can give me in the regard.

Thanks, art danger

August 25. 1961 Mr. Harold J. Gibbons International Brotharhood of Teamsters Chauffer, Varehousemen & Helpers of America 25 Louisiana Avanus, M.W. Washington 1, D.C. Dear Mr. Gibbons: I wish to confirm our plans to have you and Mr. Hallett appear at the Wednesday, November 8 secting of the Houston Chapter of the American Material Handling Society. As I indicated in ay previous correspondence with you, the program will be on the subject of "Organised Labor vs. Mechanisation". I also wish to request information from you which we may use in giving this program adaquate publicity. For example, we would like to have your photograph and a brief biographical exetch of yourself. I am sure that someone from Dallas (or Fort Worth) and New Orleans will also contact you requesting the same sort of information for their use. Please lat me know if you would like for as to mest you at the sirport, have lunch with you, make hotel reservations, or perfora any other service for you in connection with your visit to Houston. I am looking forward to meeting you, and want to do everythin; within sy power to aske your trip a memorable occasion. Yours truly, Art Bleimeyer W.K.M. Division of A.C.F. Ind. P.O. Box 2117 Houston 1, Texas ABict 27 A. 6 m M 1801

August 25, 1961 Mr. Sarold J. Gibbons
International Brothschool of Toursters,
Chauffer, Varehousemen & Helpess of
America
25 Louisians Avenue, S.W.
Washington 1, D.C. Bear Mr. Gibbone: I wish to confirm our place to have you and Mr. Hallett appear at the Wednesday, Revenber 8 meeting of the Houston Clayter of the American Haterial Handling Society. As I indicated in my previous correspondence with you, the program will be on the subject of "Organized Labor vs. Nechanization". I also wish to request information from you which we may use in giving this program adequate publicity. For example, we would like to have your photograph and a brief biographical sketch of yourself. I am sure that accesse from Dallas (or Fort Worth) and New Orleans will also contact you requesting the same sort of information for Please let us know if you would like for me to meet you at the airport, have immed with you, make hotel reservations, or perform any other service for you in commetion with your visit to Houston. I am looking forward to meeting you, and want to do everything within my power to make your trip a memorable occasion. Yours truly, Art Bleimsyer V.K.M. Division of A.C.F. Ind. P.O. Box 2117 Houston 1, Dames

ROBERT RUTHERFORD
Son (al Company)
Box 426
Marcus Hook, Pennsylvania



AMERICAN MATERIAL HANDLING SOCIETY, INC. ROBERT & DIVINE

3737 UPTON AVENUE, TOLEDO 13, OHIO

SECOND VICE PRESIDENT
BENJAMIN HUNT
Capadian Industries Ltd.
800 Terminal Avenue.
Vencesyee 4. British Calumbia

FIRST VICE PRESIDENT
ROBERT W PARROW
Carrier Corporation
Carrier Parkway
Syracuse 1, New York

TREASURER
AMOS S GREER
Gleen L. Martin Compa
Box 179
Denver L. Colorado

ROBERT R DIVINE

ADMINISTRATIVE SECRETARY
ARTHUR E FRYER
Tolodo 13. Ohio

June 8, 1961

Mr. Harold J. Gibbons
International Brotherhood of Teamsters,
Chauffers, Warehousemen & Helpers of
America
25 Louisiana Avenue, N.W.
Washington 1, D.C.

Dear Mr. Gibbons:

I was very pleased to receive your letter of June 6 notifying me that you will be able to participate with Mr. Hallett in the three programs to be presented in our Region in November in accordance with my previous correspondence. By copy of this letter I am notifying the Chapter Presidents in our Region that my work in planning this program has been completed, and I will expect each of them to "carry the ball" from this point on. I am sure that they will contact both you and Mr. Hallett for information which they may use in publicizing this program. I will also expect each of them to make final arrangements with both of you concerning local transportation, hotel accommodations and any other courtesies which they may extend to you to insure a most enjoyable and memorable visit to our part of the country.

I will not be in Dallas for their program, but am looking forward to meeting you here in Houston the following night.

Sincerely,

Art Bleimeyer /
W.K.M. Division of A.C.F. Ind. Inc.
P. O. Box 2117
Houston 1, Texas

Copies:
Sears Hallett - Boston
J. McLure - Houston
T. Ingram - Dallas
R. Yates - Fort Worth

G. Hoffman - New Orleans

AB:ct

AFFILIATES

Materials Handling & Construction Plant
Association of South Africa

Institute of Materials Handling in England Japanuse Material Handling Society

Arbeitsgebiet Materialfluss im RKW Germany Centre is information de la Manutention

ADMINISTRATIVE FILE

June 6, 1961

Mr. Art Bleimeyer W.K.M. Division of A.C.F. Ind. Inc. PO Box 2117 Houston 1, Texas

Dear Mr. Bleimeyer:

Thank you for your communication of May 29th, inviting me to participate in three programs in the South for your organization. I would be happy to participate at the suggested program. I shall look forward to seeing you in Dallas.

Yours very truly,

H. J. Gibbons
Executive Assistant to the
General President

HJG:1d

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AMERICAN MATERIAL HANDLING SOCIETY, INC.

2880 BAST 130TH STREET . CLEVELAND 20, OHIO

May 29, 1961

PRESIDENT bert Rutherford

rus Hook, Pennsylvania

Robert W. Sparrow tor Air Conditioning Co. Corrier Parkway Syracuse 1, New York

SECOND VICE PRESIDENT Benjamin Hunt Considian Industries Ltd. 800 Terminal Avenue sever 4, British Columbia

TREASURER

Amos S. Greer 400-A North Huran Street Littleton, Colorado

HEADQUARTERS SECRETARY W. B. McClelland 2000 East 130th St. Cloveland 28, Ohio Office — WYoming 1-3522 Home — WYoming 1-6429

AFFILIATES:

Mr. Harold J. Gibbons International Brotherhood of Teamsters, magffers, Warehousemen & Helpers of America

25 Louisiana Avenue, N.W. Washington 1, D.C.

Dear Mr. Jibbona;

As Regional Vice President of the American Material Handling Society, I have seen asked to make arrangements to have you and Mr. Sears Hallett present a program to the chapters in this Region on the subject of Organised Labor vs. Macaunization". As you can see in the attached correspondence between Mr. Hallett and myself, we have tentatively set the following dates and places:

> Tuesday, November 7, 1961-joint meeting of the Dallas and Fort Worth Chapters Wednesday, Novamber 8-Houston Thursday, November 9-New Orleans

Also, planae note that in my letter of April 20 to Mr. Hallett, I explained that our chapters would be glad to provide a luncheon, dinner, notel accommodation, and some Southern Hospitality for both of you, but we would not be able to defray your travel expense for this trip. I sincersly hope that you may be able to make some other arrangements for this item of expense because I feel that the program will lose such of its interest and educational value if you (or some other representative of your organization) are not present to explain Organized Labor's attitudes on this very vital issue.

I regret that I have not been able to contact you sooner, but as I mentioned in my letter of May 8 to Mr. Hallett, I did not know your address until he gave it to me in his reply of May 23.

I am looking forward to meeting both of you here in Houston, and am sure you will receive an enthusiastic reception both in Texas and Louisiana.

> Yours truly, Art Bleimeyer W.K.M. Division of A.C.F. Ind. Inc. P.O.Box 2117 Houston 1, Texas

AB/ct

Modern Materials Handling A CAHNERS PUBLICATION

BET COLUMBUS EVENUE . BOSTON 18. MASSACHUSETTE . RENMORE 8-7780

May 23, 1961

Mr, Art Bleimeyer
W.K.M. Division of A.C.P. Industries, Inc.
P. O. Box 2117
Houston 1, Texas

Deer Arti

Many thanks for your latter of the eighth. In reply, I believe that the first week in November sounds like a good time for my visit to your region—with a joint meeting of the Delies and Fort Worth Chapters on Tuesday night, November 7, a meeting with the Houston Chapter on Wednesday, November 8, and with the New Orisens Chapter on Thursday, November 9. How does this timing work out with the chapters involved?

In the pest the contect with Mr. Gibbons has always been made by the AMHS chapter rather than by ma. I do think it would be preferable for you to write to him, and I am raturning your enclosures for him. His address is:

Mr. Herold J. Gibbons
International Brotherhood of Teamsters,
Chauffaure, Werehousemen & Helpers
of America
25 Louisians Avenue, N. W.
Weshington 1, D. C.

I, too, em looking forward to this series of progrems.

Cordielly yours, /

SEARS L. HALLETT Vice President end Publisher

SLHIBA 3 enclosures

Colors Publications: MODERN MATERIALS HARDLING . MATERIALS HARDLING MARIALS . METALWORKING, METAL PORMING AND PARTICAL SUILDER . SUILDING SUPPLY NEWS . MILDING CONSTRUCTION ILLI STRATED . CERAMIC INDIRENT . CERAMIC SATA BOOK . SUICH AND CLAY ERCORD . GMP Publications: MODERN AMEMBLY PRACTICE . MODERN PLANT OPERATION A MAINTENANCE . SUPERMARKET

SORIDERAL . MIDDEL SUPERING PACKAGING LECHNIQUES . COMMENIUS KILCHEN SORIDERAL STATEMENTS.

May 8, 1961

Mr. Sears L. Ballett Modern Materials Bandlin, 221 Calindon Averno Boston 16, Massachusette

Dear Mr. Hallett:

I wee very pleased to receive your latter of April 27. I am sonding copies of it to all (legter Presidents in our Region to seep them informed of the progress of our plans. By copy of this letter, I visu to propose to you and to the Chapter Presidents that we have you visit in our Magion daring the first week in November, 1901. Furthermore, I propose that the Dallas and Fort Worth Chapters cave a joint eacting on Tuesday Movember 7 of that week, the Houston Chapter on Wednesday, and the New Orlsens Chapter on Thursday. I will expect to near from you and from thme occernity your reaction to this proposal. As alternate water for your sonsideration, I suggest the axes three nights is the third week of October, or the seme sighte in the accord week of sither October or Novseber.

I so very interested in seeing what arrangements might be made with the Teamsters' Union to have Mr. Harold Gibbons appear with you on these three progress to present labor's side of the case, but I do sot know Now to contact him. In order to expedite such arrangements in the shortset time, I se enclosing a copy of my letter of April 20th, your reply of the 27th, and an extre copy of this letter with the thought that you wisht forward such correspondence directly to Mr. Bibbons for this consideration. If you think this an insyrous into vey in which to contact Mr. Dibbone, them I would be pled to write his a personal letter if you will send us his address.

I am looking forward to this series of progress with great subusiess, and so sure that the sees is true of all A.M.K.S. members in this Region.

Yours truly,

art Bleiner

Art Blaissyer W.K.M. Division of A.C.F. Industries, Inc. P. O. . A 2117 Housten " Terms

AEB/et

es: J. McLure - Houston

T. Ingress - Pallas E. Yates - Fort Worth G. Hoffsen - New Orleans

Modern Materials Handling

CAHNERS PUBLICATION

221 COLUMBUS AVENUE . BOSTON 16. MASSACHUSETTS . KENMORE 6-7780

April 27, 1961

Mr. Art Blaimeyer
W-K-M Division of ACF Industries, Inc.
P. G. Box 2117
Houston 1, Taxas

Dear Arts

Many thanks for your letter of the twentieth. I have been vary interested in taking part in the AMHS programs around the country this past year to bring to the chaptars a message about the seriousness of organized labor's threat to mechanization. As part of that program at many meetings Harold Gibbons of the Teamsters' Union has presented labor's side of the case. This has always resulted in a spirited question-and-answer period and discussion following the prepared talks.

I would be more than happy to take part in a similar meeting in the chapters in your region. I think it would be an excellent idea to arrange meetings on successive days such as you outline in your latter so that this could be accomplished in a single trip. In each case where I have shared the platform with Harold Gibbona of the Teamsters' Union, the chapter has arranged personally with Gibbona for him to be present. There will be no problem of expense from my standpoint as this is a service that our publication is glad to render for the benefit of the industry.

If you will lat me know as soon as possible several alternate series of dates that would fit in with your regional program plane, then I can select the group that beat fits in with my travel program.

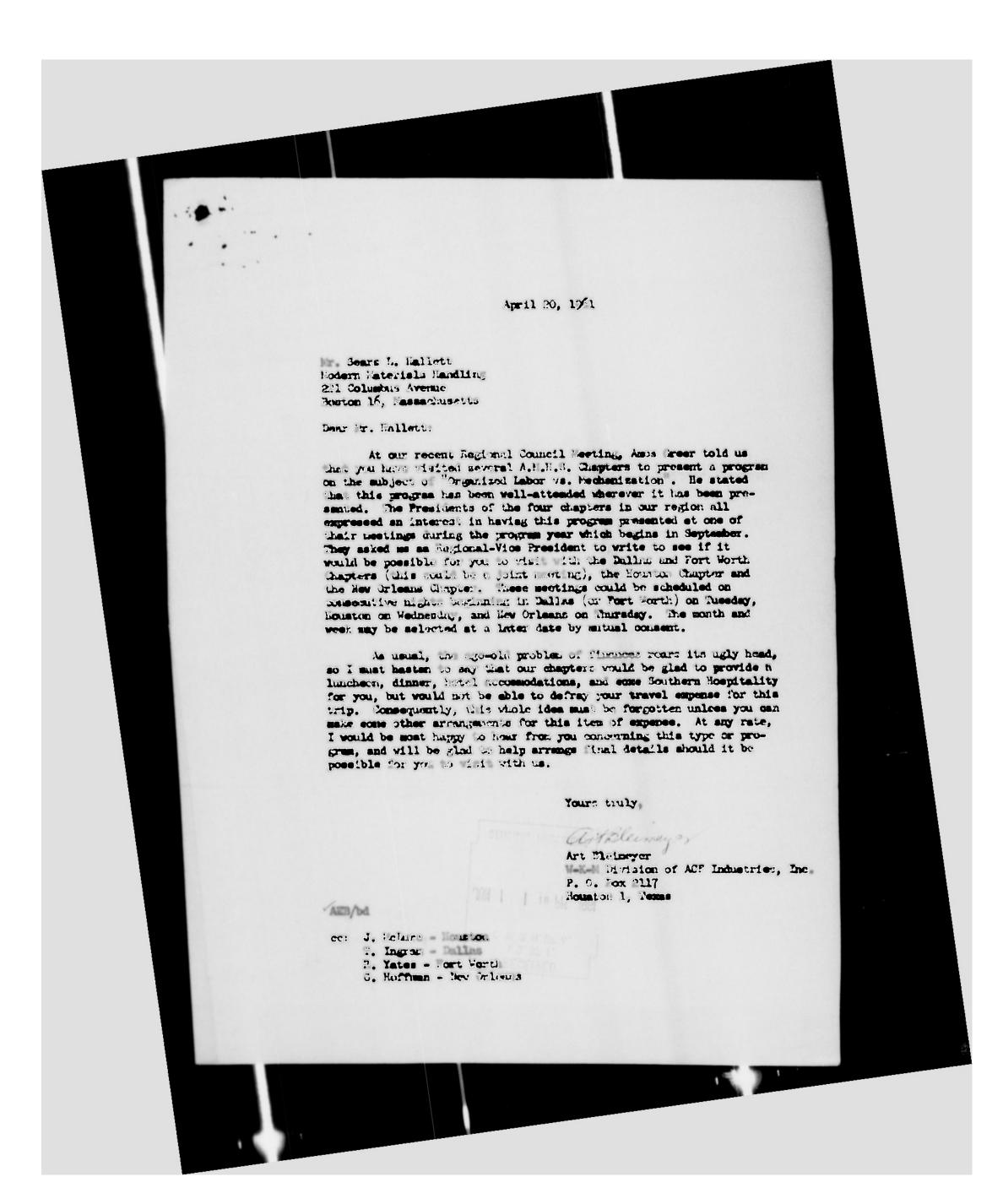
Cordially yours,

SEARS L HALLETT Vice President and Publisher

SLHIEA

Canners Publications: Modern Materials Handling . Materials Handling Manuals . Metalworking, Metal forming and Parricating . Practical Builder . Hulding Supply Nums . Building Construction Ellustrated . Ceramic Industry . Ceramic Data Book . Brief and Clay Builder. . Modern Plant Operation & Maintenance . Supermarket . Canners GMP Publications: Modern Administration . Modern Plant Operation & Maintenance . Supermarket

Canners GMP Publications Modern Administ fraction . Modern Plant departion & Maintenance . Supermarks equipment . Protective packaging & packaging techniques . Commercial kitchen equipment & supplies.



LOCAL No. 270 NEW ORLEANS 17, LA.

2207 ROYAL STREET . WHIIshell 5-3152 . CHARLES WINTERS, President

Novamber 13, 1961

ADMINISTRATIVE FILE american materia

International Brotharhood of Tesusters 25 Louisiana Avenue, Morth West Washington 1, D. C.

Attention: Mr. Abraham Weias

Dear Al:

I enjoyed your visit and have received many favorable comments on your debate and on the wey that you handled it.

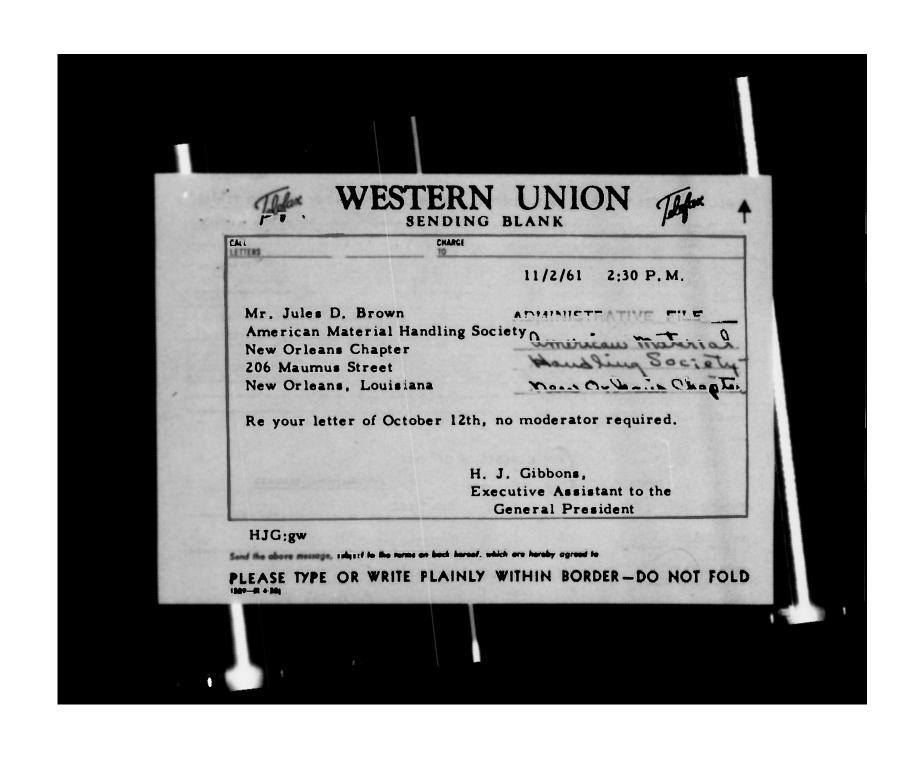
Attached please find a copy of the write-up in the local newspapar.

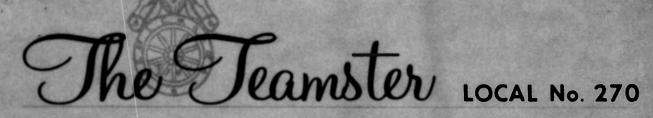
Praternally yours,

TEAMSTERS LOCAL UNION #270

CHARLES D. WINTERS, President and Business Manager

CDW:ea





2207 ROYAL STREET . WHITCHALL 5-3152 . NEW ORLEANS 17, LA.

CHARLES WINTERS, President October 19, 1961

International Brotherhood of Teamsters 25 Louisiana Avenue, North Weat Washington 1, D. C.

Attention: Mr. Harold Gibbons Executive Vice-President

Dear Harold:

I am in receipt of a notice from the American Material Handling Society notifying me that you will be in New Orleans on November 9, 1961 for a debate with Mr. Sears Hallett.

If I can be of any service on making arrangements for you during your visit, please do not hesitate to call upon us.

Looking forward to seeing you then, I remain

Fraternally youra,

TEAMSTERS LOCAL UNION #270

CHARLES D. WINTERS,
President and Business Manager

CDW:es

American Material Handling Society Fela



LEE VORINEK WEMBLEY, INC.

IVAN EDWARDS. JR. INTERNATIONAL HARVESTER CO.

RAYMOND POCHE CONTINENTAL CAN CO.

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JIMMY WILLIAMS MAX LEIGENINGER

PROGRAM CRAIRMAN
JULES BROWN
ALLIED SQUIPMENT CO.

October 12, 1961

Mr. Harold J. Giopons International Brotherhood of Teamsters Chauffers Warehousemen & Helpers of America 25 Louisiana Ave. N. W. Washingtonl, D. C.

Dear Mr. Giobons:

Please let us know by Monday if we need a moderator for the debate.

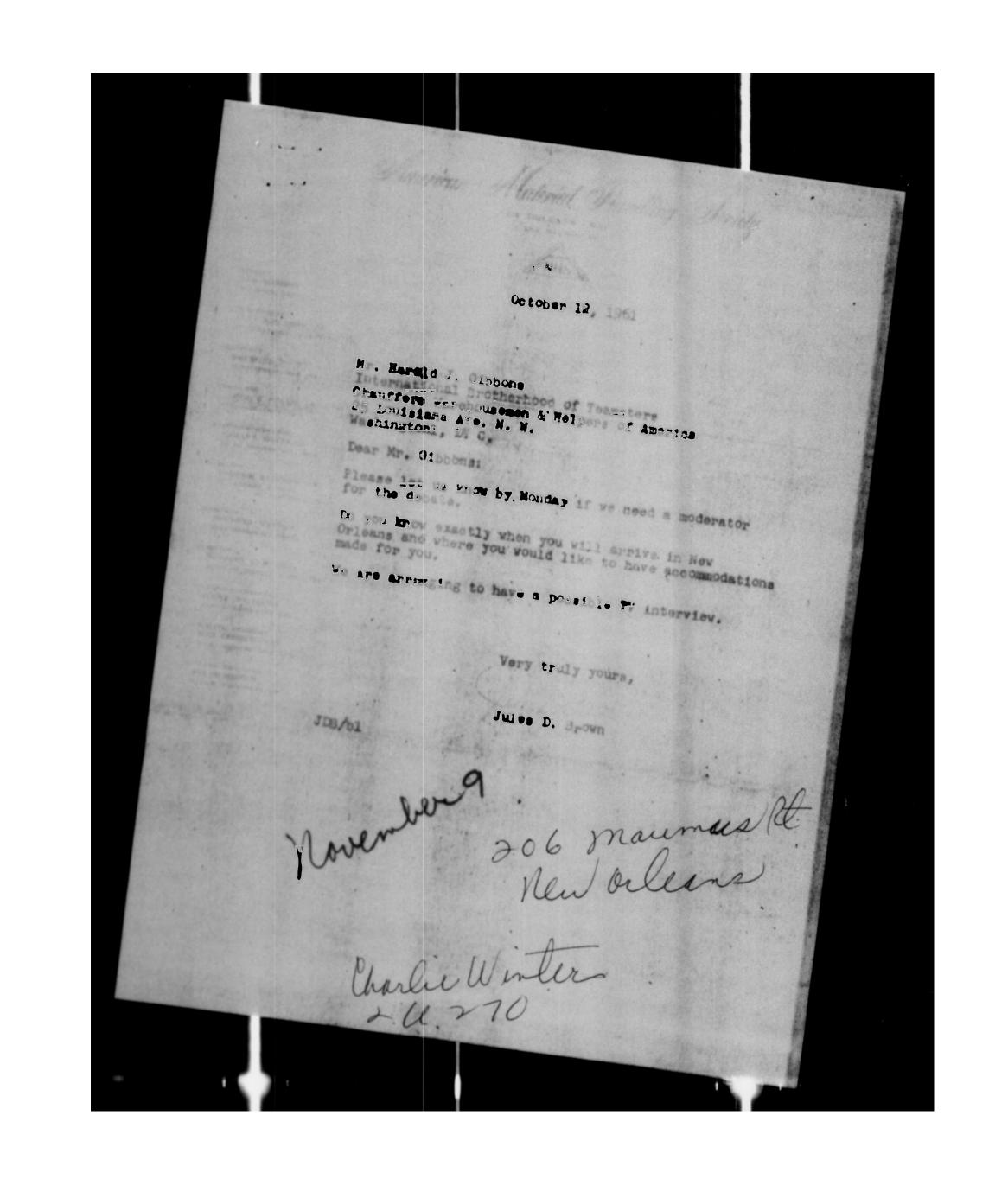
Do you know exactly when you will arrive in New Orleans and where you would like to have accommodations made for you.

We are arranging to have a possible TV interview.

Mery truly yours,

Jules D. Brown

JDB/ol



ADMINISTRATIVE_FILE

Jues 5, 1961

Mr. Paul V. Mullane American Material Handling Society, lac. Aluminum Coepeny of America 3300 Missouri Avenus Best St. Lauis, Illinois

Dear Mr. Mullage:

Thank you for your letter of May 16, 1961, and the beautiful pocket wallet that your organisation was kind enough to send me. It was totally usexpected but deeply appreciated.

Yours very truly,

H. J. Gibbona Executive Assistant to the General Pranident

HJG:1d



ST. LOUIS CHAPTER

Past President - National Director PETER E. FOG

PETER E. FOG Lewis-Howe Company 319 South 4th Street St. Louis 2, Missouri

Presiden

LEONARD J. STEBER Monsanto Chemical Co. 1700 South 2nd Street St. Louis 4, Missouri

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Vice-President Programs
PAUL V. MULLANE
Aluminum Company of America
3300 Missouri Avenue
East St. Louis, Illinois

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CARL C. RADEMAKER
Wiese Planning & Engineering, Inc.
FRANK H. RICE
The Fehlenberg Company

May 16, 1961

Mr. Harold J. Gibbons
Executive Assistant to the General President
International Brotherhood of Teamsters
25 Louisiana Avenue, N. W.
Washington 1, D. C.

Dear Mr. Gibbons:

Please accept with the compliments of the

St. Louis Chapter this small token of our apprecia-

tion for your participation in our recent seminar.

With best personal regards, I am

Sincerely,

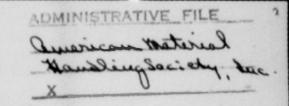
AMERICAN MATERIAL HANDLING SOCIETY, INC. St. Louis Chapter

Paul d. Mullane

Paul V. Muliane Program Chairman

NATIONAL HEADQUARTERS, 3737 UPTON AVENUE, TOLEDO 13, OHIO





ST. LOUIS CHAPTER

April 27, 1961

Part President - National Director PRTER B. POG

Lewis-Howe Company 319 South 4th Street

President

LEUNARD J. STREER Montanto Chemical Co.

IN Louis 4. Misseari
Vice-President Membership

ARTMUR E HECHT

6400 Plymouth Avenue
Bt. Low S. Mineouri

Vice-President Programs
PAUL V. MULLANE
Aluminum Company of America
000 Missouri Avinue
East St. Louis, Illinois

Vice-President Technical Director PRANE J. CAIMI

Moloney Electric Compar 1000 Burcher Boulevard St. Louis 10. Missanti

Secretary

MERRET RAUBCHER Dule Mills Company 10th & Walnut Streets East St. Louis, Illinois

Union Electric Company 721 South 18th Street Bt. Looin S. Minesuri

Directors

THERMAN O. DARNELL
SAMUSI. R. KREFLER
AAA Resignment
BENNETH D. MI'MBOWER
Battery Division
CARL C. RADEMARER
& Regissering, loc
FRANK M. BICE

Mr. Harold J. Gibbons

Executive Assistant to the General President
International Brotherhood of Teamsters
25 Louisiane Avenue, N.W.
Washington 1, D. C.

Dear Mr. Gibbons:

On behalf of the St. Louis Chapter and myself, I wish to convey our sincere appreciation for your participation in our April 13 Seminar. We feel that much of the success of the seminar was due to the evening debate by Mr. Hallett and yourself.

We trust you had a pleasant trip to St. Louis and that you enjoyed your visit with us.

We have received many fine compliments on the calibre of the seminar and especially on the fact that wa were able to secure you and Mr. Hallett as our principal speakers. One local firm thought enough of the debate that they had a copy of the tape recording made in order to present it to all their foremen and management personnel..

Enclosed are copies of some of the local newspaper coverage in which you might possibly be interested.

Sincerely,

American Material Handling Society St. Louis Chapter

Paul V. Mullane

Paul V. Mullane Program Chairman

NATIONAL HEADQUARTERS, 3737 UPTON AVENUE, TOLEDO 13, OHIO

Featherbedding Discussed

Gibbons-Hallett Debate **Effects of Automation**

By Marion Bartosiak ta purchase new machinery, and Of the Journal keeping a mass on the job after the Effects of mechanization and autijoh has disappeared discourages on the American average of capital. homation on the American invastment of capital ing progress, but labor will not ecanothy, and means of getting! He admitted the ascial problems bear the entire brunt of prothat economy on the move, were produced, but said they are only debated Thereday night by Harald temperary and in the long run.

J. Gibbons, vice president of the there will be an increase in emlinternational Brotherhood of ployment. He added that the vicinity and a seekastman for turn of automation should not be Tanmeters, and a seokesman focium of automation should not be America faces no greter problem industry inade to bear the whole brunt America faces no greter problem

The debata by Gibbons and Sears during the interior period of un than the impact of automation.

L. Hallett of Boston, editor and employment.

His said it is the higgest problem publishes af the Modern Materials: Hallett said that "unions nave facing the Reasedy administra-Handing Magazine, featured as history of achieving a benefit in tuon today.

The second of the American Massac area and then applying it complete of the American Massac area the board throughout the are needed in America today, and ternal Handing Society at the American is advised management the problem of automation is just the problem of automatical problem of automatical problems. ternal Handling Society at the Am-nation." He advised management bassador-Kingshway Hotel. It was to "check how seemingly unrelation beginning. "We are for authorities between the last of the ed practices in other industries beginning. "We are for authorities between the two.

Institute that through me-imiss to bad labor practices and characteristics, the principles."

The problem of automation, but industry has no legal, moral right to take to your-self the complete benefits of automation. It should be shared with

chanization and automation, the principles."
gross national praduct has in-Bibbana Terus Table

reased five times in the last 20 January and will double by 1975. featherhedding and "exactation" and that an one has benefited more Gibbons said "I could follow sult than the American worker and "how about the fast amortisation industry demanded in the said organized labor is amortisation industry demanded in the said organized labor is amortisation industry demanded in the said organized labor is amortisation industry demanded in the said organized labor is amortisation industry demanded in the said organized labor is amortisation industry demanded in the said organized labor is not op-said to make the said consumer through lower prices. Without this, the unemployed will not have the purchasing power to bring the economy back on its feet. "If we are going to have proposely, a growner, expanding consumer through lower prices."

"If we are going to concern our solves with putting our people back to work and seeing that

exacting a tribute to permit posed hi automation, directing at-

Industries to operate.

Itention to those industries which they have the purchasing power."

Machinization increases product have ablied the greatest amount, Ne Wage Cets tivity and decreases roots, he said, particularly coal and the sute in:

Gibbons said there will be no best lesing forced to here unnaces destry. "In each of these to-cut in wage costs in 1961, and sary manpower hills the incentive dustries you'll find a strong trade called on improved management

practices, improved afficiency and expansion to make up the differ

To take care of the immediate unemplayment and accommic situa-tion, he suggested increases in If from their johe, a shorter work week, ra-training programs for the unemployed to provide them with new jobs and other massires, moduling a reduction in the Social Country and the second of the s Security retirement age. He called for a penalty against those who use "mooalighters".

He said that labor, industry and government to find the answers to

provide an expanding economy, and both Gibbons and Hallett agreed that capital investment is agreed that capital investment is necessary to get the economy moving and to compete with loreign markets on a price basis. Gibbons added that an enlightened foreign policy could help davelop foreign markets, particularly in Africa, India and the Near East. Barring foreign imports would not improve the unemployment situation, he added. You are creating a bad situation in America by permitting this

tion in America by permitting this pileup of the nnemployed," he said, and with each recession, the number of unemployed becomes



EVENING JOURNAL, EAST ST. LOUIS, ILLINOIS, WEDNESDAY, APRIL 12, 1981

Welch Claims 7,000 Reds In Ministry

Piret Congregational plant at East St. Leans, post ideat of the St. Leans Congrer of the AMSS and a national director of the organization, is general inc.

J. Ghost of reversely which he defined as wis while consultable control of the Caroner Publishing Co., Inc. "Is Labor Patting a Price Tog on to the better the control of the caroner of the caroner of the Caroner Publishing Co., Inc. "Is Labor Patting a Price Tog on the caroner of the



Alcoa Leader Is Speaker

Amirican Material
Handling Society St. Louis Chapter

X Duritation

March 16, 1961

Mr. Paul V. Mullane Program Chairman American Material Handling Society 3300 Missouri Avenue Eeat St. Louis, Illinois

Dear Mr. Mullane:

Thank you for your letter of March 10th, in which you inquire about ay travel plana and hotel arrangements. I plan tentatively to arrive in St. Louis on Flight 209 arriving approximately 3:30 p.a. and being at the Ambassador-Kingaway Hotel about 6:00 p.m. to join you for cocktails and dinner.

There will be no need for your assistance on my travel arrangements or hotel arrangements. I appreciate your generous offer to take care of these satters.

Very truly yours,

H. J. Gibbons
Executive Assistant to the
General President

HJG:id

١

March 16, 1961

Mr. Paul V. Mullans
Program Chairman
American Meterial Handling Society
3300 Missouri Avenum
Rest St. Louis, Illinois

Dear Mr. Mullana:

Thenk you for your letter of March 10th, in which you inquire about my travel plans and hotel arrangements. I plan testatively to arrive in St. Louis on Flight 209 arriving approximately 3:30 p.m. and being at the Ambassador-Kingsway Motal about 6:00 p.m. to join you for cocktails and diamer.

There will be so need for your assistance on my travel arrangements or hotel arrangements. I appraciate your generous offer to take care of these metters.

Yery truly yours,

H. J. Gibbons
Executive Assistant to the
General President

HJG:1d



ST. LOUIS CHAPTER

March 10, 1961

Past President - National Director

PETER & POG 319 South 4th Street

St. Louis 2, Missouri

LEGNARD J. STERES Museanto Chemical Ca St. Lands & Mins suri

Vice-President Membership ARTHUR & MECRT 8600 Plymouth Avenue

Vice-President Programs
PAUL V. MULLANE
Aluminum Company of America
3300 Missouri Avenue
East St. Louis, Illinois

Vice-President Technical Director PRANE J. CAIMI Milimoy Electric Campany

Secretary MERBERT RAUSCREE

Dista Mills Commer 10th & Walnut Streets East St. Louis. Illinois

PRANK R DIPPRY

Union Electric Company 721 South 18th Street St. Louis 3, Missouri

THERMAN O. DARNELL

SAMUEL R ERSELER AAA Bustoment Service Company KENNETH D. MUMBOWER

CARL C SADEMAKE Wise Phoning & Burian FRANK R RICE

Mr. Harold J. Gibbons

Executive Assistant to the General President International Brotherhood of Teamsters Washington, D. C.

Dear Mr. Gibbons:

The St. Louis Chapter is looking forward to your participation in our April 13 Seminar. Advance reports indicates considerable local interest in your appearance in St. Louis and the presentation by Mr. Sears Hallett and yourself.

Our purpose in writing at this time is to inquire as to your time and method of arrival so that we may make the necessary arrangements toward meeting you and extending the necessary courtesies. Also, we would like to know whether you desire us to make the necessary hotel reservations and your preferences in this respect. If you prefer to make your own arrangements, please feel free to do so.

Enclosed is copy of a preliminary announcement, which will give you some of the details.

Sincerely,

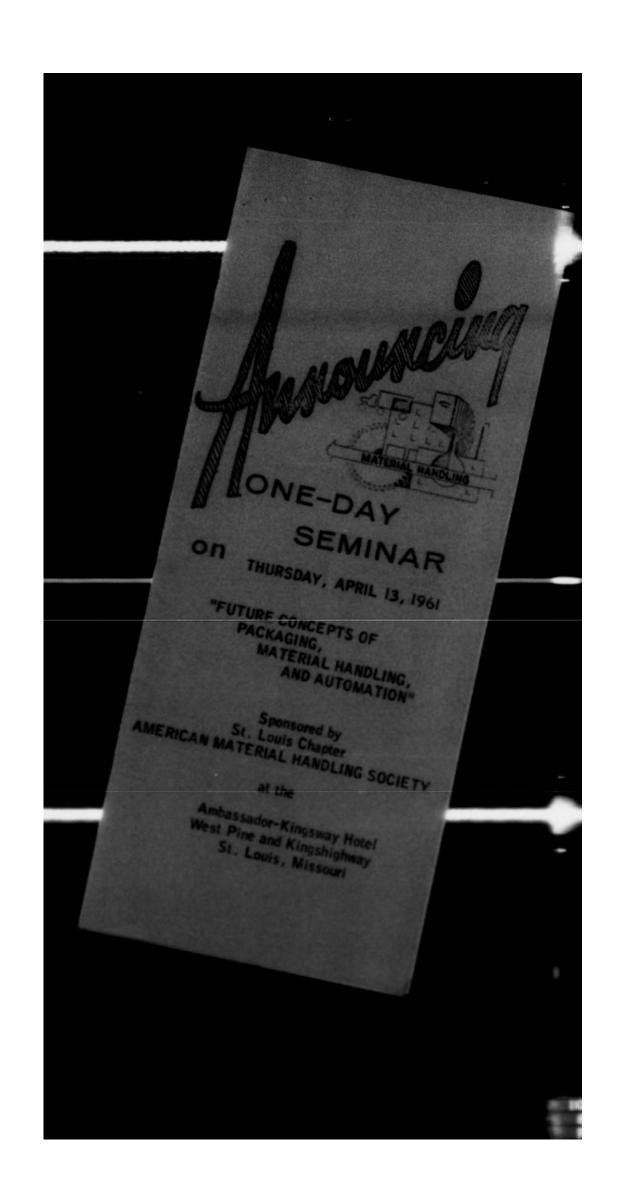
AMERICAN MATERIAL HANDLING SOCIETY

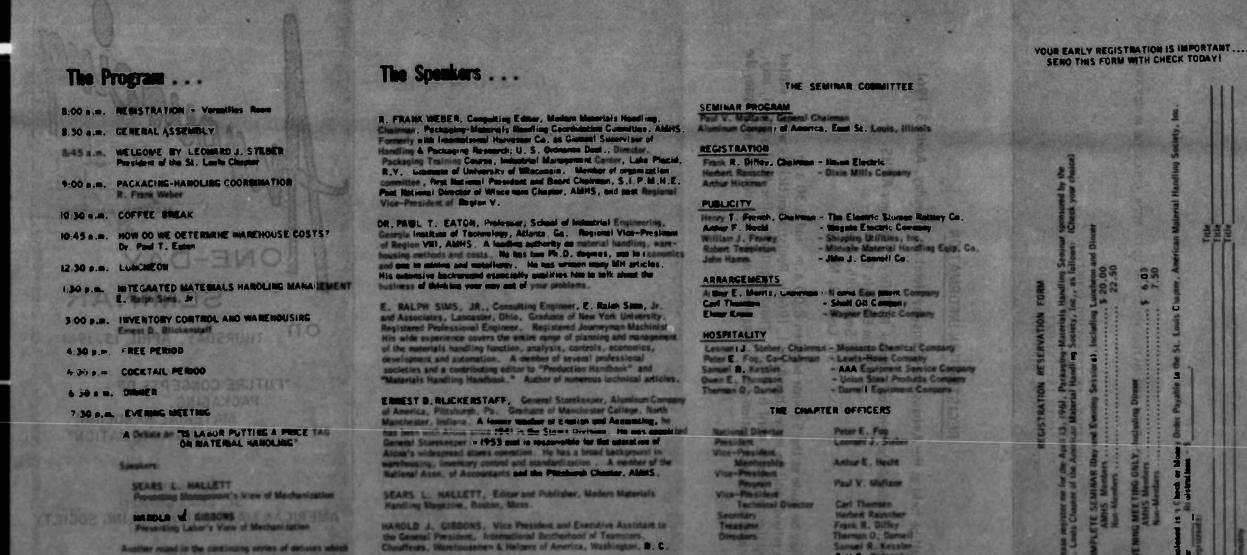
Paul Mullane

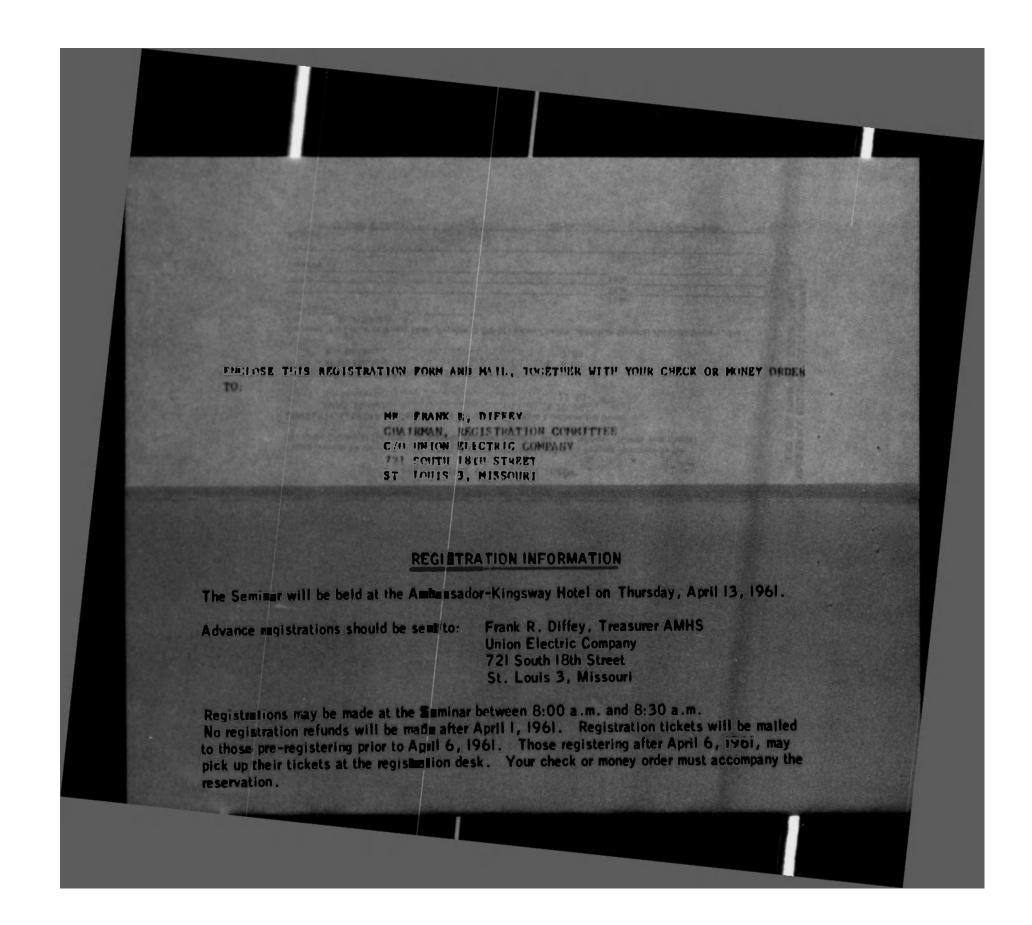
St. Louis Chapter

Paul V. Mullane Program Chairman

NATIONAL HEADQUARTERS, 3737 UPTON AVENUE TOLEDO 13. OHIO









FLINT CHAPTER Address Reply To:

ADMINISTRATIVE FILE

1960-61 OFFICERS and DIRECTORS

A BEEOKA
Eulek Motor Div
Plint, Michigan

Vice-President
J. BRABE
AC Soark Flug Div.
Filmt, Michigan

Secretary B. BAZLETT

Clork Baulpment Co 200 B. Orand Traverse Michigan B. ARNOLD

Buick Motor Div Plint, Michigan National Director

A OABYODA AC Spark Plug Div Plint

L. PROOM. Platic Relations Osuid-Hational Batteries, Inc. Detroit 2, Michigan

Membership
Chevrolet-Pilat Mig Co
Pilat, Michigan

B KEPOEN, Milation
Moore Iron
O-2004 B Saginaw Mil

G-2006 B. Enginaw Bd. Piint, Michman BABL SCHARPYER, Programa Buick Motor Div. Piint, Michman Mr. Abraham Weiss Economist International Brotherhood of Teamsters Chauffers, Warehousemen & Helpers of America 25 Louisiana Avenue, N. W. Washington 1, D. C.

Dear Mr. Weiss:

I welcome this opportunity to thank you again for your participation in our April 18, 1961 Flint Chapter meeting.

You can be sure our membership will well remember that eventful evening.

I sincerely hope we can look forward to having you with us again in the future.

Please accept my most sincere thanks for a job well done.

Yours very truly,

April 19, 1961

E. F. Schaeffer Program Chairman



FLINT CHAPTER Address Reply To:

ADMINISTRATIVE FILE

Imerican material

Mandling Society

X

1960-61 OFFICERS

A SEKORA Ruick Motor Div Plint, Michigan

Vice-President
J. BRARB
AC Spark Plug Div.
Plint. Michigan

8 BAZLETT
Clark Squipment Cn
200 S Orand Traverse
Plint, Michigan

R ARNOLD Buick Motor Div Plint, Michigan

A CARVODA AC Spark Plug Div Pital, Michigan

L. PROOM, Public Relations Could-Mational Batteries, Inc 3165 B. Grand Mvd Detroit 2, Michigan

Chevrolet-Pitat Mfg. Ca Pitat. Michigan B. KEPCEN, Bducation

S KEPCIEN Education
Moore Iron Works
O-1254 S Saginaw Rd
Piint, Michigan
RARL SCHARPYER Programs
Plint, Michigan

April 19, 1961

Mr. James R. Hoffa
General President
International Brotherhood of Teamsters
Chauffers, Warehousemen & Helpers of America
25 Louisiana Avenue, N. W.
Washington 1, D. C.

Dear Mr. Hoffa:

I want you to know how grateful we are to have had the opportunity to hear your Economist Mr. Abraham (Al) Weiss present this views on 'Automation and Labor.'

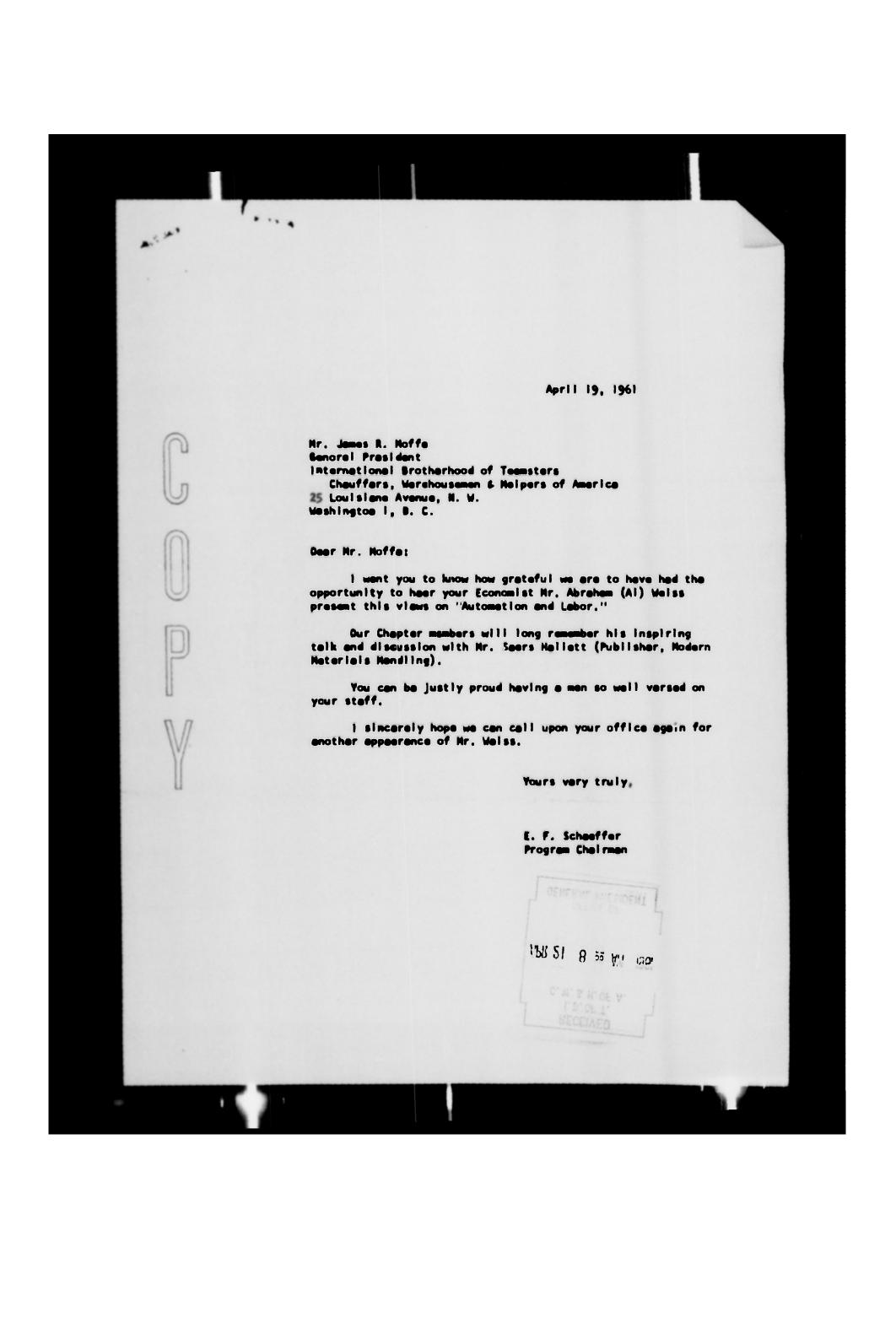
Our Chapter members will long remember his inspiring talk and discussion with Mr. Sears Hallett (Publisher, Modern Materials Handling).

You can be justly proud having a man so well versed on your staff.

I sincerely hope we can call upon your office again for another appearance of Hr. Weiss.

Yours very truly,

E. F. Schaeffer Program Chairman



AMERICAN

ADMINISTRATIVE FILE FILE File

Merch 28, 1961

MERICAN

MATERIAL Suick motor Div C. M. C.

HANDLING Suick Motor Division, G.M.C.

Flint 2, Michigan

SOCIETY

1966-61 OFFICERS

President
A. SEKORA
Buick Motor Div.
Flint, Michigi n

J BRABB AC Spark Plus Div

6 HASLETT Chrk Buismont Co 200 S Orabd Traverse Fint, Michigan

E ARMOLD Suich Mater Div.

A GARYODA AC Sports Plug Div Plant, Michigan

L PROOS Public Relations Could-Mational Batteries. Inc 8 Orand Bivd

L. BURLBY, Membership Chevrolet-Plint Mfg. Co.

B KEPGEN, Muration 0-2004 S Baginew 104

EARL BCHARPTER, Programs Buick Motor Div Flint, Michigan

Mr. Abraham Weiss Economist

International Brotherhood of Teaesters Chauffars, Warehousemen & Heipers of Americe

25 Louisiana Avanua, N. W. Washington 1, D. C.

Dear Mr. Welss:

I em pleased to hear you will be with us on April 18.

I have made hotal reservations for you at the Durant Motel. This hotel is serviced by the airline ground transportation.

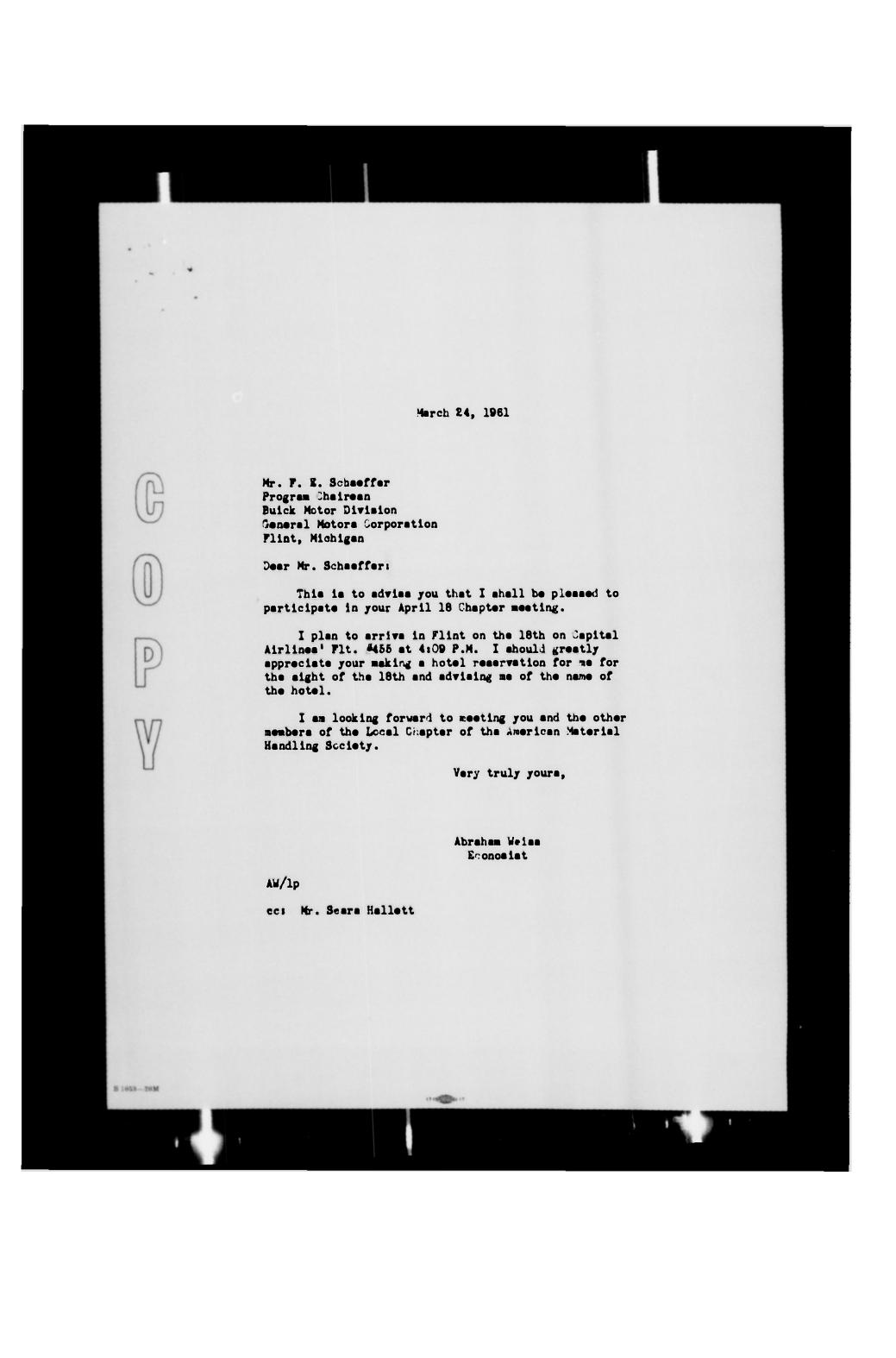
Our meetings are held at the Filmt Elks Club which is a short distance from the hotel.

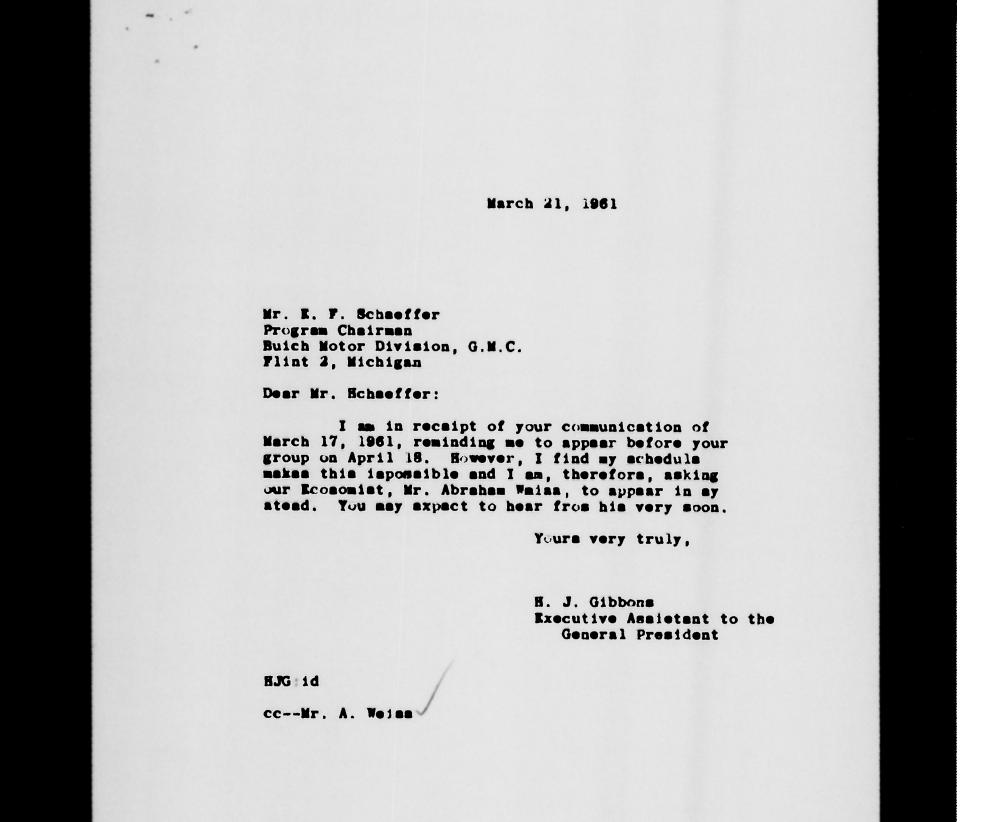
> Social Hour 6:00 p.m. Dinner 7:00 p.m.

We are looking forward to a pleasant evening with you and Mr. Hallett.

Cordially yours,

E. F. Schaeffer m. 3,
Program Chairman







Mr. Harold J. Glbbons

Weshington I, D. C.

Dear Mr. Gibbons:

25 Louisiana Avenue, H. W.

America

Executive Assistant to the General President International Brotherhood of Teamsters, Chauffers, Warehousemen and Helpers of

FLINT CHAPTER Address Reply To:

E. P. Schooffer Buick Motor Division, G.M.C. Flint 2, Michigan

March 17, 1961

ING-41 OFFICERS

troit 2. Michig

L. SUBLEY, Membership Chevrolet-Flint Mig. Co. Fint. Michigan

Upon the suggestion of Mr. Seers Hailet, Vice President and Publisher of Modern Materials Handling, we should like to have you participate, with Mr. Mailett at our April 18 Chapter meeting.

Mr. Hellett has confirmed this date with me and will participate et this meeting. We hope you can an likewise.

In the event you cannot be on the program Mr. Hellett suggests

our Mr. Abraham Walss who has also appeared on programs with him. We would appreciate having you and will look forward to your

I would also like to know what would be required of our Chapter

to sover your expenses. Your early reply will be appreciated in order that proper publicity and arrangements can be made.

Our meeting are held at the filmt Elks Clob - social hour at 6 p.m. and dinner at 7 p.m.

Cordially yours,

E. F. Scheeffer Frogrem Chelman

cc: Mr. Sears Hellett

ADMINISTRATIVE FILE

Imprison material

Housling Society

Buick motor Division, G. M.C.

X Surietation

March 21, 1961

Mr. E. F. Schaeffer Program Chairman Buick Motor Division, G.M.C. Flint 2, Michigan

Dear Mr. Schmeffer:

I am in receipt of your communication of March 17, 1961, reminding me to appear before your group on April 18. However, I find my schedule makes this impossible and I am, therefore, asking our Economist, Mr. Abraham Weiss, to appear in my stead. You may expect to hear from him very soon.

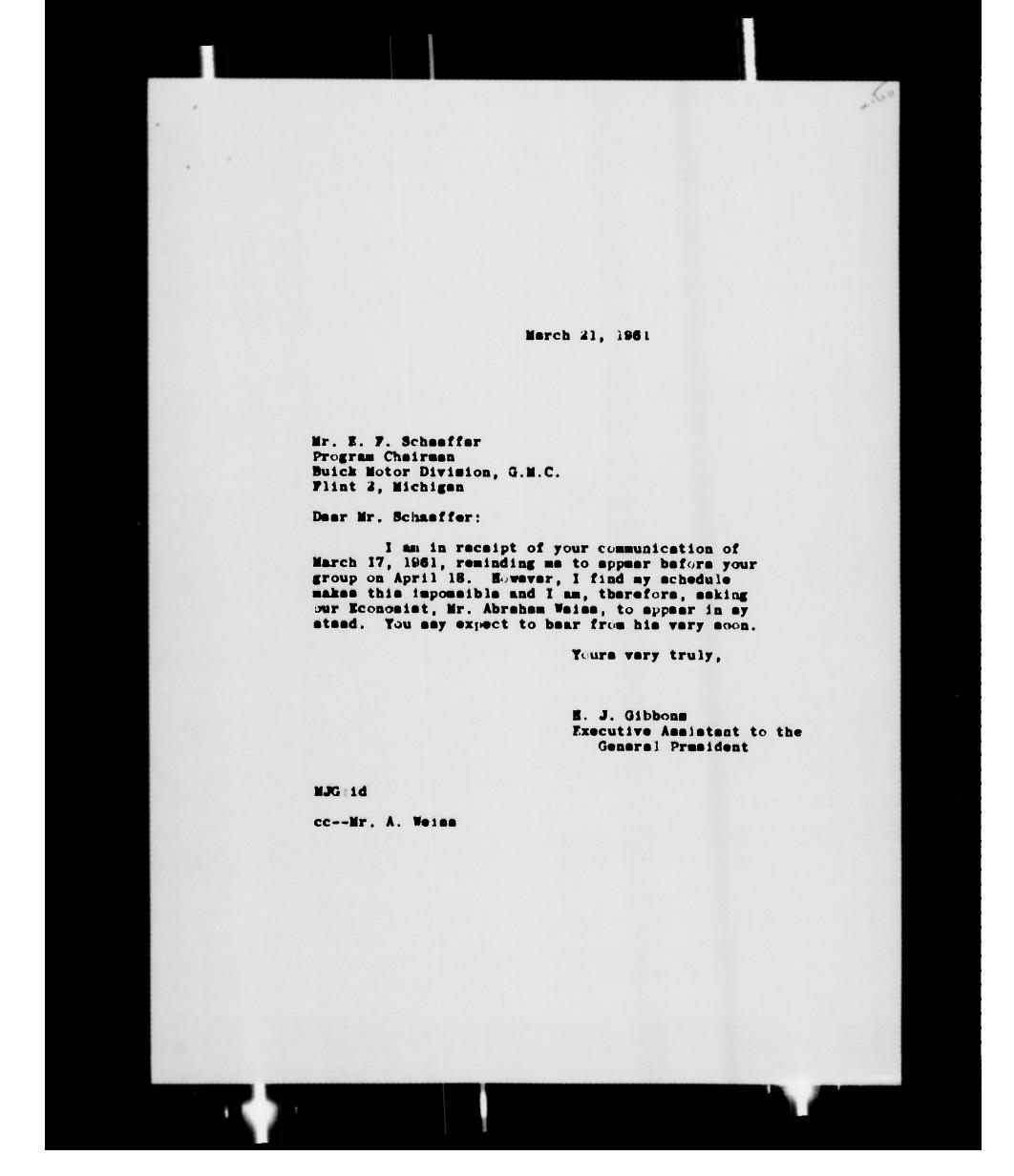
Yours very truly,

H. J. Gibbons
Executive Assistant to the
General President

MJG:1d

cc--Mr. A. Veiss

.





FLINT CHAPTER Address Reply To:

E. F. Schaeffer Bulck Motor Division, G.M.C. Fiint 2, Michigan

March 17, 1961

1960-61 OFFICERS

President
A. BEKORA
Buick Motor Div.
Flint, Michigan

J BRABB AC Spark Piug Div Plint, Michigan

B HAZLETT

B Quipment Co

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Buick Motor Div.

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L BURLEY, Membership Chevrolet-Piint Mig Co Plint, Michigan

B KEPOEN, Education Moore Iron Works O-3254 B Baginaw Rd Plint, McCarley

EARL SCHAEFFER. Programa Bulck Motor Dtv Flint, Michigan

Mr. Haroid J. Gibbons
Executive Assistant to the General President
international Brotherhood of Teamsters,
Chauffers, Warehousemen and Helpers of
America
25 Louisiane Avenue. N. V.

25 Louisiane Avenue, N. W. Washington I, D. C.

Dear Mr. Gibbons:

Upon the suggestion of Mr. Sears Hailet, Vice President and Publisher of Modern Materials Handling, we should like to have you participate with Mr. Hailett at our April 18 Chapter meeting.

Mr. Hallett has confirmed this date with me and will participate at this meeting. We hope you can do likewise.

In the event you cannot be on the program Mr. Hallett suggests your Mr. Abraham Weiss who has also appeared on programs with him.

We would appreciate having you and will look forward to your visit.

I would also like to know what would be required of our Chapter to cover your expenses.

Your early reply will be appreciated in order that proper publicity and arrangements can be made.

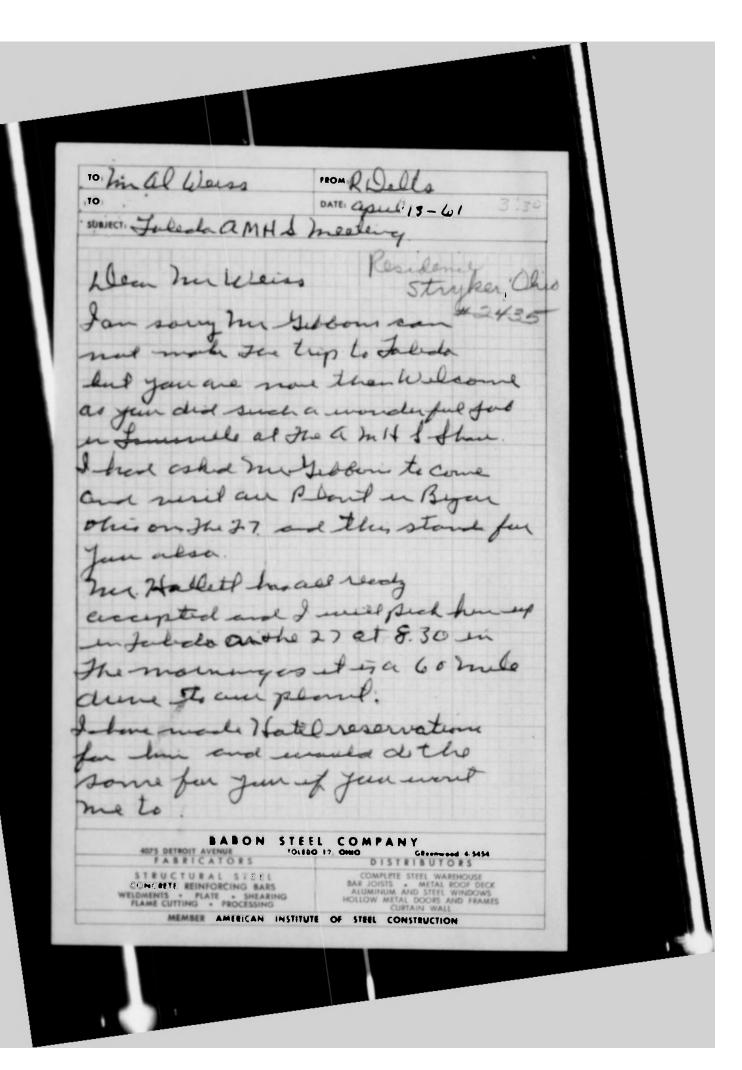
Our meetings are held at the Filmt Elks Club - social hour at 6 p.m. and dinner at 7 p.m.

Cordially yours,

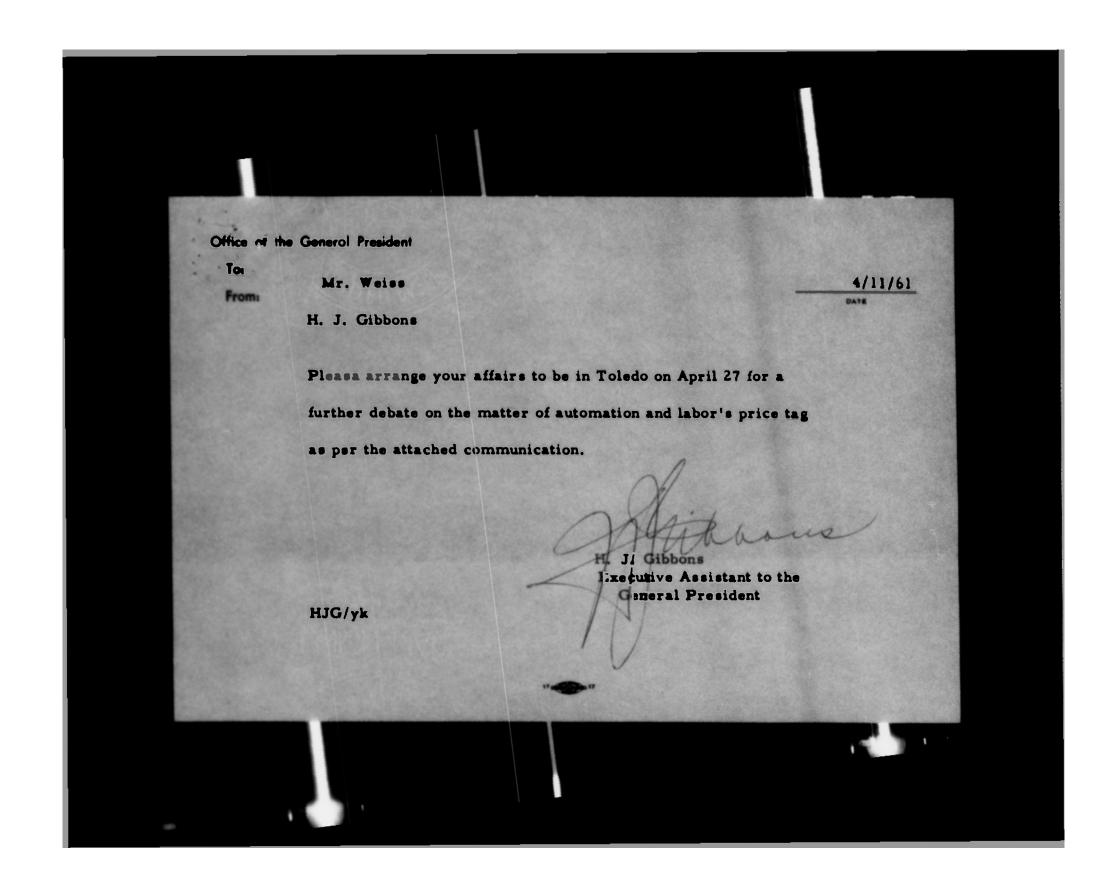
E. F. Schaeffer* Program Chairman

cc: Mr. Sears Hallett

April 14, 1961 Mr. Robert R. Dilte Fegion IV Vice President Are Equipment Corporation Bryan, Chie Deer Mr. Dilte: In accordance with your request of today, I am enclosing my biographical sketch. Markla Press, photographers here in Weshington, will be sending you two glossy prints within the next day or so. It was nice telking with you and I look forward to the AMS Chapter meeting on April 27. Very truly yours, Abrehen Weiss Economist Ad/lp En 1. S 1053-20M



	FROM:
10	DATE
Marco	
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PRESIDENT NORTH REPORD Marcus Hook, Pennsylvania



TREASURER AMOS S. GREER. Glenn L. Martin Company Box 179 Denver 1, Colorado

FIRST VICE PRESIDENT ROBERT W SPARROW Carrier Corporation Carrier Parkway Syracuse I. New York

AMERICAN MATERIAL HANDLING SDCIETY, INC.

3737 UPTON AVENUE, TOLEDO 13, OHIO

RETARY
ROBERT R DIVINK
Super Velu Stores, In-

VICE PRESIDENT
BENJAMIN HUNT Canadian Industries Ltd. 800 Time in I Assure Vancouver 4, British Columbia

ADMINISTRATIVE SECRETARY
ARTHUR E. FRYER
Toledo 13, Onlo

April 6, 1961 Bryan, Ohio

Mr. H. J. Gibbons International Brotherhood of Teamsters Chauffeurs-Warehousemen & Helpers of America 25 Louisiana Avenue, N. W. Washington 1. D. C.

Dear Mr. Gibbons:

Just a reminder that the Toledo Chapter of A. M. H. S. is looking forward to your visit on April twenty-seventh (27th) at our monthly meeting.

If you would like me to make Hotel reservations for you, please let me know. Also, if you should arrive in Toledo with "time to spare", I would like to invite you to visit Aro Equipment Corporation in Bryan, Ohio. I could pick you up at your Hotel at 8:30 A. M. on the 27th, drive you to Bryan (60miles) and take you on a Tour of the Plant. Aro is the largest manufacturer of Lubricating Equipment also Air Tool, Air Hoist and Air Craft products. You would be very welcome. If your scheduled arrival will allow this side trip, let me know.

Very truly yours,

Robert R Dilto

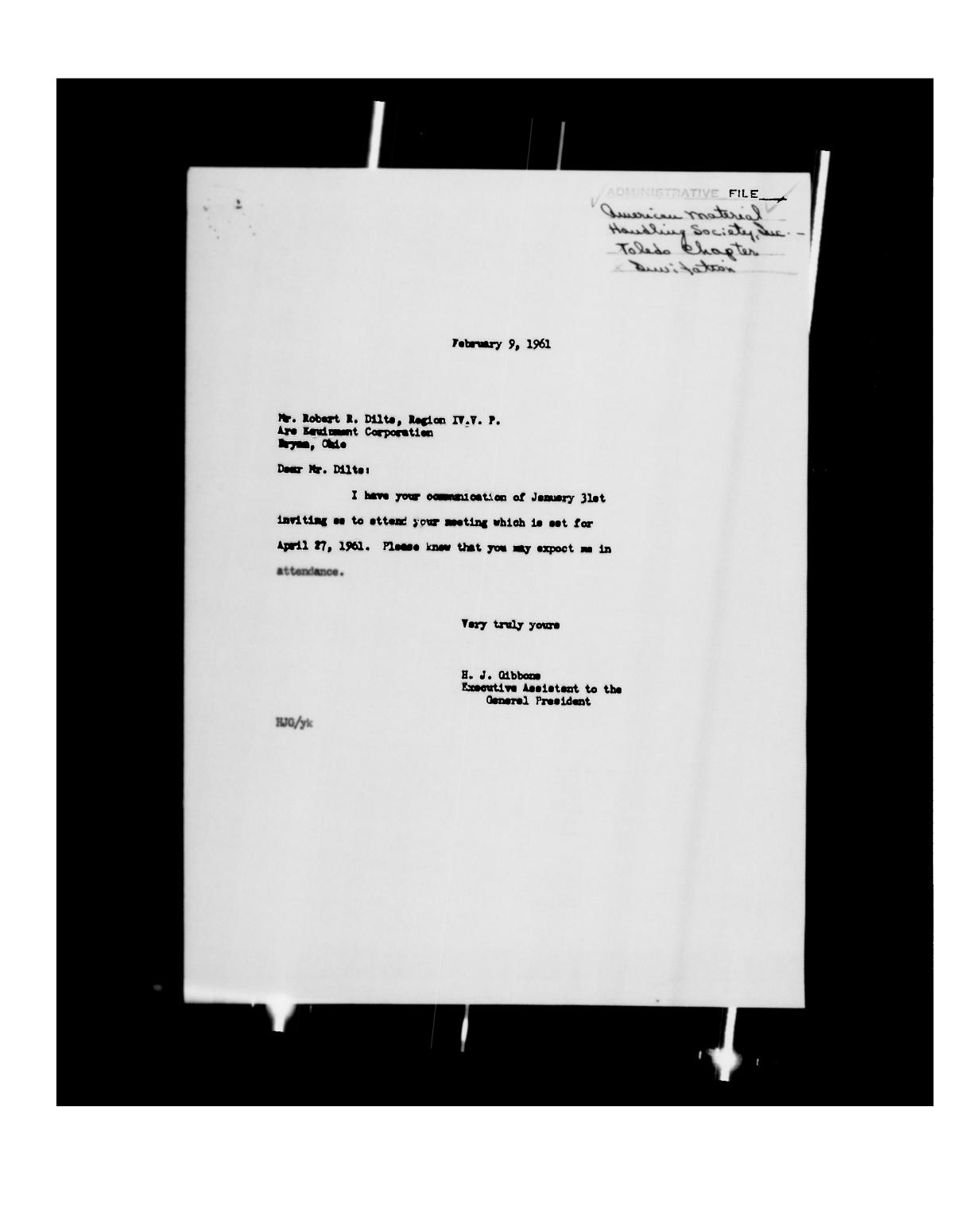
Robert R. Dilts Region IV Vice Pres. Are Equipment Corporation Bryan, Ohio

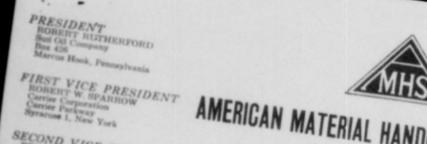
AFFILIATEE

Arbeitsgebiet Materialfluss im RKW Germany Centre D'Information de la Manutention

Materials Handling & Construction Plant
Association of South Africa

Institute of Materials Handling in England Japanese Material Handling Society





TREASURER AMOS S. GREER Glenn L. Martin Company Box 179 Denver 1, Colorado

3737 UPTON AVENUE, TOLEDO 13, OHIO

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ROBERT B. DIVINE
Super Valu Stores, Inc.
Box 990
Minneapolie 40, Minneaota

ADMINISTRATIVE SECRETARY
ARTHUR E. FRYER
3737 Upton Avenue
Toledo 13, Obio January 51, 1901

SECOND VICE PRESIDENT
BENJAMIN HUNT
Canadian Industries Ltd.
S00 Terminal Avenue
Vancouver 4, British Columbia

Executive Appibling to the General President International biothernood of Teamsters

Dear Mr. Globons:

WI. Seats Marrer to come frime ago, apkrim hon and

with Chapters from Detroit, Windsor, Flint. There are of lotedo. The date 15 April 2011

come, we want to praint the bnoticity as soon as bose to

Robert R. Delts

Aro skulpment corporation IV, V. P.

Arbeitsgebiet Materialfluss im RKW Germany Centre D'Information de la Manutention

AFFILIATES: Materials Handling & Construction Plant Association of South Africa

Institute of Materials Handling in England Japanese Material Handling Society



1841 80. KINGSHIGHWAY ST. LOUIS 10. MO.

October 18, 1960

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DETROIT WOODWARD 1-8434

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JOHN T. O'BRIEN. Executive Vice-Chairman

6. J. GIBBONS

GENE SAN SOUCIE,

OWEN I MENNAN

Mr. Robert R. Dilte, Regional IV Vice-President Conference Program Chairman

Aro Equipment Corporation Bryen, Ohlo

Deer Mr. Dilts:

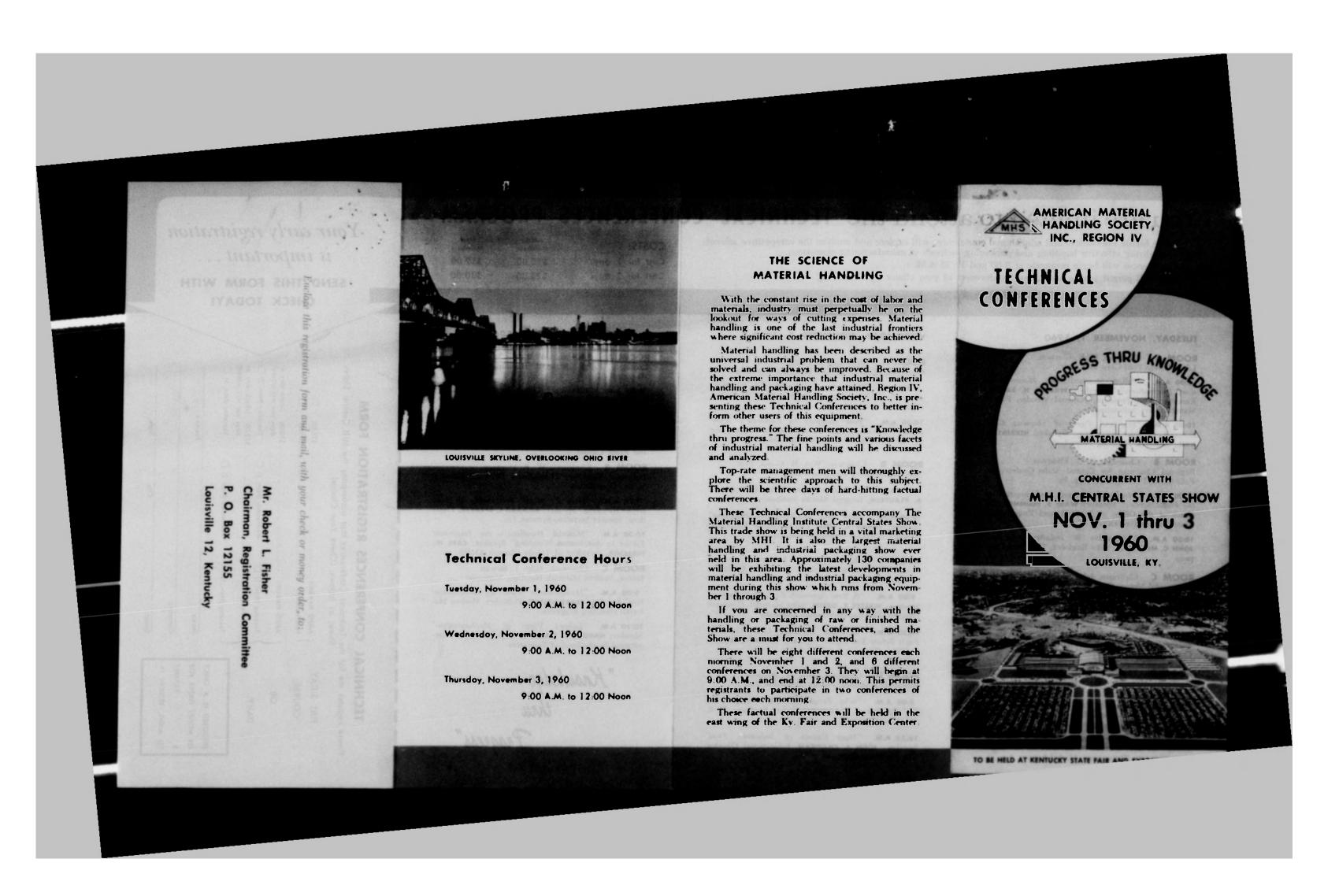
Thenk you for your kind invitation to eddress the Toledo Chapter of the A.M.H.S. on April 27th. It is too for in the future, however, for se to make a define Ite commitment at this time. It you will contact me eround the first of April I will be happy to give it my fullest consideration.

Yours very truly,

H. J. Gibbons,

HJG/pt

Affiliated with International Brotherhood of Teateaters, Chauffeurs, Werehousemen and Helpers of America



You are invited to attend the TECHNICAL CONFERENCES PROGRAM

These highly informative and educational conferences will explore and analyze the competitive advantages of utilizing effective handling and packaging methods in manufacturing operations.

Conferences will begin promptly at 9:00 and 10:30 A.M.

This will permit you to attend two conferences of your choice each morning.

COSTS:	AMHS Members	Non- Members
Cost for 1 day	\$10.00	\$12.00
Cost for 3 day	\$ \$25.00	\$30.00

TUESDAY, NOVEMBER 1, 1960

ROOM A Chairman, E. E. Garrison Libby Owens Ford Glass Company

9-00 A.M. "Pallett Standardization Moves Foruard Internationally" Speaker: WILLIAM M. SAROO, Executive Vice President, National Wooden Pallett Manufacturers Association

10:30 A.M. "Size and Types of Shipping Contemors For Carrier Interchange" Speaker: HERBERT H. MALL. Materials Handling Consultant

ROOM B Chairman, E. G. Klinstiver Regional Chairman for Central States Conferences, Ealls Cities Transfer & Storage, Inc.

wioo A.M. "Mechanization and Modernization of the Postal Service" Speaker: WAOI S. PLUMMER, Director of the Office of Research and Engineering, United States Post Office

10:30 A.M. "Authoration in Industry" Speaker: JOHN C. MALSTROM, Sales Engineer, The Cross Company

ROOM C Chairman, Jalim Klomp Continental Motors Corporation

Aide" Speaker BB. PANL T. BRTON, School of Industrial Engineering, Georgia Institute of Technology

10.30 A.M. "Material Handling Fquipment StandPRAME P. PROMYICE. General Motors

Division

ROOM D Chairman, Edn. H. Leighten Regional Manager, Modern Materials Handling Magazine

9:00 A.M. "Safety in Handling Material Handling Equipment In Your Ship" Speaker: 010000 &. SIMTH, Yale & Towne Manufacturing Company

10:30 A.M. "Traffic Safety - I nomine. revine. and Doing Speaker: WALTED W. BRYAMT, District Supervisor of Safety Engineering, Markel Service, Inc. WEDNESDAY, NOVEMBER 2, 1960

ROOM A Chairman, R Frank Weber Consulting Editor, Modern Materials Handling

9:00 A.M. "Packaging To Do The lob It's Supposed To Do" Speaker: CHARLES J. ZUSI, Packaging Consultant

10:30 A.M. "Rulk Shipping In Expendable Contoiners" Speaker: TOM F. NAMGOLO. Engineering Service Division, E. I. DuPont Company

ROOM B Chairman, Wm. H. Green, Pres. Material Handling Equipment Co.

9:00 A.M. "Reducing Tensions" Speaker: 84. A.
A. KLAUTSCH. General Motors Institute

10:30 A.M. "Man und Machines In Handling" Speaker: ERANG C. WHR, Past President Cleveland Chapter, AMHS & National Treasurer

ROOM C Chrimian, Samuel Isaacs Samuel H. Isaacs & Associates, Consulting Engineers in Material Handling

9:00 A.M. "A New Approach To Cost Reduction"
Speaker WALTER B. ORSEN. Sales Manager, Conveyor
The Rapids-Standard Company

10:30 A.M. "Materials Hendling Cost -- Get The Facts Before You Figure" Speaker: ROASRY C. BRABY, Planning Service

Industrial Engineer, Procter & Gainble Co

9:00 A.M. "Why People Do The Things They Do" Speaker: L. H. BORHOFF, Safety Engineer, H. K. Ferguson Company

Speaker JOHN S. CHAPIAN, Educational Director,

THURSDAY, NOVEMBER 3, 1960

ROOM A Chairman, W. B. McClelland Executive Editor, Material Handling Engineering Magazine

9 00 A.M. "Significant Trends In Mechanization" Speaker: JAMSS R. SRIGHT, Director, Industrial Man-

10:30 A.M. Finding New Ideas and Presenting Them To Management" Speaker: IRVING M. POOTLIK, Irving M. Footlik & Amociates, Material Handling and Plant Layout

ROOM B Chairman, W. P. Morimey Industrial Engineer, Delco-Aemy Division, General

Motors Corporation

9:00 A.M. "How To Break Bottlenecks In Materials Handline" Speaker: BICHARD 6. SPEAKER, Presi-

dent, Speaker Sortation Systems. Inc.

10-30 A.M. "Material Handling — An Important
Factor In Automation Weighing" Speaker: CABL W.

NIBACHER, President of Toledo Chapter AMHS

ROOM C Chairman, Miles J. Rowan Editia. Modern Materials Handling Magazine

9:00 A.M. "Management: View Of Mechanization" Speaker: SEARS HALLETT, Publisher, Modern Materials Handling Magazine

10:30 A.M. "Labora Vine of Mechanization" Speaker: NAROLE V. GEBOHI, Vice President, International Brotherhood of Teamsters

> "Knowledge thru "Progress"

Your early registration is important . . .

SEND THIS FORM WITH CHECK TODAYI

Annual Members

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DAILY:
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S FAINER:
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MEMORAN DJM

ATT: CONFERENCE SPEAKERS AND CHAIRMAN

You are requested to be at the Cardinal Room in the Kentuckian Hotel for Breakfast at 7 A.M. on the morning you are to appear on the Program. We will all leave from the Hotel to the Exposition Center at 8:15, via motor caravan.

If you have not sent your Hotel registration Form, pleasa do so st once, to insure yourself of a room while attending the Show.

Yours truly,

Robert R. Dilts, Reg. IV V. P. Conference Program Chairman Aro Equipment Corporation Bryan, Ohio

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The Joest year of Jam would come to

Interdo on april 27 to present your talk.

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more about this Relets





ADMINISTRATIVE FILE

NEW JERSEY CHAPTER

INCORPORATED ORGANIZED 1849

DON PRASIER Frequer Industrial Co. 200 Glos wood Ave Chapterial N. J. 21 Fl S.

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M-M
817 Communicate Ave
City
MR

HUNERT J. NEUBERT Schering Corp. 1011 Marris Ave. Union, N. J. Phone: Pl. Lyron MODERT E. SLACE Bound Brush, N. J. Phone: RL 6-8000

March 9, 1961

Mr. H. J. Gibbons, Executive Assistant to the General President International Brotherhood of Teamsters, Chauffera, Warehousemen and Helpers of America 25 Louisiane Avenue, N.W. Washington, D. C.

Dear Mr. Gibbons:

I would like to take this opportunity to thank you on bahalf of the Board of Directors and the mambers of the New Jersey Chapter of AMMS for your efforts in making our March meeting our most successful of the year. Our attendance was the highest that we have had this year and the interest was high, as evidenced by the fact that we ran later than any previous meeting we have held. Your efforts in giving the other side of the picture to our group of middle management executives are deeply appreciated and it is an evening we shall remember for a long time.

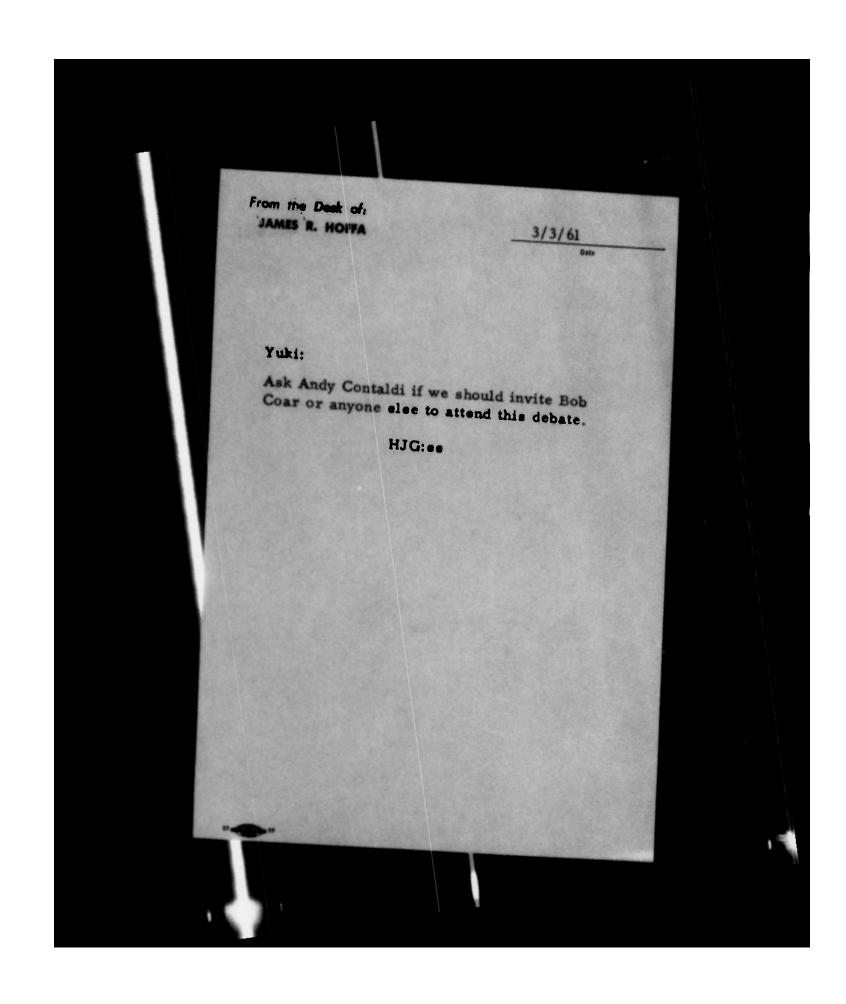
Sincepely yours,

Jun ES E. KELLY Mairman, Program Committee

cc: D. Frazier

APPILIATES:

American Material Handling Society. Inc. . Institute of Materials Handling in England Arbeitsgebiet Materialfluss in RKW Germany. Japanese Material Handling Society Materials Handling & Construction Plant Association of South Africa Centre D'Information de la Maskettion.





AMERICAN MATERIAL HANDLING SOCIETY NEW JERSEY CHAPTER

INCORPORATED

ORGANIZED ITAT

February 24, 1961

RDWAND J HILLES Exposeins Helt Co., Inc. 300 North Ave H J At p-1809

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1960-61

DON PRABLES

namphat M I KHMKAMAN P O Mee 100 Avon-by-the-Sca, N. J. Phone: 5-7275

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H H Renderd Corp 511 Catalanaman Ave Cito & N J MUMBUT J METINERT 1011 Murris Ave Union N J EL S-8700 HONRHT S Company St. 6-0000

tr. H. J. Gibbons Executive Assistant to the General President International Brotherhood of Teamsters, Chauffers, Warehousemen, and Helpers of America 25 Louisiane Avenue, N. W. Washington, D. C.

Dear Mr. Gibbons:

Enclosed you will find a copy of our initial publicity release on our March 8th meeting. This information has only been out for a week but the response has been enthusiastic and we feel that we are going to have our largest crowd of the year.

Now that the airline strike is over, I assume that you will be able to finalize arrangements for the meeting. I shall be glad to pick you up at the Newark Airport and return you to the Airport or a hotel in Newark if you so desire. If you arrive by any other mathod I could still pick you up at some designated point and return you there after the meeting. If you are driving and cars to get to the meeting place on your own, I will forward a detailed map.

I shall be looking forward to seeing you and assure you that I shall be happy to make any arrangements necessary to minimise any inconveniences in your travel arrangements.

> Very truly durs, JAMES E. KELLY Chairman, Program Committee

ce: Mr. Don Frasier

American Material Handling Society. Inc., Institute of Materials Handling in England. Arbeitagebiet Materialfluss in RKW Germany. Japanese Material Handling Society. Materials Handling & Construction Plant resources of Society. Materials Handling & Construction Plant resources of Society.



AMERICAN MATERIAL HANDLING SOCIETY NEW JERSEY CHAPTER

INCORPORATED

ORGANIZED 1949

January 27, 1961

EDWARD J MILLER

MEMBERT H. LEMMERHAN P. O. Ben 1M Avon-by-the-Sen, N. J. Phone: PR 5-7275 BOARD OF DIRECTORS

1960-61

DON PRAZIER Presser Information Co. 200 Glosswand Ava Shoundfold. H. J. Phone : Pl. & ESPE

EDWASI) L. JONES Fallet Salve Corp. 122 hart 4find New York 11, N. T. CHARLER M BARTELL.

Bristol-Myers P 225 Long A Photo WA I MM WILLIAM & BURRANE

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ARTMI'S B ENGEL 1446 Chestnut Ave Phone : WA 6-2100 WALTER P. PRIEDMAN

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8 RELLY
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ANDREW ROENYLAR
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MURERT J. NEURERT 1011 Morris Ave Phone: FL 5-2700 MORERT & SLACE

Bound Brook, N. J. Photas EL 6-4000

Mr. H. J. Gibbons Executive Assistant to the General President International Brotherhood of Teamsters, Chauffers,

Warehousemen, and Helpers of America 25 Louisiana Avenue, N. W. Washington, D. C.

Dear Mr. Gibbons:

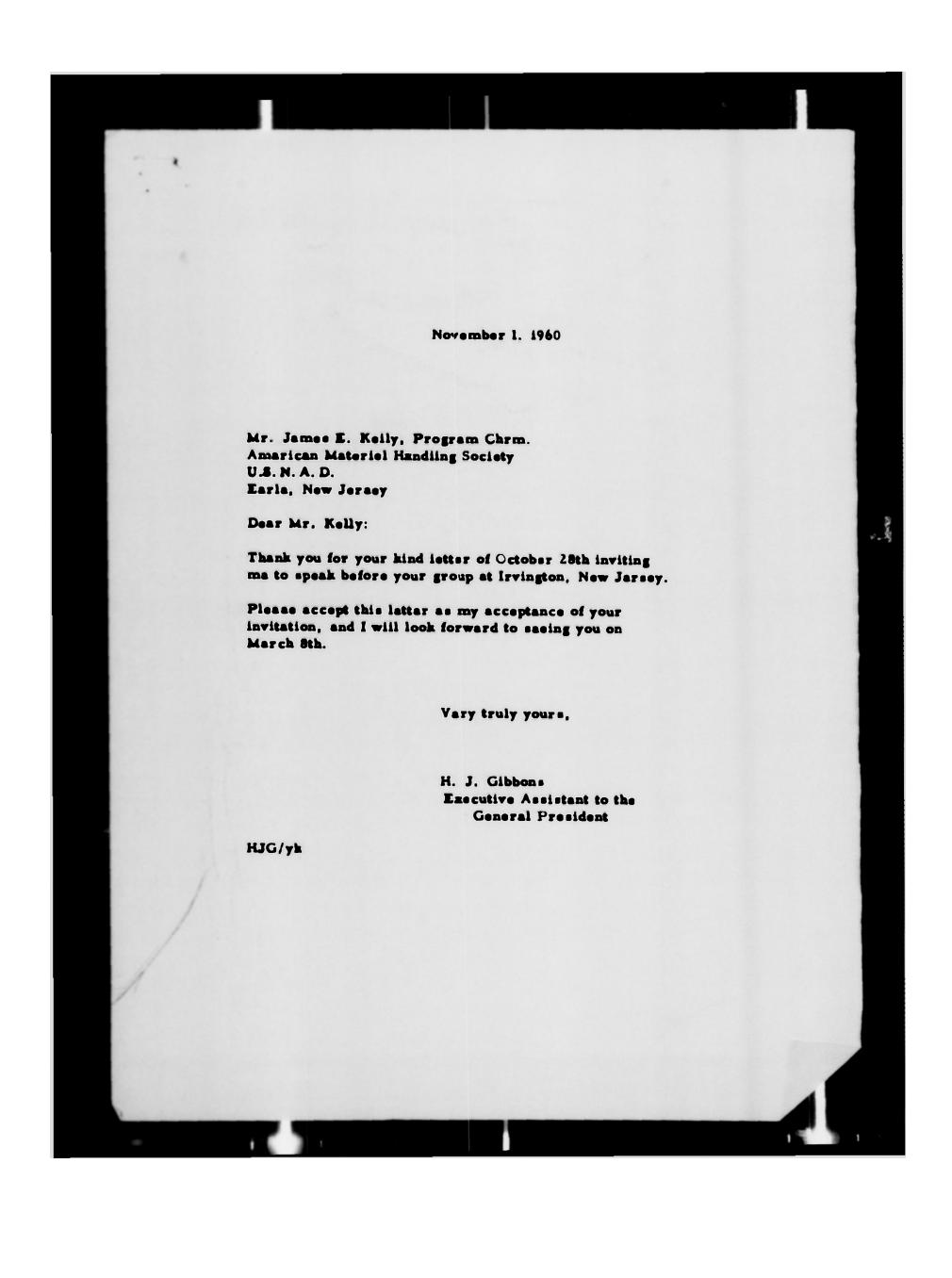
I realise it is a little early to finalize sny details on your traval to and from Nawark for our meeting on March 8 at which you have so graciously accepted an invitation to speak. However, I wanted you to be easured that we will pick you up at the airport, train station, or hotel and raturn you immediately after the meeting. In the interim, I would like a short biographical skatch for our publicity raleasss which are due to go to the printers. A copy of all releases will be forwarded to you along with further meeting details.

Thank you for your kind cooperation in this matter and I look forward to meeting you on March 8.

Very truly yours,

JAMES E. KELLY Chairman, Program Committee

APPILIATES:





AMERICAN MATERIAL HANDLING SOCIETY NEW JERSEY CHAPTER

INCORPORATED

0 8 G A N 1 2 8 D 1 0 4 0

O_ctober 28, 1960

Mr. Harold Gibbons

Executive Assistant to the General President
International Brotherhood of Teamsters, Chauffers,
Warehousemen, and Helpers of America
25 Louisiana Avenue, N.W.
Washington, D. C.

Dear Mr. Gibbons:

1960-61

DON PRAZINA De Glunn N. J. Fl. c.gog

BDWARD J MILLER

MRSSST H. LEMMERMAN F. O. Ben. 166 Ph. B. 1975

Past President and National Director EDWARD L. JONES Pallet Salan Corp. 18 April Gold Ri New York II. N. Y.

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600 Morth Ave Gore m & N J Phone St

Sears Hallett of Modern Materials Handling magazine has graciously consented to be a guest speaker for management on the subject "Labor's Threat to Mechanization" at our March 8 meeting of the New Jersey Chapter of the American Materials Handling Society.

We would welcome acceptance from you to represent labor at this meeting. Sears has volunteered your name on the basis of the rousing, well-attended sessions you have given for other chapters and societies.

Our meetings are held in the evening from 6-9:30 (6-7 social, 7-8 dinner, 8-9:30 (approx.) - talk) in Irvington, New Jersey. We would conservatively estimate a minimum of 100 upper and middle management personnel will attend. (Traffic Engineers, Purchasing Agents, Material Handling Superintendents, etc.)

Further details will be forwarded, of course, pending your favorable, we trust, response.

Very truly yours,

JAMES'E. KELLY Program Chairman

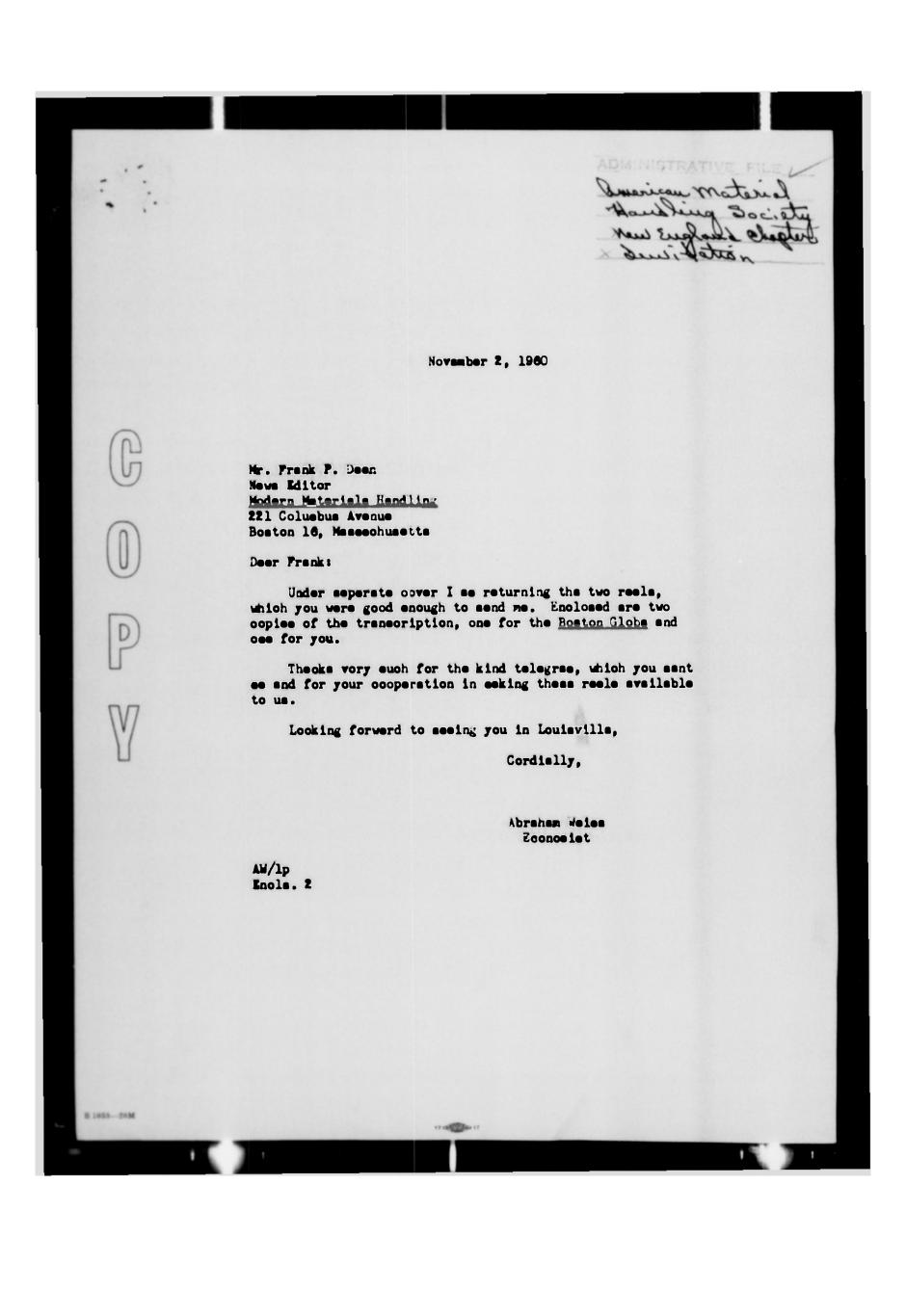
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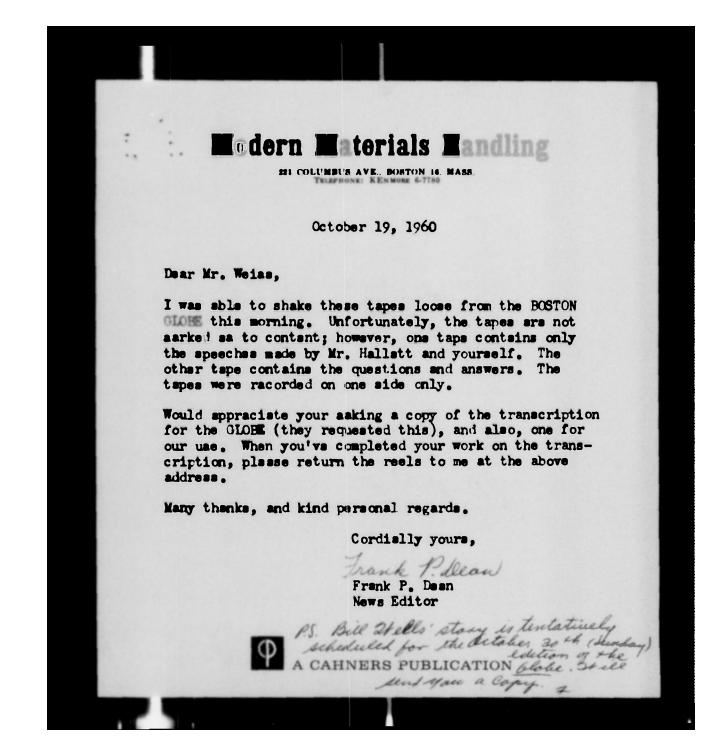
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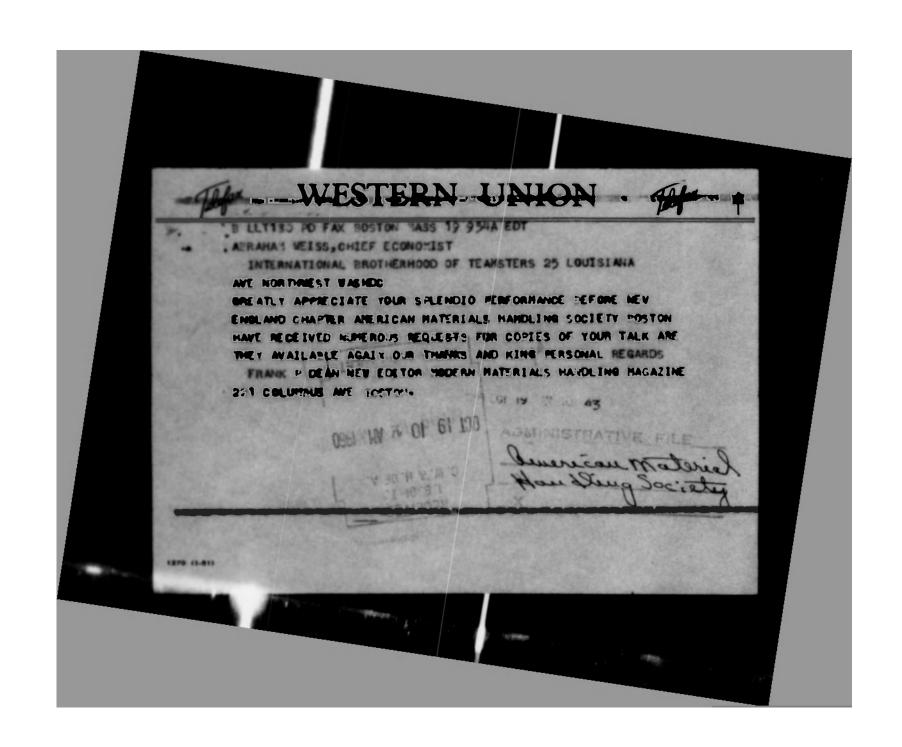
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Association of South Africa Centre D'Information de la Manatemiem.

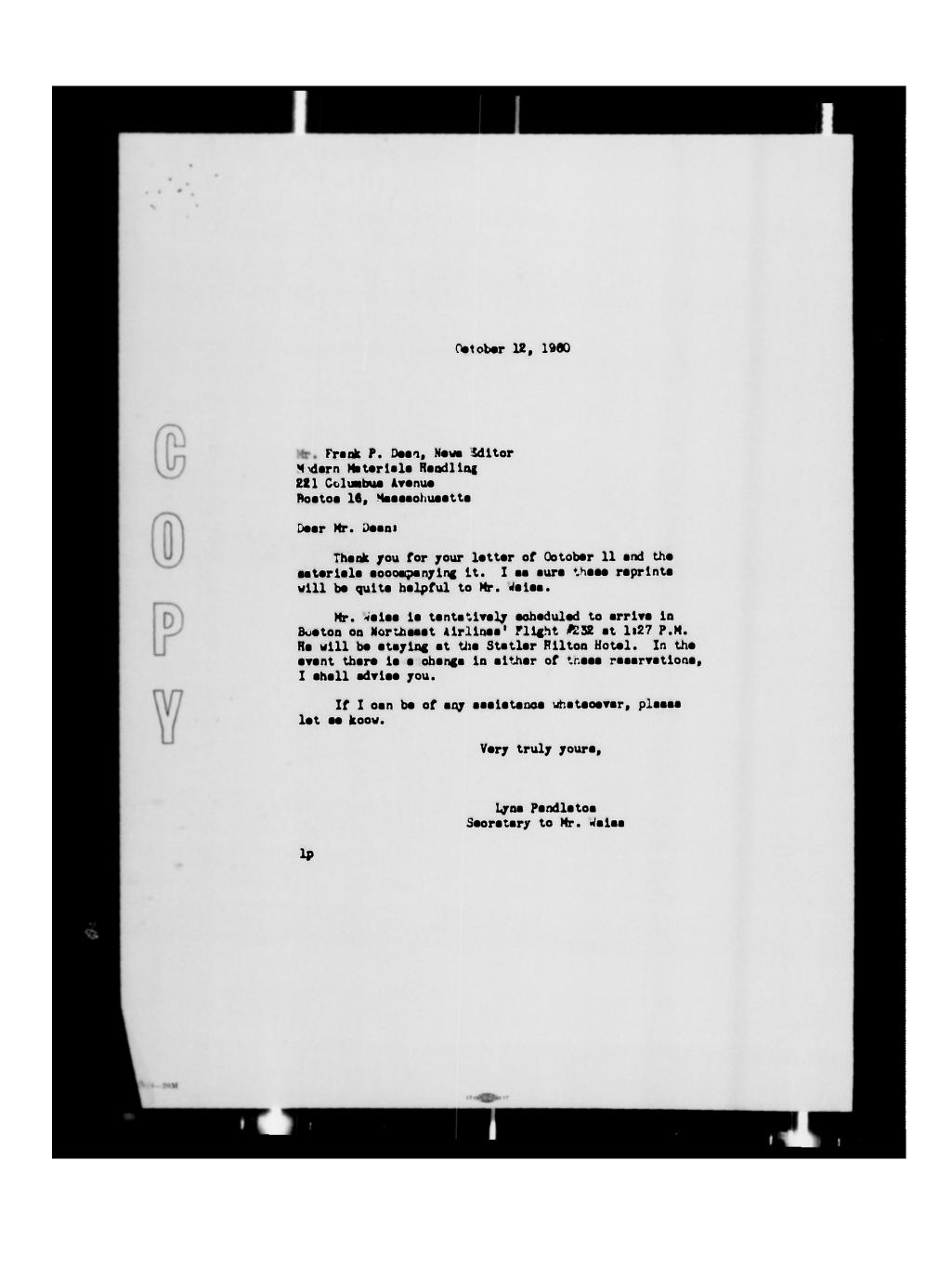
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Administratives American Materials
Handling Society
Annaling Society October 14, 1960 Mr. Frank P. Deen, News Editor Modern Materials Handling 221 Columbus Avenue Bostos 16, Massachusetta Dear Mr. Deant This is to edvise you of a change in Mr. Weiss' reservations. He will be staying at the Kenmore Hotel isstead of the Statler Hilton as I centioned is my letter of October 12. Very truly yours, Lyne Pendleton Secretary to Mr. Weiss lp S 1053-20M



Modern Materials Handling

221 COLUMBUS AVENUE . BOSTON 16, MASSACHUSETTS . KENMORE 6-7780

(Via Airmail Special Delivery)

October 11, 1960

Mrs. Lyne Pendelton Secretary to Mr. Abraham Waiss International Brotherhood of Teamsters 25 Louisiana Avenue, N. W. Washington 1, D. C.

Dear Mrs. Pendleton:

Our thanks to Mr. weiss and yourself for the very prompt and favorable response to our request. You really saved the day-and the meeting.

Mr. Saara Hallett, vice president of Cahners Publishing Co., and publisher of MODERN MATERIALS HANDLING magazine, looks forward to meeting Mr. Weias in Boston on October 18th and joining with him in the New England Chapter, AMHS, program that evening at the University Club. Activities at the Club begin with cocktails at six o'clock, with the dinner meeting following promptly at seven. The debate will get underway around eight.

Mr. Hallett (who is out of town at the moment) thinks that it would be a good idea for Mr. Weiss and himself to meet with Professor Jim Bright, the moderator, before the program begins. Mr. Hallett will be pleased to arrange this pre-program meeting for his office, which is just a five-minute walk from the University Club.

If Mr. Weiss agrees, will you please let me know his flight number and arrival time in Boston, and also the name of the hotel at which he will be ataying.

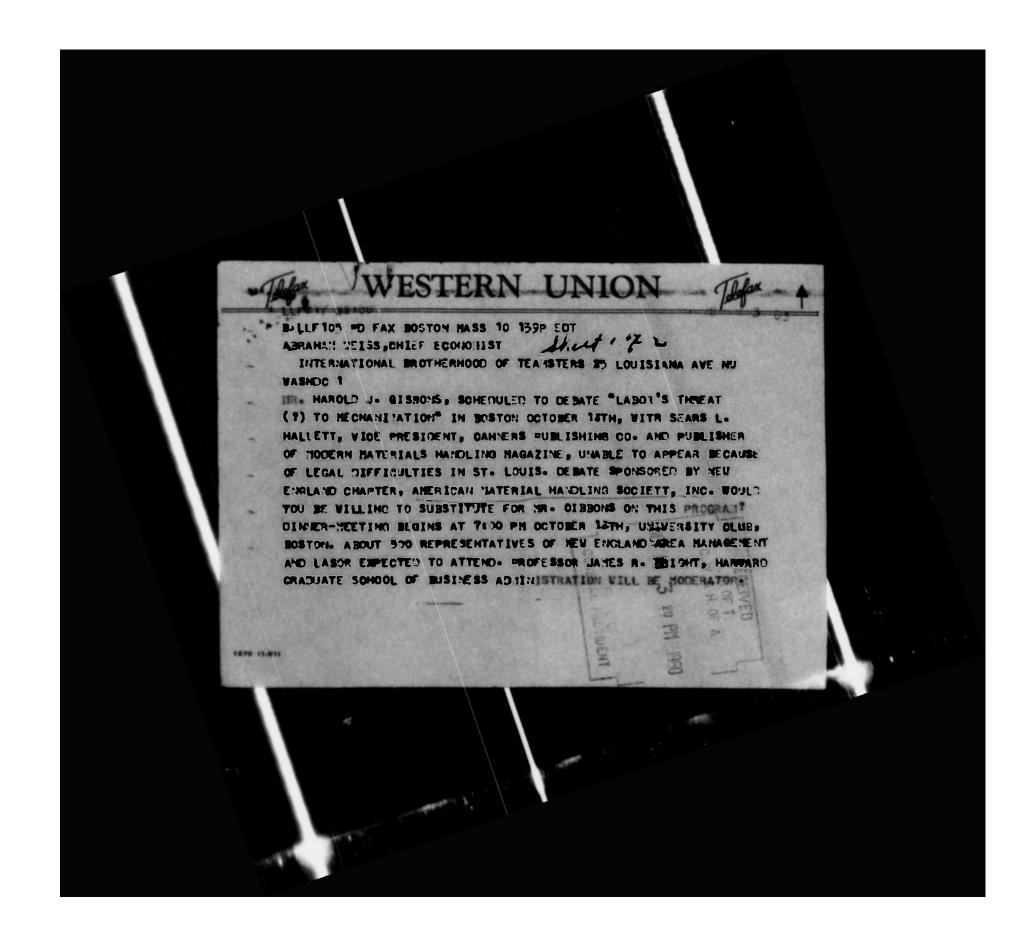
The "Labor Series" which we discussed on the telephone is anclosed; also, a direct mail flyer which was sent to all members of the New England Chapter. An attendance of approximately 300 persons, representing New England area management and labor, is anticipated.

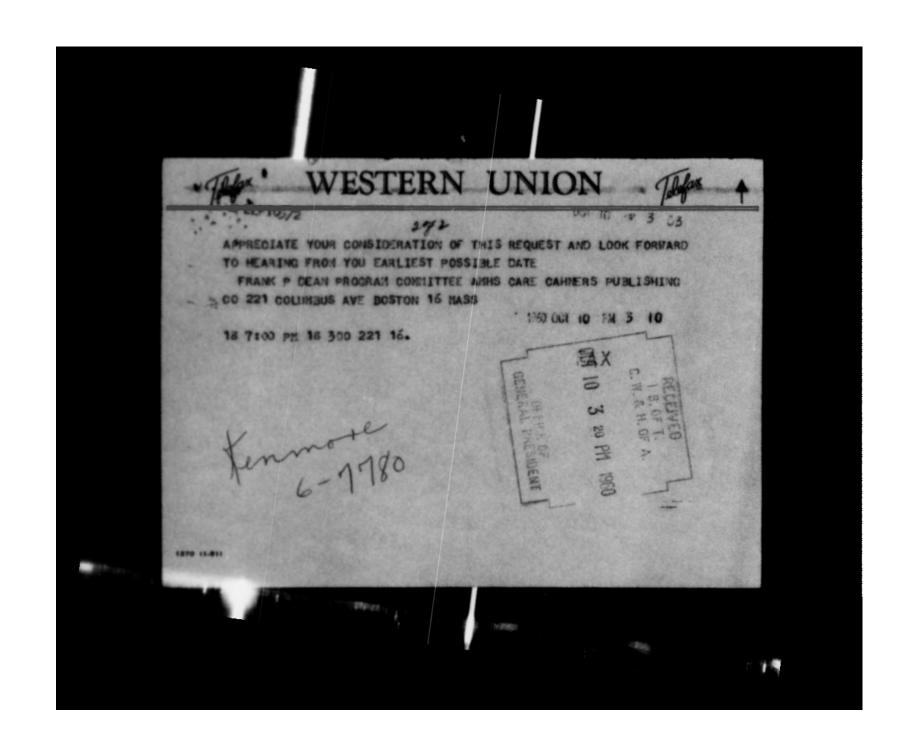
Cordially,

A CAHNERS PUBLICATION NEP EFA

Frank P. Dean, News Editor Modern Materials Handling (Program Committee, N.E. Chapter, American Material Handling Society)

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American Mature
Howshing Society

New England Chapter

October 7, 1960

Mr. Sears L. Hallett, Vice President Modern Materials Handling 221 Columbus Avenue Boston 16, Massachusetts

Dear Mr. Hallett:

Your letter of October 3, 1960 addressed to Mr. Harold J. Gibbons has been received in this office in his absence.

I have checked the subject matter with Mr. Gibbons over the telephone and he saked me to advise you that he is at the present time on trial in St. Louis for allegedly making illegal political contributions out of Union funds, and that there is a possibility that this trial may continue for another three weeks. If this happens, he will, of course, be unable to be at your meeting. He further stated, perhaps it would be wiser for you to get another speaker.

Very truly yours,

Yuki Kato Secretary to Mr. Gibbons

YK

Materials Handling

221 COLUMBUS AVENUE - BOSTON IS MASSACHUSETTS RENMORE 6-2780

October 3, 1960

Mr. Harold J. Gibbons

Figure: ve Accident to the General President International Brotherhood of Teamstere, Chauffeurs Wetchausessen and Helpers of Accrice 25 Louisiene Avenue N. W. Wechington I, D. C.

Dear Heroids

I am looking forward to seeing you in Boston on hiteber eighteenth and joining with you in the New England thepter. WHN, program that evening at the University Club. Letiwities at the Club hegin with cocktains at six o'clock, with the dimmer meeting following promptly at never. Our deter will get underwev eround eight.

I think it would be a good idea for both of us to meet with Professor Jin Bright, the moderator, before the program begins. We ould arrange this pre-program or my file, which is just a five minute well from the Chiveretty

If you agree, please let me know your flight meet end errivet time im Boston, and also the name of the horse of which you will be etaying.

Cordfally yours,

SEARS L. HALLETT
Vice Precident end Publisher

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W

Modern Materials Handling

221 COLUMBUS AVENUE . BOSTON 16 MASSACHUSETTS . KENMORE 6-7780

October 3. 1960

Mr. Harold J. Gibbona

Executive Assistant to the General President
International Brotherhood of Teamsters, Chauffeurs
Warehousemen and Helpers of America
25 Louisians Avenue, N. W.
Washington 1, D. C.

Dear Harold:

I am looking forward to seeing you in Boston on October eighteenth and joining with you in the New England Chapter, AMHS, program that evening at the University Club. Activities at the Club begin with cocktails at six o'clock, with the dinner meeting following promptly at seven. Our debate will get underway around eight.

I think it would be a good idea for both of us to meet with Professor Jim Bright, the moderator, before the program begins. We could arrange this pre-program meeting for my office, which is just a five-minute walk from the University Club.

If you agree, please let me know your flight number and arrival time in Boston, and also the name of the hotel at which you will be ataying.

Cordfally yours,

SEARS L. HALLETT
Vice President and Publisher

SLHIEA

A CAHNERS PUBLICATION NEP EPA

Arthur D. Little, Inc.

UNIVERSITY 4-5770

ESTABLISHED 1886

PLEASE ADDRESS REPLY TO ACORN PARK CAMBRIDGE 40, MASSACHUSETTS

THIRTY MEMORIAL DRIVE CAMBBIDGE 42, MASSACHUSETTS

August 1, 1960

Mr. Marold J. Gibbons Executive Assistant to the General President International Brotherhood of Teamsters 25 Louisiana Avenue, Northwest Washington 1, D. C.

Dear Mr. Gibbons:

We were very glad to receive your letter of July 25 teiling us that you would be present for our meeting on October 18. I am sure that this will be an extremely interesting program for all concerned, and we are looking forward to it. I have asked Sears Mallett if he would get in touch with you and co-ordinate the program that Jim Bright and you and he are going to put on.

For publicity purposes would you send us a resume and a picture so that we can put out advance notice of this program. If we could have this information some time after Labor Dey, it would be very helpful.

The Society is having a tour of Logan Airport and a discussion of air cargo handling on the afternoon prior to your evening program. If you would like to attend this, we would be very glad to have you join us. We do not have all the details complataly rasolved at the moment but will let you know in the near future what the exact program will be for the day.

Thank you again for agreeing to participate in the program.

Very truly yours,

Kenneth L. Warden, Jr.

KLW/ac:3

CAMBRIDGE

CHICAGO

SAN FRANCISCO

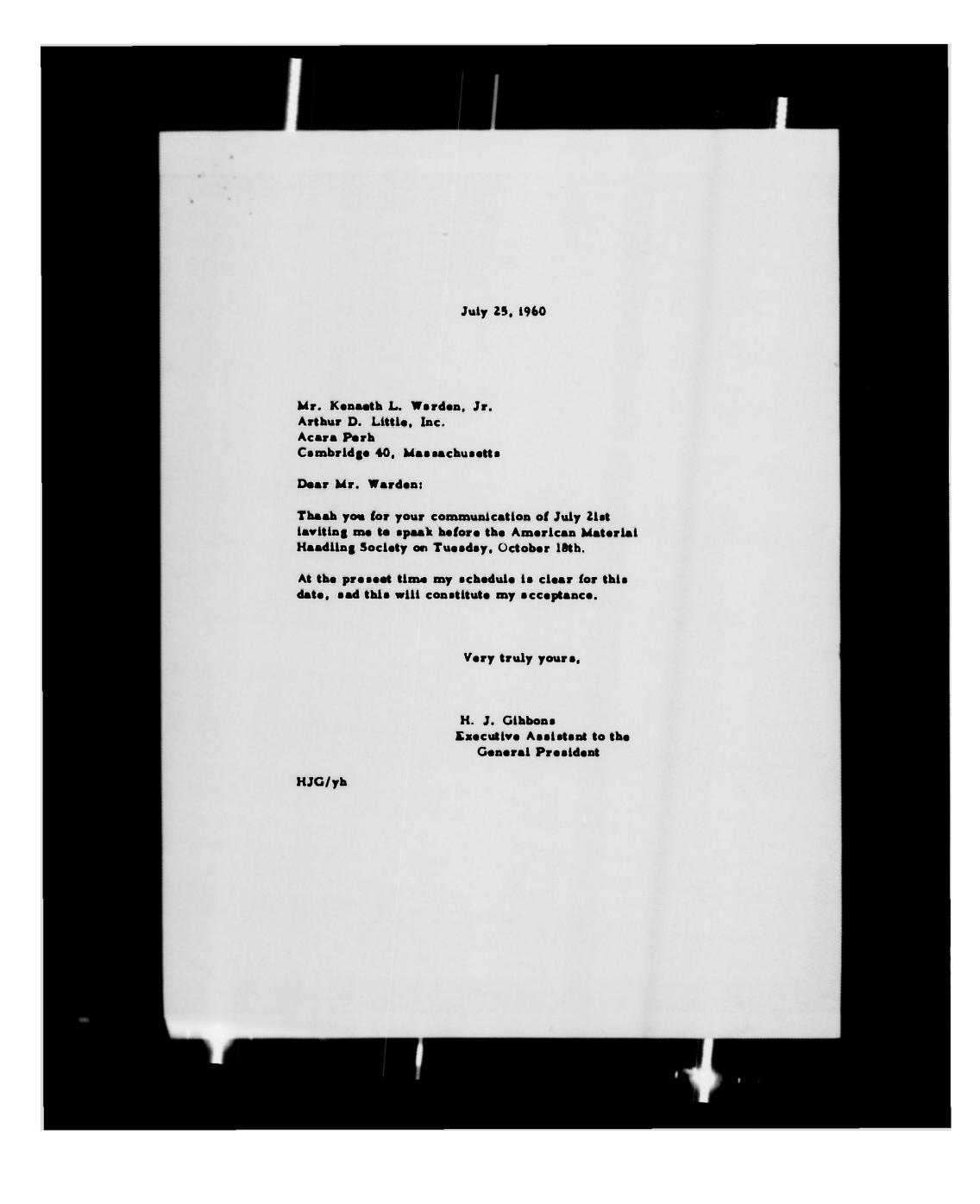
WASHINGTON

ZURICH

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Arthur D. Little, Inc.

UNIVERSITY

ESTASLISHED 1886

PLEASE ADDRESS REPLT 10 ACORN PARK CAMBRIDGE 40, MASSACHUSETTS

THIRTY MEMORIAL DRIVE CAMBRIDGE 42, MASSACHUSETTS

July 21, 1960

Mr. Marold J. Gibbona

Executive Assistant to the General President
International Brotherhood of Teamsters
25 Louisiana Avenue, Northwest
Washington 1, D. C.

Dear Mr. Gibbons:

It was e pleasure to talk to you on the telephone yesterday and discuss briefly the program we would like to set up for the first smeting of the New England Chapter of the American Material Mandling Society on Tuesday, October 18. I realize that this date is somewhat far off in the future, but we are attempting to develop the best program we possibly can and good speakers are well booked up in advance.

As I mentioned to you, Sesrs Hallett of Cahners Publishing Company suggested that I call you for this program as both of you have participated in some very successful discussions on the West Coast. In addition to you and Sesrs Hallett, James Bright a professor at Harvard and an expert in the field of material handling and automation, has agreed to serve as moderator for the discussion. The topic could be something such as "Labor's Stake in Mechanization" or some similar topic which all of you agree to be timely.

A few notes about the New England Chapter. We have about 350 ammbers at the present time with an attendance running between 100 and 200. For a program such as we are planning here in which there is a very substantial amount of interest, I would anticipate that we could expect an attendance of at least 300 members and guests. Every member to whom I have talked about this potential program has been very entbusiastic about it.

Our chapter has a somewhat limited budget, but we would be able to defray any travel expenses you might incur in coming to Boston for this meeting.

CAMORIDGE

SAN FRANCISCO

WASHINGTON

SANTA MONICA

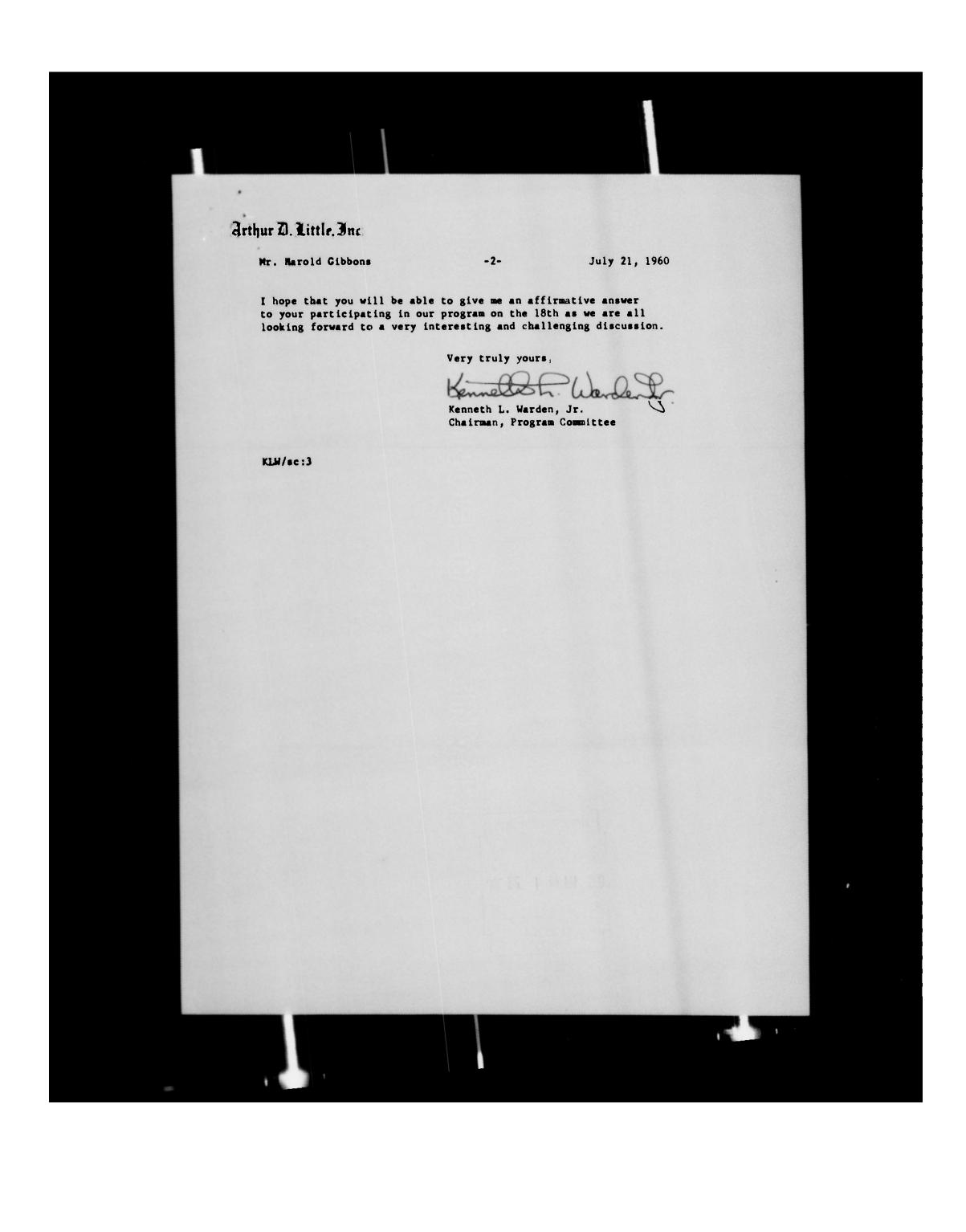
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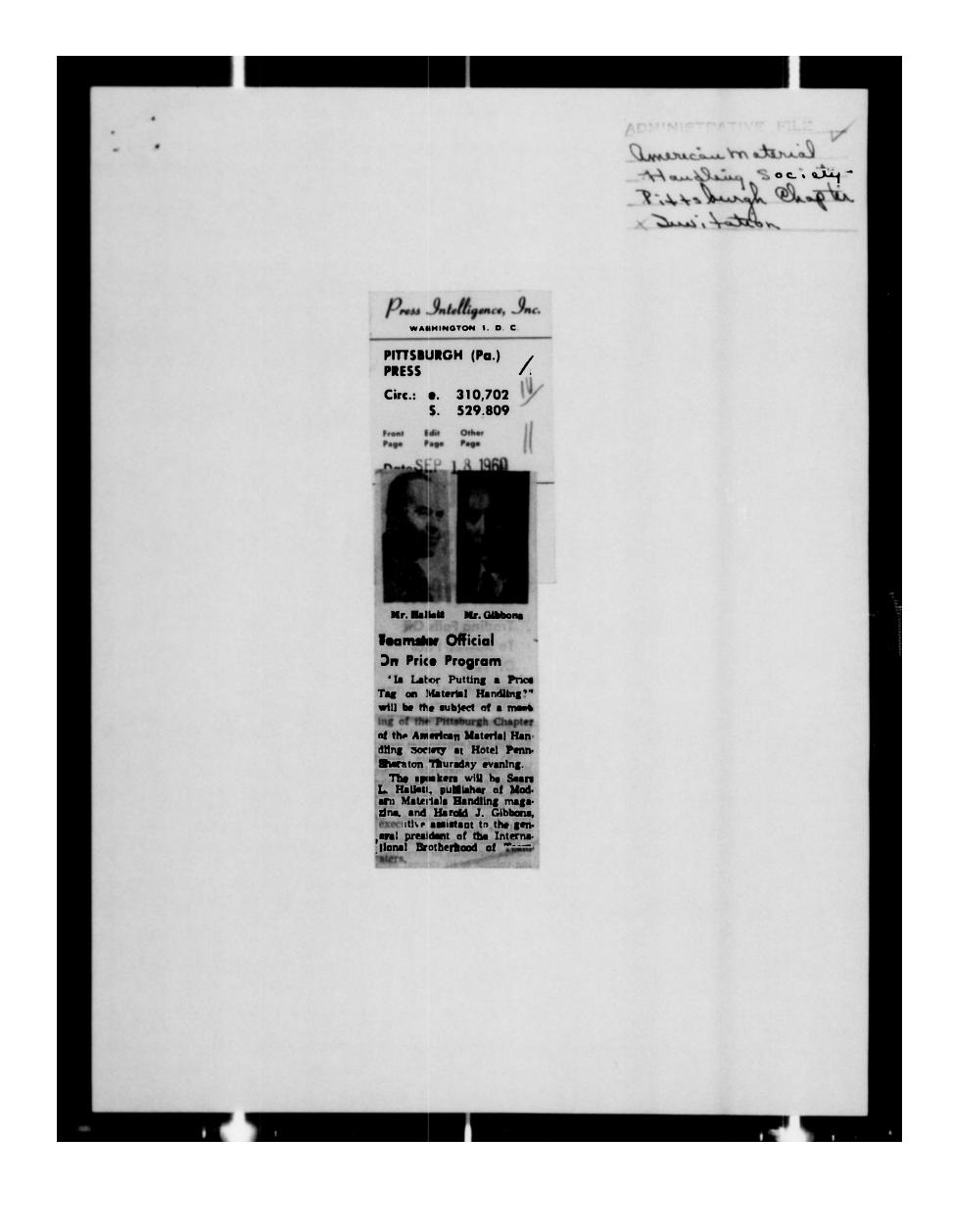
CHICAGO

EDINBURGH

NEW YORK

ZURICH







AMERICAN MATERIAL HANDLING SOCIETY

INCORPORATED

PO. Box 214

Bethel Park, Penna.

To promote a besser understanding and a wider application of the principles of material handling

PITTSBURGH CHAPTER

July 28, 1960

Mr. Harold Gibbons
International Brotherhood of Teamsters,
Chauffeurs, Warehousemen and Helpers of America
25 Louisiane Avenue N.W.
Washington 1, D.C.

American material Handling Bocisty. P, ++sburgh chapter

Dear Sir:

We are delighted to have your letter advising us that you will be able to address our Pittsburgh Chapter meeting the night of Thursday, September 22, 1960. We are certain that your presence and your address will add greatly to the success of the meeting.

Arrangements have been made to hold our meeting at the Penn-Sheraton Hotel in downtown Pittsburgh. The Social Hour will begin at 6:00 P.M. Of course, you will be our guest for both the Social Hour and the Dinner.

If you would care to advise us the time and manner of your arrival, we will arrange to meet you and provide necessary transportation. Also, please advise whether you would like us to make hotel reservations for you.

If you will permit us to ask one additional favor, we would greatly appreciate your sending us a glossy print photograph of yourself, along with a brief resumé of your background and present position. These will be used for publicity purposes in connection with the meeting. It will be necessary for us to have the publicity material by August 15, 1960.

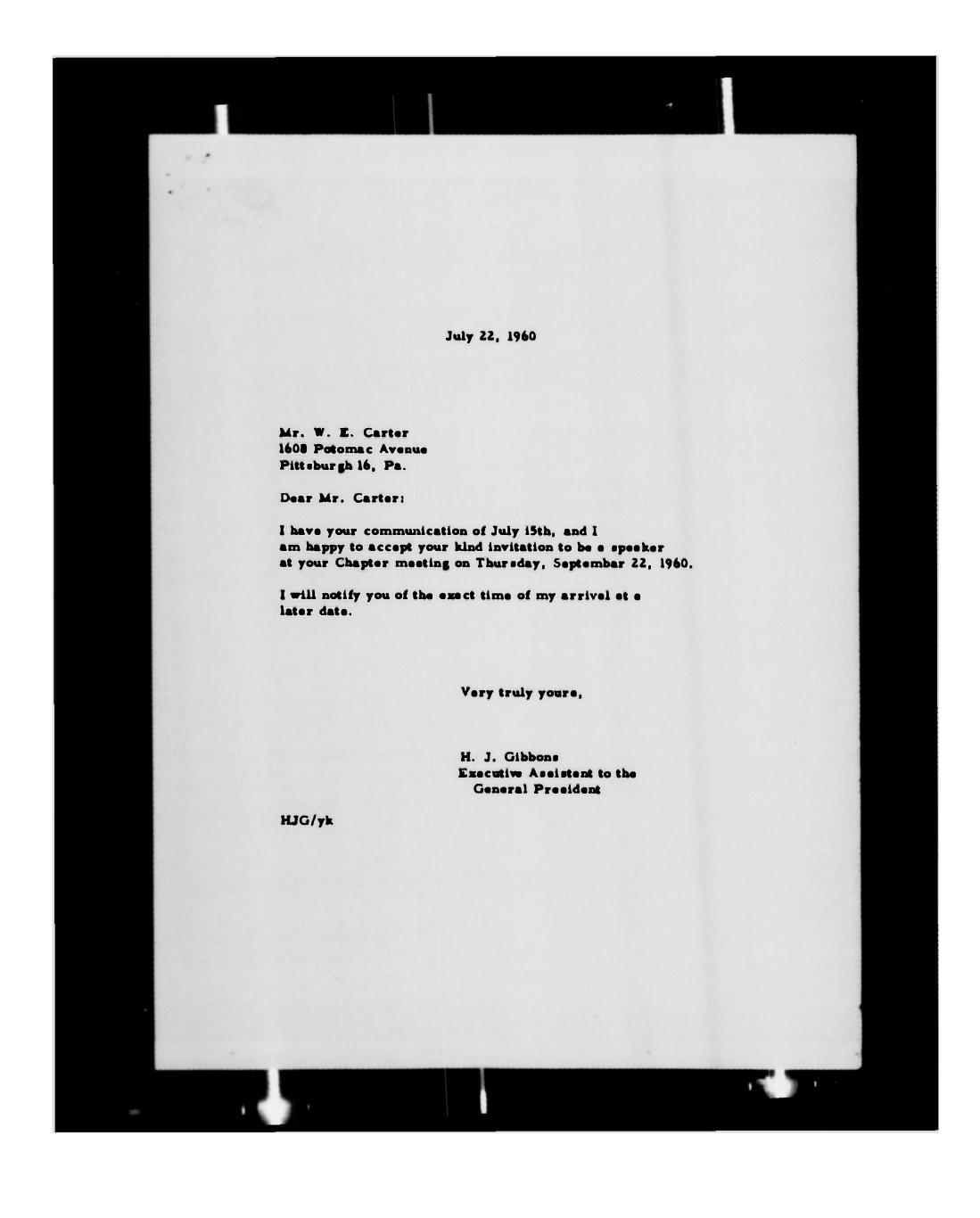
Thanking you for your cooperation, and looking forward to seeing you on the 22nd of September, we remain

Yours very truly

WEC:rc

W.E. Carter, Asst. Chairman Program Committee

Please address reply to: 1608 Potomac Avenue Pittsburgh 16, Pa.





AMERICAN MATERIAL HANDLING SOCIETY

INCORPORATED

P.O. Box 214

Bethel Park, Penna.

To promote a petter understanding and a wider

PITTSBURGH CHAPTER

application of the principles of material handling

July 15, 1960

Mr. Herold Gibbons International Brotherhood of Teamsters, Chauffeurs, Varehousemen and Helpere of Amarica 25 Louisiana Avenue N.V. Washington 1, D. C.

Dear Sir:

This latter is to confirm our recent telephone conversation and the invitation extended to you at that time. You will recall that, on bahalf of the Pittaburgh Chapter, American Material Handling Society, Inc., we maked you if you would be free to come to Pittsburgh, Pa. to attend our Chapter accting the night of Thursday, Saptember 22, 1960. This will be a seeting, similar to those in which you have participeted several times previously, during which Mr. Sears L. Hallett will also apeak.

Mr. Hallett has already agreed to attend this meeting and we sincerely aembers are vitally interested in the question to be discussed, "Is Labor Putting a Price Tag on Mechanization?". We are sure of your qualifications to present the viewpoints of Labor on this question.

Wa ask that you consider our request and join with us on September 22 if it is possible. We will appreciate receiving your reply as soon as possible.

Thanking you for your consideration, we remain,

Yours very truly,

W.E. Carter, Ass't. Chairman Program Committee

Mail reply to: 1606 Potemac Avenue Pittsburgh 16, Pa.

-WALNUT STREET AT SIFTH

LOUISVILLE 2, KENTUCKY

June 27, 1960

Mr. H. J. Gibbons 25 Louisiana Ave., N. W. Washington, D. C.

Dear Mr. Gibbons:

Thank you for your request for reservations during the Assrican Material Handling Society.

We are more than pleased to reserve in your name a suite consisting of parlor and one adjoining twin bedroom for arrival November lat. If this not the correct date of arrival please advise.

Looking forward with great pleasure to your visit.

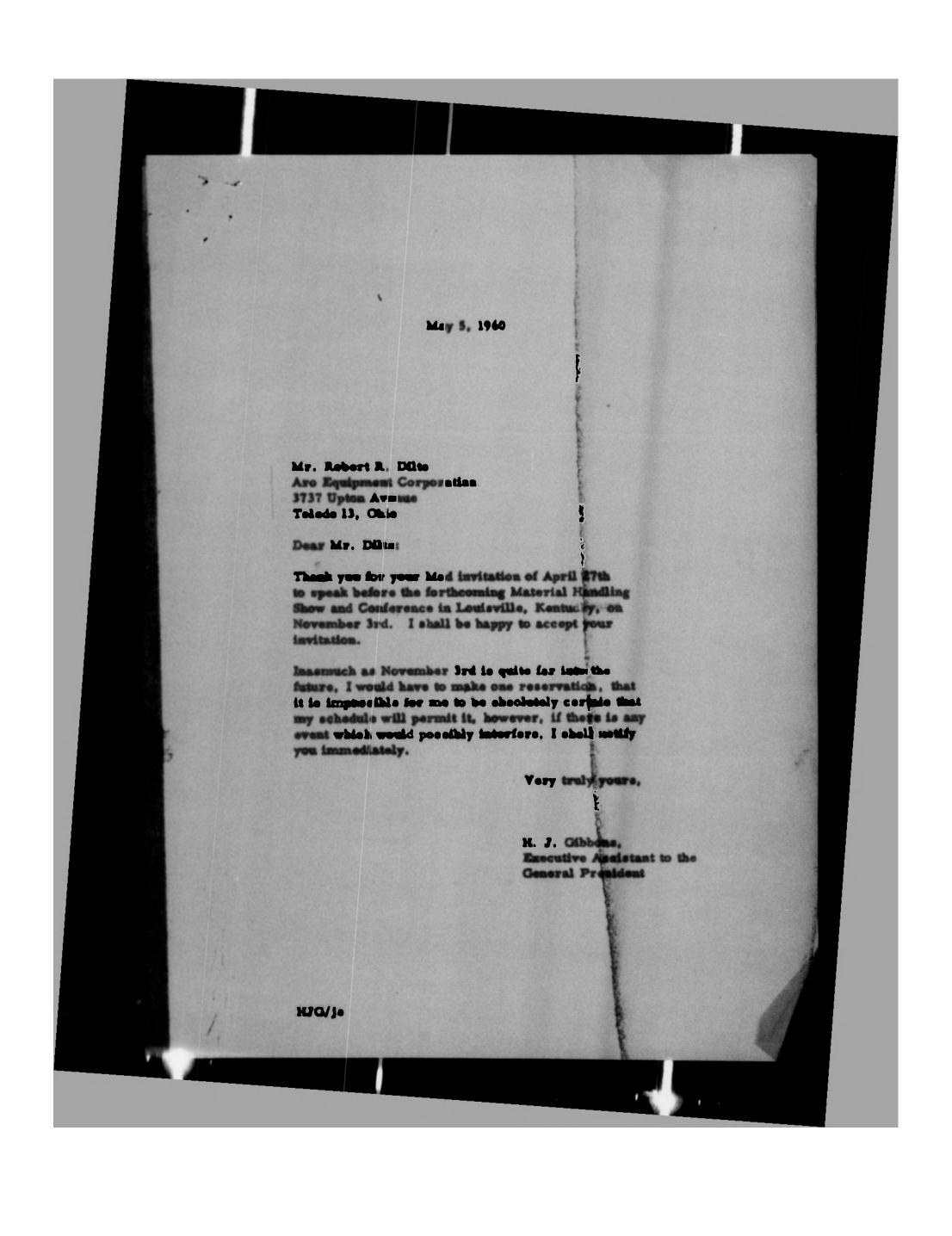
Sincerely,

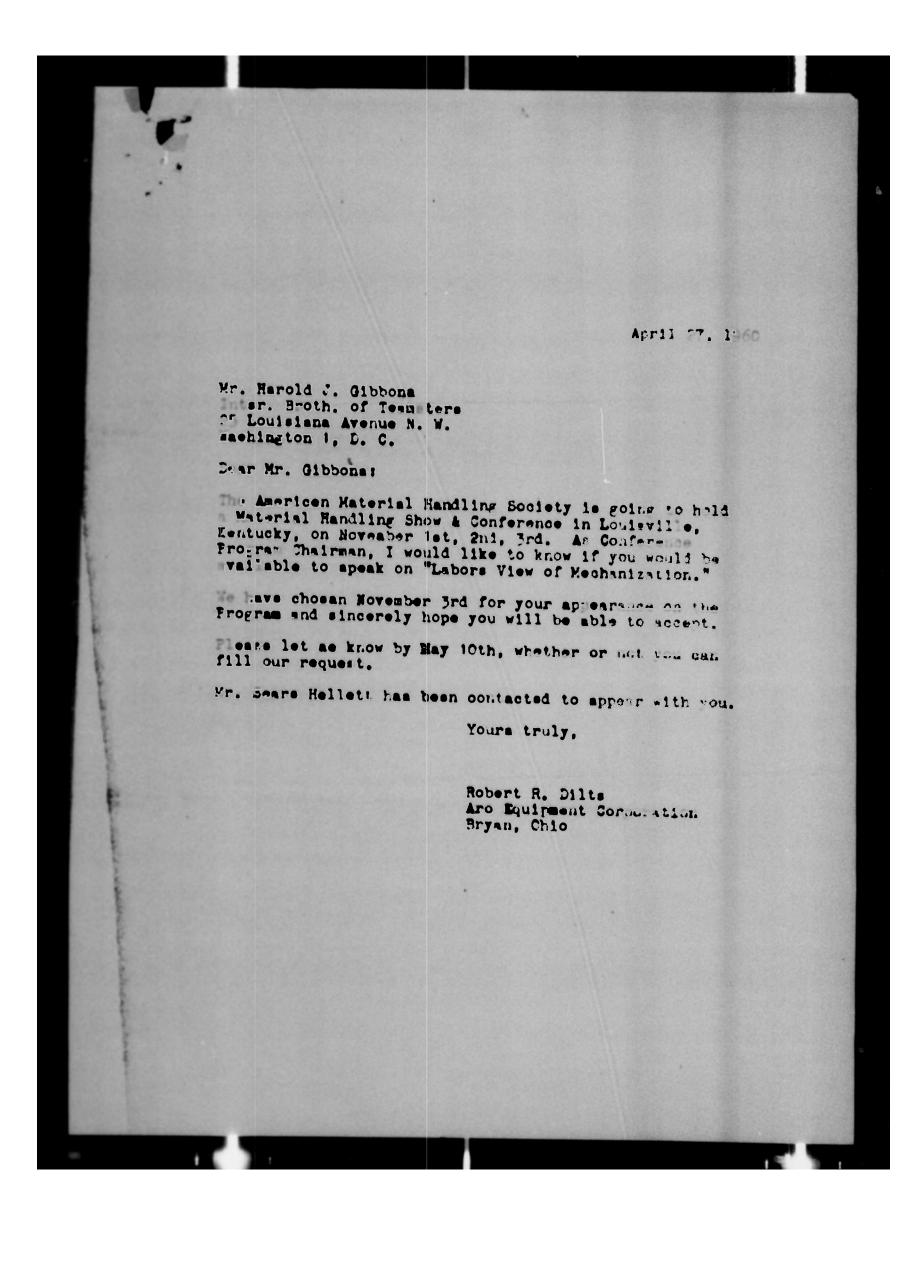
ROY TOTTEN Assistant Manager

RTivrr

KENTUCKY HOTEL LOUISVILLE, KY.

BROWN SUBURBAN HOTEL LOUISVILLE NY FREE PARKING FOR OVER NIGHT GUESTS AT ALL HOTELS. BROWN HOTEL





ADMINISTRATIVE FILE &

Querican material

Housburg Society Inc.

X Orco Equipment Corp

Bith Robert R.

May 31, 1960

Mr. Robert R. Dilte Arc Equipment Corporation Bryon, Chic

Deer Mr. Dilte:

. . . .

Mr. Gibbons has saked us to forward to you some photographs and bingraphic seterial which you requested in connection with your program on November 3, 1960.

He has eahed me to motify you that he will communicate with you in the meer future with reference to the content of his remerks.

Sincerely yours,

Joke McCerthy, Director Public Relations

JMeC: ha

Enel seuree

PRESIDENT STEPHEN C. TRAUDT Tod 0 I



CHARLES L. McCAMEY
The Cleveland Electric Illuminating Co.
F. O. Box 1000
Cleveland, Ohio

V CE HESIDENT AMERICAN MATERIAL HANDLING SOCIETY, INC. SECRETARY THOMAS I WHITE

3737 UPTON AVENUE, TOLEDO 13, ONIO

THOMAS J. WHITE
West Taylor Street
Chicago 44, Illinois

SECOND VICE PRESIDENT ELTON F. REID, JR. Hum in Co. & Hefining Company Special Presidents Plant F.O. Ros 212) Houston 1, Texar

ADMINISTRATIVE SECRETARY
ARTHUR K FRYRR
1737 Upton Avenue
18

May 10, 1960

Mr. H. J. Gibbons
International Brotherhood of Teamsters
Chauffeurs-Warehousemen & Helpers of America
25 Louisians Ave., N. W.
Washington 1, D. C.

Dear Mr. Gibbons:

We have scheduled your appearance on our Material Handling Conference Program for November 3rd at 9:30 A. M. In the event that you are unable to appear will you let us know the name of someone that could appear in your place? Your Subject is "Lators View of Mechanization".

We will need from you in advance:

Picture (not returnable) 3 Prints Biographical material 3 copies 3 Copies of your speech

What equipment, if any, will you need? Please reply by June 1st.

Sincerely,

Robert R Dilts

Robert R. Dilts
Aro Equipment Corporation
Bryan, Ohio

AFFILIATES:

Arbeitsgebiet Materialfluss im RKW Germany Centre D'Information de la Manutention Materials Handling & Construction Plant
Association of South Africa

Institute of Materials Handling in England
Japanese Material Handling Society

American Material
American Material
Handling Society, Juc.
Moro Equipment Corp.

May 5, 1960

Mr. Robert R. Dilte Aro Equipment Corporation 3737 Upton Avenue Toledo I3, Ohio

Dear Mr. Dilts:

Thank you for your kind invitation of April 27th to speak before the forthcoming Materiel Handling Show and Conference in Louisville, Kentucky, on November 3rd. I shell be happy to accept your invitation.

Inasmuch as November 3rd is quite far into the future, I would have to make one reservation, that it is impossible for me to be absolutely certain that my schedule will permit it, however, If there is any event which would possibly interfere, I shell notify you immediately.

Very truly yours,

H. J. Glbbone,
Executive Assistant to the
General Precident

HJG/Je

PRESIDENT
STEPHEN C. TRALDT
Bird & Son, ioc.
Washington Street
East Walpole, Massachusetts



CHARLES L. McCAMEY The Cleveland Electric Illum P. O. Buz 6000 Cleveland, Ohio

FIRST VICE PRESIDENT NEIL A BRYBON

AMERICAN MATERIAL HANDLING SDGIETY, INC. SECRETARY THOMAS 2 WHITE

3737 UPTON AVENUE, TOLEDIO 13, OHIO

BLTON F. RKID. JR.
Hander Oil & Helinger Company FO Box 2150

800 West Toylor Atreet Chicago 44, Illinois

ARTIUR E FRYER 8737 Upton Avanue

April 27, 1960

Mr. Harold J. Gibbons Inter. Broth. of Teamsters 25 Louisiana Avenue N. W. Washington 1, D. C.

Dear Mr. Gibbons:

The American Material Handling Society is going to hold a Material Handling Show & Conference in Louisville, Kentucky, on November 1st, 2nd, 3rd. As Conference Program Chairman, I would like to know if you would be available to speak on "Labors View of Mechanization."

We have chosen November 3rd for your appearance on the Program and sincerely hope you will be able to accept.

Please let me know by May 10th, whether or not you can fill our request.

Mr. Sears Hallett has been contacted to appear with you.

Yours truly,

Robert R. Ditts

Robert R. Dilts
Aro Equipment Corporation Bryan, Ohio

Arbeitsgebiet Materialfluss im RKW Germany Centre D'Information de la Manutention

AFFILIATES: Materials Handling & Construction Plant Association of South Africa

Institute of Materials Handling in England Japanese Material Handling Society

ADMINISTRATIVE FILE / American Material Handling Society

June 24, 1960

Mr. Robert C. Trich, Vice President in Charge of Programe, Material Handling Society 2288 S. Linda Drive, R. R. #2 Belibrooh, Ohio

Dear Mr. Trick:

I have your kind invitation of June 17th inviting me to speak before a meeting of your group.

White I welcome opportunities such as you are providing, I have a problem of determining exactly how much time I can devote to such speaking engagements. At the present time I have spoken twice before the American Material Handling Society groups and have committed myself to two additional speeches before this same organisation, and I now find myself in a position where I have to deciine any further invitations.

Again, thanking you sincarely, I am

Vary truly yours,

H. J. Gibbons

Executive Assistant to the

General President

HJG/yh

Dayton, Ohic June 17, 1960

Mr. Harold Gibbona, International Brotherhood of Teamsters, Chauffeura, Warehousemen & Hellers, 25 Louisiana Ave., W.W., Washington 1, D.C.

Dear Sir:

You have been referred to us by Mr. Sears L. Hallett, Fublisher of the Modern Materials Handling Magazine, Boston, Mass.

We are wondering if you would be interested in participating in a panel discussion concerning the future of the mechanization of material handling. The other speaker will be Mr. Hallett with whom you are acquainted. The program night will be September 19, 1960 and if you can and would like to be a part of this program, please write us confirmation and advise us of the expense involved. We will then inform you as to the time and place of the program. If there is any other assistance that we may offer, or information that you need, please write me and I will forward it as soon as possible.

We are a rather small organization of perhaps thirty to forty active members. However, with you and Mr. Hallett speaking, I am sure that we will draw a considerable crowd. All of us are looking forward to this meeting.

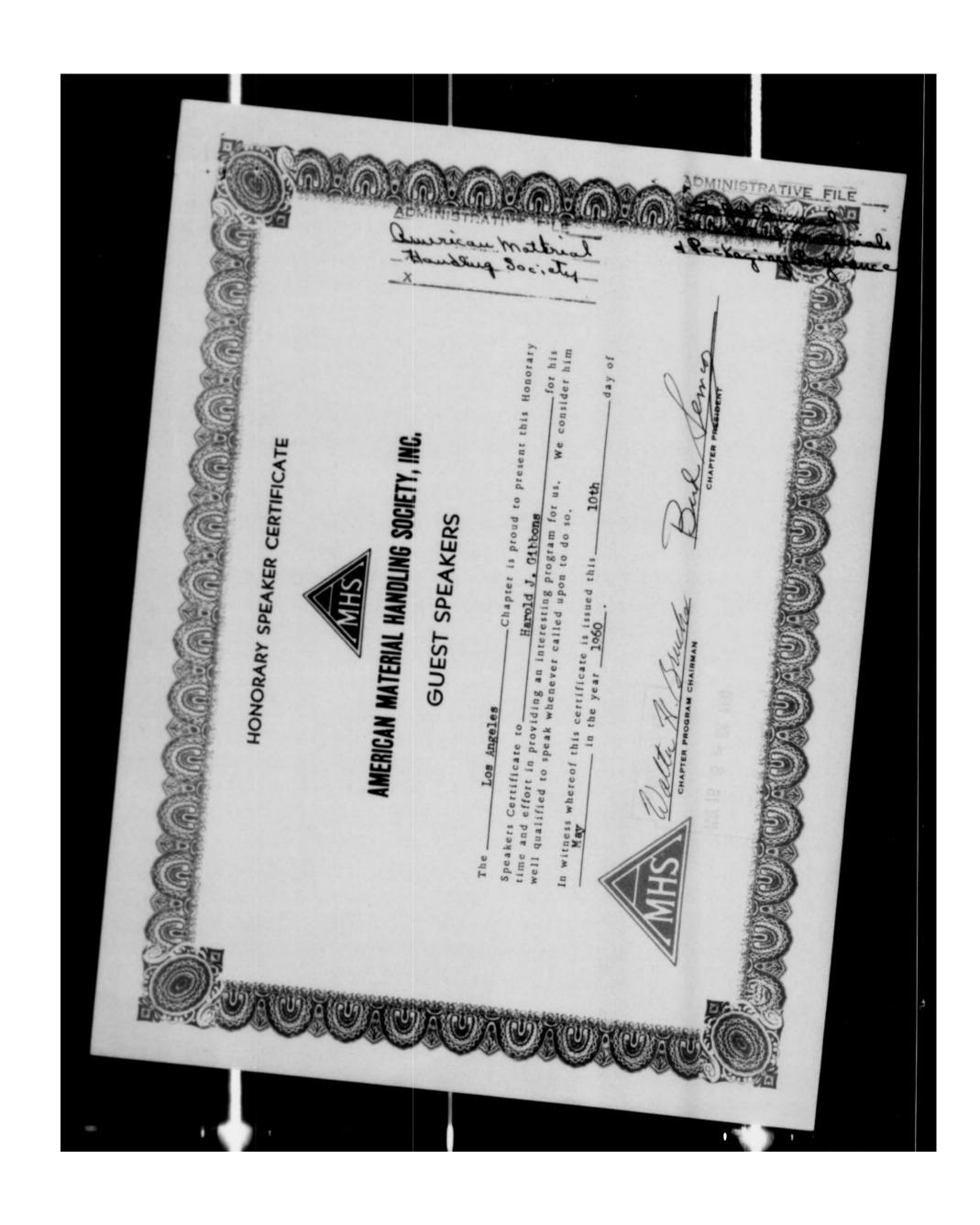
Very truly yours,

ROBERT C. TRICK Vice President in Charge of Programs American Material Handling Society

Miami Valley (Dayton) Chapter

Return Address:
R. C. Trick
2233 S. Linda Dr.,
R.R. #2,
Bellbrook, Chio

ě





Technical

Session

Guide

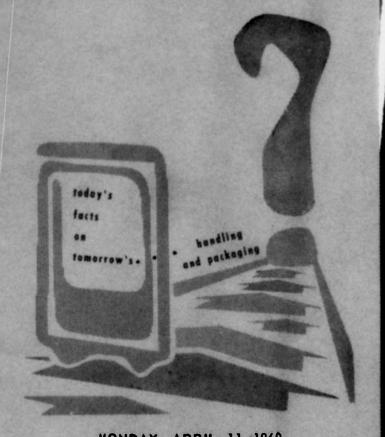
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Notebook

ADMINISTRATIVE FILE

Light Grown but tind

Rackegung Conference



MONDAY, APRIL 11, 1960
WHEELER AUDITORIUM
UNIVERSITY OF CALIFORNIA
BERKELEY, CALIFORNIA

SPONSORS

American Material Handling Society
Society of Packaging and Hendling Engineers,
Galden Gate and Central Colifornia Chapters
in cooperation with

Industrial Engineering Department, University of Californie

8:40 Introductions and award presentations

Conference Chairman Stanley J. Bober, after brief introductions, will present to the University of Californie an award of \$400.00 to be used to further the education of a graduate student in Induatrial Engineering for the fall term of 1960. This gift is comprised of funda donated by the three technical societies which aponaor the Annuel Induatrial Material Handling and Packaging Conference. The first auch award was presented at the 1959 Conference to a student at Stanford University.

WESTERN MATERIAL HANDLING Top Plant and Warehouse Awards

Jack Timmer, Editor of WESTERN MATERIAL HANDLING magazine will present an illustrated, brief description of the material handling and packaging highlights of planta assected by the publication as recipients of "Top Plant" and "Top Warehouse" awards in December, 1959 and January, 1960 respectively.

Representatives of the following firms have traveled to this conference to recoive the awarda:

Three Top Western Manufacturing Plants of The Year

A. U. Smith Corporation, Newark, Californie -- for proving dramatically that material handling is the key to cost reduction.

Pruehauf Trailer Company, Ontario, Californie -- for smart handling to achieve "impossible" assembly line production. Convair, San Diego, Californie -- for bringing speed, safety and asvings to bulk sheet storage and handling.

Pive Top Western Warehouses of the Year

Waterway Terminals Company, Portland, Oregon -- for developing a unique automatic system for receiving, storing and shipping of mixed cargo.

Jerseymaid Milk Producta Company, Loa Angeles, Californie -- for pioneering the most automated warehouse anywhere in the distribution industries.

Montgomery Ward & Company, San Leandro, Californie -- for taking the "big" approach in centralized distribution of 16,000 freight-type items.

Strevell-Pateraon Hardware Company, Salt Lake City, Utah -- for atbring 60,000 hardware iteme in extreme variety, with top efficiency.

Safeway Stores, Incorporated, Bellevue, Washington -- for introduction of meny new techniques in storage, order filling and ahipping of grocery items.

Pull description and illustration of the above award receiving plants was carried in December, 1959 end January, 1960 issues of WESTERN MATERIAL HANDLING magasine, 410 North Larchmont Blvd., Los Angeles, California.

9:00 "Developing Handling and Packaging for a Perticular Product"

SPEAKER: Welter L. Morrison, Sr., Mat. Hdlg. Engr.
Ford Motor Company
Milpitae. California

W. L. Morrison, Sr., is a native of Nove Scotia, Canada, who went to Detroit in 1923 to work for the Ford Metor Company as a chemist.

After 37yyaara in earnous supervisory jobs. he considers that his "prwbatienary" period bas ended.

- Packing connetes the use of some form of container, usually paper, wood, stc., to prevent damage during shipping, warshousing and handling.
- 2. Though sometimes expensive, it is expendable, because it cowts to a much to raturn to source empty --- or no ionger will contain the original contents which were components of the final product.
- 3. Our problem today is to develop methods of packaging and haudling for items which do not (for various rangons) lend themselves to a container.

9:00 "The New Corrugated Package and How It Takes Its Place In Industry"

SPEAKER: H. W. Aitchison, President Tharco Containers Oakland, Californie

Mr. Aitchiaon's beckground in the packaging field consists of 18 years in the position of Superintendent of Production for Container Corporation of America, followed by aight years as owner and manager of Tharco Containers in Oakland. He has been a Professional Member ef the Society of Packaging and Handling Engineers for seven years and is a aix-year member of the Western Packaging Association.

- 1. What is design?
- 2. Two basic types of design problems.
 - a. Design for selling.
 - b. Design for manufacturing.
- 3. Pactors to consider in package design.
- 4. Sources of design information.
- 5. Good packaging need not be expensive.
- 6. Pour basic functions of a package.
- 7. Presentation of four case histories withe the package and product packaged on display.

10:10 "Bulk Handling In the Food Processing Industry" -- A Panel Discussion

PANEL MODERATOR: James Rock

Filice & Perrelli Canning Company

Richmond, California

PANEL MEMBERS:

Dr. Gordon Rowe, University of California George Jones, Gerber Products Company Dr. Eric Thor, University of California

Dr. Gordon Rowe holds B.S. and M.S. degrees from Oregon State College as well as a Ph.D. from Purdue University. In addition to his position as economist for the Agricultural Extension Service and Giannini Foundation at the University of California, he has been a consultant for the United States Department of Agriculture and held other important positions.

George Jonea is the Principal Horticulturiat of Gerber Products Company and is in charge of agriculture research for the Gerber Western Division. He holds a B. S. degree from A & M College of Texas. He and his staff, during his 14 years of service for Gerber Products, have conducted numerous atudies is produce handling methods and equipment.

Dr. Eric Thor holds B.S. degree from the University of Nebraaka, an M.S. degree from University of Florida and a Ph.D. degree from University of California. In addition to his position as economist for the Agricultural Extension Service and Giannini Foundation at the University of California, he has been the manager of the facilities engineering department at Corning Glasa Worka, Corning, New York and served as an instructor at West Point and the University of Florida.

Dr. Gordon Rowe: "Developments in Bulk Handling California'a Agricultural Commodities"

- 1. The phenomenal aime of California agricultural industry when considering the material handling problems of the industry.
- 2. The transition to bulk handling of a higher proportion of our agricultural production...and why.
- 3. Containers and equipment.
- 4. Itema currently being handled in bulk form.
- 5. Importance of bulk handling as a materiala handling method.

George Jesse: "Designing a Pellet Bin for Bee Produce"

- 1. The purpose and different uses of bins in relation to container design.
- 2. How bulk containers effect the different fruit handling operations, such as: cold storage, long haul trucking, receiving stations and hervesting in the orchard.
- 3. Desirable characteristics of a bin.
- 4. Undesirable features in bin design.
- 5. Summery.

Dr. Eric Thor: "Summery of the Outlook for Bulk Handling of Fruits and Vegetables"

- 1. The opportunity to reduce cost and increase net income.
- 2. Bulk handling--from the point of production into the packing or processing plant--is one way of reducing costs. Progress being made.
- 3. Why have citrus firms been able to justify the purchase of bulk handling equipment where firms handling such products as apricots and peaches have not?
- 4. Hervesting methods in many cases force bulk handling.

10:10 "Aiale Space and Height of Stacking" -- A Panel Discussion

PANEL MODERATOR: W. B. Semco

W. B. Sence & Associates

Los Angeles, Californie

PAMEL_MEMRES: Paml O. Schacht, Jr., Mutual Grocary Co.
Walter E. Martinson, Blake, Moffitt & Towne
James Stratts, Simpson and Stratts, Consulting

Bagineera

Paul G. Schacht, Jr., is Warehouse Superintendent of Mutual Grocery Company, Richmond, California wholesale food distributor. He arrived on the Mutual Grocery Company seems three and a half years ago before the construction of Mutual's new warehouse was completed and was reaponsible far acting it up, stockting it, training an operating staff and readying the feeility for actual opening of business.

Welter B. Martineon, as General Warehouse Superintendent for Blake, Moffitt A Towae, is responsible for leyouts, selection of material handling and delivery aquipment and operations methods for 35 distribution leestiess from the Canadien to the Mexican borders. His background consists of 29 years of experience in all phases of warehouse and delivery eperations of the paper distributing industry.

Jemes L. Stratts holds a B.S. degree from the University of California and is a lieaneed professional engineer in the states of California, Arisess, Indiana and Washington. He is a member of the Consulting Engiaeers of California and the Structural Engineers Association of Cmliferais. He is also a Pellow of the American Society of Civil Engineers. He has been in private practice since early 1952 specializing chiefly in isdnatrial and commercial design work.

Paml G. Schecht, Jr.: An ontline of his remarks.

- 1. Mature of a wholesale grocary operation. ...
- 2. Pacters cossidered im planning the operation.
- 3. Methods and meands adopted, and why.
- 4. Results obtained.
- 5. Conclusions.

Walter E. Martinson: An outline of his remarks,

- 1. What width mimles?
 - a. How Blake, Moffitt & Towne decidea.
- 2. Selecting material handling equipment.
 - a. Consideration of siale widths; stacking heights; operating needs.

James L. Stratts: An outline of his remarks.

- 1. Raquirements to establish in order to build a functional and aconomical plant.
- 2. Determine the aims of the plant.
- Additional height: probably one of the most inexpensive items you can buy in your building.
- 4. Be sure your stacking method is earthquake-proof.
- 5. Locating celumns in the building atructure.
- 6. Shape of the building.
- 7. Dock high buildings.
- 8. Site location and land utilization.
- 9. Items to consider during purchase of land.

11:10 "Finding New Ideas and Presenting Them to Management"

SPEAKER: Irving Footlik, President Irving Footlik & Associates Chicago, Illinois

Irving M. Footlik is a commuting engineer in the field of material bundling and plant layout, an author, college instructor and a practical anginear. He graduated as a mechanical engineer from Illinois Institute of Tachnology and is especially known for his contributions to the material handling industry and work performed with the American Material Handling Society. He is best known for his pallatless warshouse designs and elimination of wasted manpower in the grocery industry.

- 1. How to get new ideas.
- 2. Where to look for them.
- 3. How do you know you have a new idea?
- 4. What type of ideas management expects of you.
- 5. How to present the ideas to management.
- 6. Pitfalls to svoid.
- 7. Naw ideas that you can take with you and try out on your management.

1:15 "What Causes Failure of A Package"

SPEAKER: William Dalton, Manager Container Laboratories, Incorporated San Francisco, Californie

William L. Dalton has had a vast amount of experience in the fields of packaging and package design and testing. Courses in Buaineas Accounting and Packaging at Northwestern University and Illinois Institute of Technology were followed by nine years as Packaging Engineer with Montgomery Ward, Alden's and Speigel's mail order bouses and other positions. He was the chief engineer at Container Laboratorie's Chicago Division prior to coming to San Francisco. A past officer of the Society of Packaging and Handling Engiaeers, Bill has served long and hard in behalf of the Fifth Annual Material Handling and Packaging Conference as a highly capable Secretary of the Steering Committee.

- 1. Introduction.
- 2. Shipping bazards.
- 3. Packaging requirements.
- 4. Printing.
- 5. Quality.
- 6. Quality Control.
- 7. Package design.
- 8. The built-up pad.
- 9. Die-cut pads.
- 10. Scored sheeta.
- 11. Flanged tubes.
- 12. Other package types.
- 13. Summary.

2:00 "Deaigning Material Handling Equipment and Systems to Cuatomer Specifications"

SPEAKER: Jack H. Lewis, President Lewia-Shepard Products, Inc. Watertown, Maaa.

- 1. Size and nature of industrial truck industry.
- 2. Trends in equipment design and improvements in handling methods that have taken place.
- 3. Case study presentations with slide illustration.
 - a. New concept in extra-high stacking with narrow-aisle equipment.
 - b. Die handling with compact walkie.
 - c. New approach to roll handling.
 - d. Bar atock handling made easy.
 - e. Order aelection procedures.

3:10 "Is Labor Putting a Price Tag on Mechanization" -- A Panel Discussion

PANEL MODERATOR: John Walton Dinkelspiel Dinkelspiel & Dinkelspiel San Francisco, Californie

PANEL MEMBERS: Sears L. Hallstt, Publisher, Modern Materials Handling, Boston, Massachussetts James R. Boffa, General President, International Brotherhood of Tesasters, Washington, D. C. J. Paul St. Surs, President, Pacific Maritime

Association, San Francisco, Californie

Sears L. Hallett: A guide to his remarks.

Mr. Hallett's publication, MODERN MATERIALS HANDLING, has devoted several pages of recent issues to open discussion of the impact of labor's reaction to aechanisation upon industrial advancement and seciety as a whole. He will raise the pertinent questions as to what practices are threats to incressed mechanisation in material handling fields during his portion of today's panel discussion.

Mr. Hallett will trace the economic growth of our country since 1945, documenting the part in this growth played by mechanisation in materials handling, set up the human as well as economic values from increased mechanisation and describe the goals that can be achieved through greater mechanisation.

It is his point that certain principles, if established, threaten to delay mechanization, waste man-power and lower American productivity in the face of a continuing threat from foreign competition.

James R. Boffa: An ontline of his remarks.

- 1. Labor is not opposed to automation.
 - a. Its inevitability in a progressive dynamic technological acciety.
 - b. Labor recognises that it cannot stop it.
 - c. Labor's grave concern that it will be introduced without regard for the workers displaced and without planning for the consequences that follow.
 - d. Labor's desire to enshion its effect on workers to insure a painless transition to the new technology.
 - e. When labor fears automation,
 - f. When labor accepts automation.
 - g. When labor welcomes automation.
 h. Labor's role in today's industrial sdwancement.
- 2. Labor recegnises the serious nature of the problems facing workers as a result of automation.
 - a. Labor knows history and economics.

- b. Labor knows the necessity of having a policy for transforming the benefits of automation into economic abundance and new laieurs for workers.
- c. Quaetions of concern to labor regarding automation.
- 3. Labor's two objectives regarding automation.
 - a. To increase and improve purchasing power so that the increased ability to produce is matched by an increased ability to consume what is produced.
 - b. To eafeguard those workers directly affected by automation and to cushion them against hardships over which they have no control.
- 4. Solntiena.
 - a. Problems raised by automation ere joint responsibility of management and unions.
 - b. Collactive bargaining should result in several definite achievements.
 - c. Probleme of automation are concern of the government also.
- 5. Beplayers maintain that automation will not cause unemployment, but will create new and more jobs in the long run. Labor is concarned with the "chort run". A worker without a job has a acrious, immediate criais to colve which "long run" colutions won't help.
- J. Paul St. Sura: A guide to hie remarke.

The following is composed of excerpts from a paper delivered by Mr. St. Sura recently at a meeting of the U. S. Chamber of Commerce. These excerpts are presented for the purpose of giving you an ineight to the position and thinking of Mr. St. Sure and the association which he represents.

- 1. "Although the overall theme for discussion is 'Labor's Impact on transportation', I do not believe that resistance to tachnological change in our industry can be related to labor alone."
- 2. "Since a major objective af any containerization program is to raduce the high labor costs involved in man-handling and re-handling cargo, the part that labor will play and the position that organized labor will take is of primary importance. Men who work as longehoremen have a direct, immediate and economic interact in this."
- 3. "In a recent etatement made on the floor of the House of Representatives in which he characterized 'containerization' as a 'revolution in transportation', Congressmen Paelly of Washington had this to say about labor's reaction to the davalaping system:

'Of great consequence is the question of how the workers involved in this technological transformation -- longshoremen, truckers. and others--will react. Certainly they are confronted by many difficult decisions. They are



ADMINISTRATIVE FILE

Ligh annual industrial

Trackerial Handling

Radicity Engineering Company

Wilson, S. J.

Colifornia, Vincerity of

Line of the contents

April 4, 1960

Mr. J. J. Timmer, Editor Wastern Material Handling 410 No. Larchmont Blvd. Los Angeles 4, California

Daar Mr. Timmer:

As requested in your letter of March 18th
enclosed I am sanding you an outline of remarks to be
made by General President Hoffs at the forthcoming Fifth
Annual Industriel Materials Handling and Packaging
Conference on April 11, 1960 at the University of California.

Very truly yours,

H. J. Gibbons

Executive Assistant to the
General President

HJG/yk Enc.



WESTERN MATERIAL HANDLING

Baymer Publications, Inc. 410 No. Larchmont Blvd. Los Angeles 4, California

March 18, 1960

Mr. James R. Hoffa, Fresident International Brotherhood of Teamsters Washington, D. C.

Dear Mr. Hoffe:

In the May 1950 issue of WEST RN MATERIAL HANDLING, we are going to present a "conference in print", drawing upon the content of tha 5th annual Material Handling and Packaging Conference in Berkeley April 11, at which you will be a spaaker.

We will sincarely appreciate it if you could provide us with a carbon copy of the remarks you will make at the conference, as soon as they are ready. (If your pepar is not complete before the conference, wa will still have time if we receive it immediately following the conference, but we would like to have it earlier.)

Ferhaps who to so other illustrations would be helpful, in presenting your remarks in our May issue. If so, and if mossible, we would like to receive these as well.

Whether your prepared talk is in finished form or "Rough" form we can edit or rewrite the material here and then send you a draft for your checking and approval before we print it.

The 'MM staff will be taking photos of you and all conference speakers, for usein the May issue. We will also provide you with prints of those we take of you.

If it is not ressible to send us a copy of your talk before the actual conference, can you clease let us know when it will be available?

Many thanks,

J. J. Timer Edi/tor

JUD/mt

THE NEWS AND NETHODS NAGAZINE FOR WESTERN HANDLING . PACKAGING . WAREHOUSING . SNIPPING

Publicity Engineering Company

291 FOURTH STREET, OAKLAND 7, CALIF. TEMPLEBAR 6-4324

March 16, 1960

ATR MAIL

Mr. Hareld Gibbana, Vice President International Brotherhood of Teamatere 25 Lauisiana NW Washington, D. C.

Dear Hareld:

As you will note from the enclosed program the date for the Fifth Annual Materiale Handling and Packaging Conference has been set as Monday, April 11, 1960. Thank you for your cooperation in making the change of date possible.

The penel on which Mr. Heffe is to appear as part of the conference program will be appreximately two hours in length. We feel that the following procedure for conduct of the penal will provide the most value for these attending the session. It is our plan that, after short introductions by the penal moderator, each member of the penal be given 15 to 20 minutes to atota his views and the views and thinking of his organization regarding the subject question. This will be followed by 15 to 20 minutes devoted to questions and discussion of the matter between the panel members. The balance of the session will be devoted to answering questions from the sudience. No questions will be veiced from the floor by the sudience. We plan to use a system of conveving questions to apeakers and panel members in written form on cards. A supply of these cards will be given each conference registrant at the beginning of the day.

We plan also to give each conference registrant a booklet of technical assion outlines, as we have done in the past. This booklet will be made up of brisf outlines of what the speakers or panel members plan to say during their portion of the day-long program. Thus we will need such an outline and a very brief biography to cover Mr. Hoffs's portion of the program. Can you forward such an outline at an early date?

We will very much appreciate your prompt action in this matter because we must print and bind the outline backlets well in advance of the conference. If we may be of any assistance in respect to making hotel reservations or securing any special equipment you may need for the presentation, please let us know. I hope to hear from you very seon.

Cordintly yours,

LVW/st

L. V. Milson Projetdent

PROGRAM

FIFTH ANNUAL INDUSTRIAL MATERIALS HANDLING AND PACKAGING CONFERENCE

Monday, April 11, 1700 - 8:00 Wheeler Auditorium, University of California, Berkeley, California

8:00 Registration

8:30 Opening Remarks

Professor Resmond C. Grassi Department of Industrial Engineering University of California

8:60 Introductions and Award Property tions

Stanley J. Bober, Conference Chairman Western Material Handling Top Plant and Warehouse Awards

Judi Timmer, Editor Les Angeles, Californie

SBPARATE SESSIONS BEGIN

9:00 MATERIAL MANDLING: "Developing Heading and Packaging for a Particular

Matter L. Morrison, St., Mer. Helly, Engr. Furd Motor Company

PACKAGING: "The New Corrupated Package and New It takes its Place in industry'

N. W. Artchiene, President Oakland, California

9:50 Break

10:10 PACKAGING: "Bulk Hendling in the Food Processing Industry"

Penel: Jemes Rech (Mederetzr)
Pilice & Perrelli Conning Cangaty Righmand, California

Dr. Garden Rows, University of Cali

George Janes, Gerbar Products Co. Dr. Eric Ther, University of Colif. Berkeley, Cellfornia

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Industrial Engineering Department, University of Colifornie

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Society of Peckaging and Handling Engineers, Arizona Chapter

American Material Handling Society, Denver Chapter Son Francisco Troffic Club

American Institute of Industrial Engineers, Son Francisco - Oakland Chapter

MATERIAL HANDLING: "Aisle Spece and Height of Steeling"

Penel: W. B. Sience (Mederater) W. B. Semce & Associates

Les Angeles, Celifornie Poul G. Schocht, Jr. Mutuel Grecery Co.

Welter E. Mertinson Bides, Meffitt & Towns

Jones Shrette, Simpson and Stratta Consulting Engineers

11:10 MATERIAL HANDLING: "Finding New Ideas and Presenting Them to Monagement"

Irving Fentlik, President Irving Feetlik & Associates Chicago, Illinois

PACKAGING:

Bulk Hendling Perel Continues 12:00 Luncheon at International House

1:15 MATERIAL HANCLING: "Meterial Hendling Equipment
-- Mointenance and Replacement"

> Augie Schulse, Supt. Trenap. & Mtcs. Relph's Grecers Les Angeles, Californie

PACKAGING: "What Couses Failure of A Pockage"

William Delten, Munuger Container Laboratories, Inc. Sen Francisco, California 2:00 PACKAGING: "How New Food and Drug Laws Affect Industrial Packaging"

> Penel: Richard C. Nelson (Moderator) C & H Sugar Co. Creckett, Celifornia

> > R. W. Fagleman, Hezietan Laboratariss Pale Alte, California R. C. Nelsen, Crewn Zellerboch Corp. San Francisco, California Dr. Haward Gerdner, Fibrebaard Paper Products

MATERIAL HANDLING: "Designing Meterial Handling Equipment and Systems to Customer Specifications!

San Francisco, California

J. H. Lewis, President Lowis-Shapard Products, Inc. Watertown, Mass.

2:50 Breek

JOINT SESSION

3:10 "Is Labor Putting a Price Tag on Mechanization?"

> Panel: John Welton Dinkelspiel (Maderator Dinkelspiel & Dinkelspiel Sen Francisco, California

Sears L. Hellett, Publisher, Madern Materials Hendling, Basten, Mass. Brotherhood of Teamsters, Washington, D.C.
J. Paul St. Sure, President, Pacific Maritime
Association, San Francisco, California

CONFERENCE STEERING COMMITTEE

CHAIRMAN: STANLEY J. SORER, AMHS RANDEL MACHINE COMPANY SECRETARY: WILLIAM DALTON, SPHE CONTAINER LABORATORIES, INC. PROGRAM: HEIL CHAITIN, AMHS HAMERSLAS EQUIRMENT CO. PUBLICITY: JAMES C. GOOLE, SPHE KIMBERLY-CLARK CORP. FACILITIES: N. HILLIAM CONRAD, SPHE ACME STEEL COMPANY TREASURER: M. O. RICHTER, SPHE KAISER ALUMINUM & CHEMICAL COMP.

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Address Address Address Address City Address Addres	Registrations mailed before April 1

March 18, 1960 Mr. Janes R. Hoffe, Practical Interations' Brutterness Washington, D. C. Dear Mr. Hoffa: In " - may 1400 senue of MYNS HA MATERIAL HANDLING, we are going to present a "dehistence in aprage, Graving upon the content of the 5th annual Material Instant and Isometing Conformate in Backeley April hi, at wasen was will be a seeker. We will since mix antimaters to if you could are the us with a carbon copy of the remarks you will make at the commerce. on soon as they are ready. HIT wour twier is not commutete tempore the conference, we will still have tire if we reteive it immediately to lowing the conference, but a would like to have it earlier. Perha a photos for other recogirations would be helpful, in presenting your remarks ir our. of issue: 'f so, and if resemble, we would like Wetner work nearest wilk is in finished tord or "sought foredit of reprise the sateries have one mean sens but a dreft for your checking and arrival terrore as print The Mile elert will be rekits who he of you and all con erence meakers, for use in the May toque. We will also provide you with crinte of the se we take of your If it is not possible to send us a copy of your talk before the actual conference, week you please let us know when it will be available. Many thanks, J. J. Timmer Editor

Publicity Engineering Company

231 from Stocet. Bones 7. Cars. 1Empes 6-4321

March 16, 1960

AIR MAIL

Mr. Marold Gibbons. Vice President Intermetional Rretherheed of Tecnetore Lamicians NW Weshington, D. C.

Dar Harofdt

As you will sate from the enclosed program the date for the Fifth Annual Meterials Nondling and Peckaging Conference has been set as Menday, April 11, 1960. Thank you for your seeperation is making the abonge of data possible.

The panel as which Mr. Moffs is to appear as part of the conference progrem slit be approximately two hours in length. We feel that the following precedure for conduct of the panel will provide the most value for those attending the assessm. It is ear play that, after short introductions by the pasel mederator, such member of the panel be given 15 to 20 misutes to state his viene and the view and thinking of his organization regarding the subject question. This will be followed by 15 to 20 minutes devoted to questions and discussion of the natter between the pasel members. The balance of the assession will be devoted to ameering questions from the anticase. He questions will be voiced from the floor by the anticase. We plan to use a system of conveying questions to epochers and panel members in written form an cords. A amply of these cards cill be given each conference registrant at the hogisming of the day.

We plan slee to after each conference registrent a hothlet of technical essein estlines, as we have done is the past. This boshlet will be made up of hrief outlines of what the speakers or panel numbers plan to say during their pertion of the day-long program. Thus we will need each an estline and a very hrief hisgraphy to sever Mr. Moffa's partian of the program. Can you ferward each as entline at an early date?

We will very much approceste your prompt setion in this natter because we must print and bind the authine booklets well in advance of the conference. If we may be of any assistance in respect to making betal reservations or assuring any special equipment you may need for the presentation, please let up know. I here to peer from you very seen.

PROGRAM

PIFTH ANNUAL INDUSTRIAL MATERIALS HANDLING AND PACKAGING CONFERENCE

Monday, April 11, 1960 - Il:00 Wheeler Auditorium, University of California, Berkeley, California

6:60 Replanation

Add Opening Excesses

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Josh Timeser, Editor Venture Material Hamilton Les Angeles, California

SEPARATE SESSIONS SEGIN

MAKE HANNEL HIG: "Developing line and fortisting for a Particular

Walter L. Martinen, St., Mar. Hilly. Engr. Ford Motor Company Milphon, California

PACKAGING: "The New Corrupted Pod-age and New in takes Its Place in Industry" H. W. Albehlute, Preside Theres Containers Oakland, California

9:50 Breck

10:16 PACKAGING: "Bulk Handling to the Food Processing Industry"

Perel: Jones Rotil (McGerster)
Fiftee & Riscold Consting Company
Richmond, Celifornia

Dr. Gerden Roses, University of Cele Berkeley, Geltforniq George James, Gerber Products Co.

MATERIAL HARDLINGs "Atolia Space and Height of Stanking"

Periol v. S. Lemos (Moderater) V. S. Senice S. Associates Los Angeles, Colifornia

Walter E. Herrinson Blake, Heffitt & Towns

James Bretta, Simpson and Bretta Consulting Engineers

17:10 MATERIAL HANDLING: "Finding New Ideas and Presenting Them to Management*

Irving Postiti, President Irving Pastiti & Associates Chicago, Illiani

PACKAGING: **Bulk Handling Panel Continues**

Luncheen at International House

THE NATIONAL HANDLINGS

Material Handling Engigment -- Maintenance and Raplacument*

Augle Schulza, Supt. Transp. & Missa. Religh's Graceru Las Angeles, Collifornia

PACKAGING:
"The Couses Follows of ▲ Package": Millian Dalton, Manager Camininer Laboratories, Inc. See Francisco, California

2:00 PACKADING- "How New Food and Drug Laws Affect Industrial Packaging"

Penal: Richard C. Nation (Mediateler) C & H Super Co. Crocketf, California

R. Fraglesse, Hoslaton Laboratorios Pala Alto, California R. C. Nelson, Cronn Zellesbuch Corp., Sat Francisco, California Dr. Haward Signious, Pitroboard Paper Picabata San Francisco, California

J. H. Louis, President Louis-Shaperd Predicts, Inc. Votations, Moss.

JOHT SESDON

3:10 "Te Laker Parting a Price Tay on

Penuls John Welton Diskelapiel (Moderator Diskelapiel & Diskelapiel San Francisco, California

Secrit, Hellett, Publisher, Modern Meterials. Hundling, Buston, Muss.

Do. Onto They, Undersortly of Calif. Best days, California

American Material Handling Society
Society of Pseckaging and Handling Engineers,
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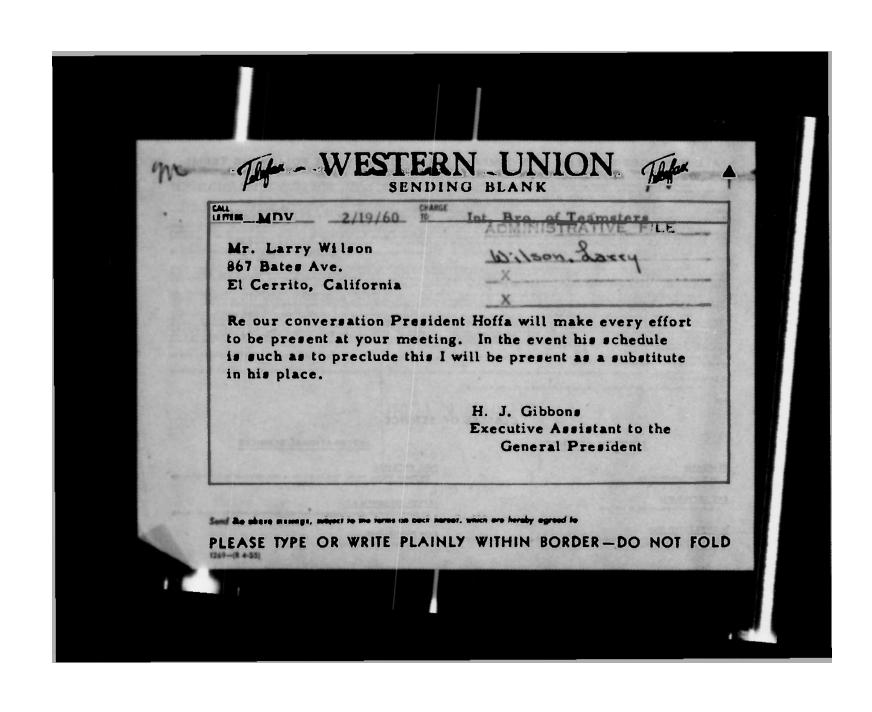
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CONFERENCE STEERING COMMITTEE

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PACILIFIES IN WILLIAM CONTAD, SPHE TREASURER: M. O. RICHTER, SPHE KAISER ALLEHROUM & CHEMICAL CORN.

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Publicity Engineering Company

291 FOURTH STREET, DANIAGO 7, CALIF. TEMPLEDAR 6-4324

Jensery 7, 1960

Door Mr. Diviny:

Tenah you Man the cord: Pecoption you gave no during my vicit to your office theodor, Annary 5, 1960. I enjoyed tolking with you and wee proceed that you feat Mr. Jones Hoffe might enjoy accepting the invota to extended by my client, The Fifth Annal Industrial Mater at Handaling and Packaging Conference, to be a speaker at the even April 12, 1960, on the compact of The University of Colifornia in Benkeley, California.

As I explained to you Tuesday, I serve the conference is a public relations capacity. A few weeks ago I learned that Mr. Secre Hellett, the publisher of MODERN MATERIALS MANDEING angusine, had been invited to open at the forthcoming 1960 conference. Mr. Mellett was invited to view of a series of orticles carrently being corried in his magesine on the subject of labor relations problems in industry and transportation. This also will be the topic of mis presentation at the conference.

The save of this invitation to Mr. Hellett disturbed as, as it did certain other members of the conference attering consistes, in that we feel the subject should not a discussed without mains representation. Thus, the steering committee and the progress consistes have agreed that the consist should a field in the form of a pasel discussion — the panel to be made up. Mr. Hellet, a leading union official and the labor relations representation.

We have also unanimously agreed that the apprepriate louding mains official needed to complete the panel should be Mr. James Hoffe of year arganization. Thus we are pleased, in this letter, to issue formal levisation as Mr. Hoffe to join up for the officir.

The poot four years have seen in a soled conference grow in pupularity to the extent that pertant wen from ell facets of industry in the Newt Stavel for such distant leastings on Phoneix, rest

he the conference it is strictly a technical

Interesticael Bretseroed of Teametere, Jan. 7, 1960 These are known to represent a bread compesite of views an painte involving leber relatione. And, speaking from deily experience and cantact with a great meny of thece non, I can seemre you that they egree as a body that only through public airing of the views sed aims of men each so Mr. Mellett and Mr. Hoffe, emeng othere, can the problem arene within the realm of labor'relations be selved. With those thoughte in midd, the steering committee for the 1960 Conference sexed me to emphonics the importance of the proposed panel session. While most of the sessions at the seaference will he gives as hear or ieee. we have teastively allocated two sours for the proposed panel disensation. If Mr. Maffa can accept our invitation, we would like to assist is any way passible prior to the energy ones in the matter of coordinating the pass; anadian, Thus end corly reply from year organization will be greatly oppresieted. Theah you. Cordially years, L. V. Wilson LAM/st Procident

Modern Materiais Handling

221 COLUMBUS AVENUE . BOSTON 16, MASSACHUSETTS . KENMORE 6-7780

March 11, 1960

Mr. Jemes R. Hoffe, General President International Brotherhood of Teamsters, Chauffeurs, Warehousemen & Helpers of America 25 Louisiane N. W. Washington 1, D. C.

Deer Mr. Hoffa:

Enclosed ere teer sheets of the erticle "Labor States Its Case" (Part V of our series, "Is There A Lebor Threat To Further Handling Mechanisation?") in which your views are presented.

It sppeared in our March, 1960, issue and is, we feel, a most unusual treatment of the subject by an industrial publication.

Is we promised, we did not alter the sense of anything you said. Our only editing was to eliminate repetition from men to man.

We very much appreciate your participation in this article, and hope that you feel as pleased with it as we do.

Sincerely,

OCT/jor encl. cc: Jemes R. Harding Gordon C. Thomas Associate Editor

A CAHNERS PUBLICATION REP EFA

Fackaging Conference
Publicity Engineering Co.
Wilson & J.
California, Univ. of
Suritation

February 3, 1960

Mr L. V. Wilson President PUBLICITY ENGINEERING CO. 291 Fourth Street Oekland 7, Chlifornia

Deer Mr. Wilson:

Your letter of Jenuary 7 to Mr. Joseph Diviny inviting me to speak at the Fifth Annual Industrial Meterial Handling and Packaging Conference on April 12 at the University of California, has been forwarded to my office.

This is a subject in which I have a keen interest, and I have corefully weighed this invitation which you were so kind to extend to us.

However, during the next few months we will be extremely busy in court onces involving the Board of Monitore, and I think it best to decline such invitations for the time being.

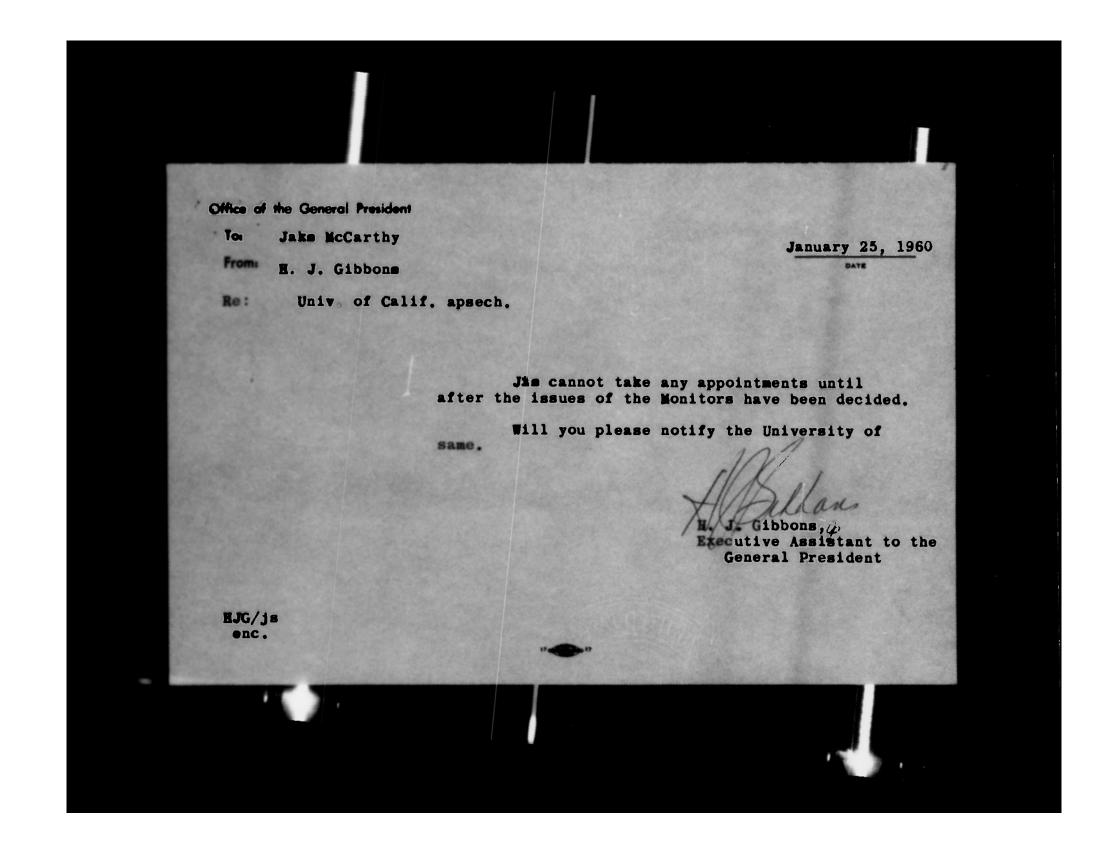
When these issues are resolved, I would be very glad to discuss with you the possibilities of some future participation in conferences of this kind.

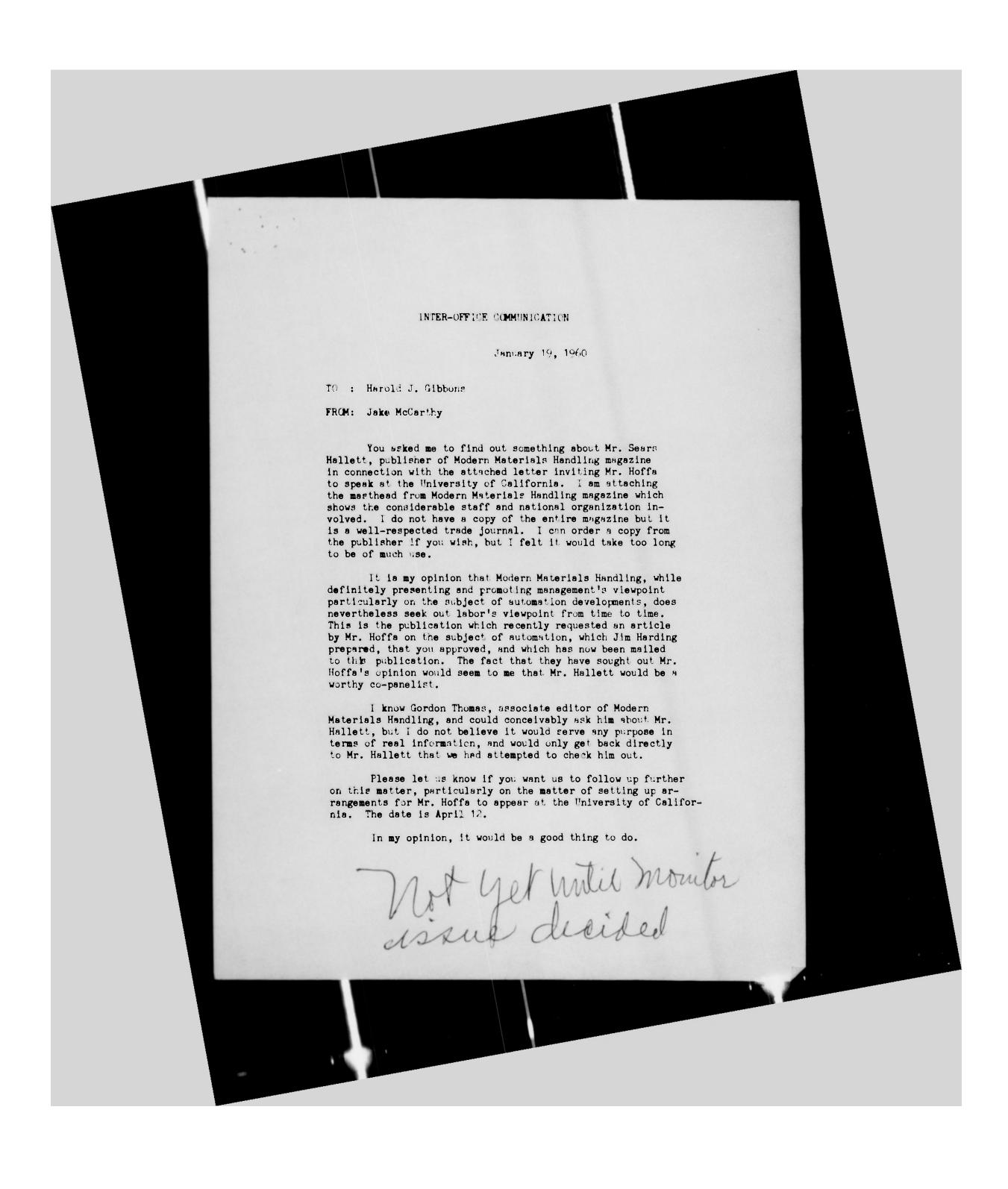
Sincerely yours,

Jemes R. Hoffs General President

JMoC JRH 16V

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Modern Materials Handling

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DECEMBER, 1959

NOBILIN L. CAMPERS, Avaidant Sala Sala Goldweitz, Vice President Sala Goldweitz, Vice Preside Handling Attitude

Part III

Will Management

Probably the most important single word in materials handling is "why." It sums up the questioning attitude that is the basis of all investigation and analysis.

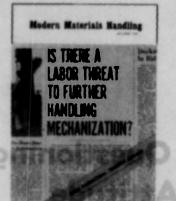
To the man who has the questioning attitude, every operation is suspect. He wants to know why it's heing performed, why it's being done as it is. Often he finds that there is no good reason for continuing, or for continuing with the same method. And he comes up with important savings for his company.

Only last week. I heard of a man who attended a materials handling seminar and left the meeting fired with enthusiasm. He was convinced that he could save \$30-35,000 per year for his company. Six months later he had revised his estimate. The new figure: \$200,000. He was amazed at the opportunities for savings that he uncovered when he asked the question "why" about his handling operations.

We also hear of men who seem to run out of ideas. They've done a good job of improving materials handling operations in their plant, but they don't see much more to be done. When that happens, the questioning attitude is their most valuable tool.

It's easy on the jobs we've done ourselves to assume there's nothing more that can be done. Yet, if we look at those operations with the eye of an outsider, the eye of a man who's seeing them for the first time, we may he shocked at what we see.

For the materials handling man, failure to be critical can he deadly. The hest antidote is a strong dose of the questioning attitude, with frequent repetition of the question "why."



Part III Will Management Fight For Further Handling Mechanization?

So for, management has not met the labor threat to further handling mechanization (see Parts I and II of this series) with a uniform set of principles. Will this variance continue? Are more compromises and surrenders on the way? MMH surveyed industry presidents to find out. Here is where they stand.

GORDON C. THOMAS, Associate Editor

the the surface, management has not been meeting the labor threat to further handling mechanization this year with any unified approach or set of principles. As the contract negotiations with the steel, must packing, long-hore and other unions have developed and run their course, the management right "to mechanize or not to mechanize" has been increasingly obvious as a main point of disagreement.

But the solutions attempted, proposed or adopted are as saried as the products involved. Management's has included outright surrender, surrender hailed as humanitarianism, quiet compromise, hysterical sloganism, intransigeance, and in a few cases an enlightened understanding of the human factors coupled with a positive program of benefit to all concerned, without compromise.

on the other hand, as shown in Part I of this series (MMH, that, 1959, p. 94), has bad its ducks in a row from the start. They say: "We will either stop or share in its benefit." There are, of course, exceptions. The Amalganated Lithographers of America say: "We do not believe in unreasoning opposition to new developments even though particular jobs are affected. The A. L. A. welcomes new equipment and processes which contribute to the growin and soccess of lithography.

For the most part, however, labor is making a stiff stand this year on its work rules, its job freezes and the job classifications that get in the way of further mechanization. Or it is getting fund agreements that make cost cutting difficult.

This leads the materials handling man to wonder where his future stands. Will his company give in to mechanization funds or accept the kind of work rules that will milk the sovings from his future

What is management's position? Do they have a unity of opinion? What is it?

fo find out, MMII surveyed company presidents from coast to coast, in all industries. Sixty of these men took time to read the first article in this series and fill out the questionnaire.

From their replies, seven basic principles evolved which the majority agreed are worth fighting for. These principles, if adopted as management's uniform basis for negotiation, could go far in safeguarding industry's ability to cut its cost to meet the competition from abroad without hurting labor's true interests.

Here are the principles and management's reaction to

On Featherbedding, Job Freezing

1. The company has the right to tailor its work force to the actual requirements of equipment used as long as workers' health and safety are not impaired.

2. The company should not accept or pay for work not done nor for work that is not a valuable service.

All respondents said "yes" to both principles. These two principles are designed to prevent the job-freezing, featherly dding and jurisdictional rehandling practices described in Part I. Van containers would not be opened on the piers and emptied by longshoremen. Longshore gangs would be tailored to the actual needs of the job, not set arbitrarily at, say 20 men per hatch. The classic problem of the railroad fireman would be solved, as would the extra crane cab operator in steel mills.

On 'Sharing' Mechanization 'Savings'

3. The company is entitled to all of the savings resulting from the introduction of labor-saving equipment.

The company presidents backed this with 76 percent

programs?

Chech Hallett
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this date

Publicity Engineering Company

291 FOURTH STREET, OAKLAND 7. CALIF. TEMPLEBAR 6-4324

January 7, 1960

International Brotherhood of Teamsters Attn: Mr. Joseph Diviny 25 Taylor Street San Prancisco, California

Dear Mr. Diviny:

Thank you for the cordial reception you gave me during my visit to your office Tuesday, January 5, 1960. I enjoyed talking with you and was pleased that you felt Mr. James Hoffa might enjoy accapting the invitation extended by my client, The Fifth Annaal Industrial Material Handling and Packaging Conference, to be a speaker at the event April 12, 1960, on the campus of The University of California in Berkeley, California.

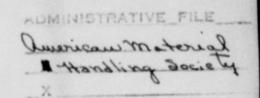
As I explained to you Tuesday, I serve the conference in a public relations capacity. A few weeks ago I learned that Mr. Sears Hallstt, the publisher of MODERN MATIRIALS HANDLING magazine, had been invited to apeak at the forthcoming 1960 conference. Mr. Hallett was invited in view of a series of articles currently being carried in his magazine on the subject of labor relations problems in industry and transportation. This also will be the topic of his presentation at the conference.

The news of this invitation to Mr. Hallett disturbed me, as it did certain other members of the conference steering committee, in that wa fast the subject should not be discussed without union representation. Thus, the steering committee and the program committee have agreed that the session should be held in the form of a panel discussion -- the panel to be made up of Mr. Hallett, a leading union official and the labor relations representative of on of the transportation associations.

Wa have also unanimously agreed that the appropriate leading union official needed to complete the panel should be Mr. James Hoffs of your organization. Thus we are pleased, in this letter, to issue formal invitation to Mr. Hoffs to join us for the affair.

The past four years have seen this amual conference grow in popularity to the extent that important men from all facets of industry in the West travel from such distant locations as Phoenix, Arizona and Sesttle, Washington to attend. There is no trade show held in conjunction with the conference; it is strictly a technical meeting of the most important men within the material handling and packaging operations of the eleven Western states.

International Brotherhood of Teamsters, Jan. 7, 1960 These men are known to represent a broad composite of views on points involving labor relations. And, speaking from daily experience and contact with a great many of these men, I can sesure you that they agree as a body that only through public airing of the views and aims of men auch as Mr. Hallett and Mr. Hoffs, among others, can the problem areas within the realm of labor relations be solved. With these thoughts in mind, the steering committee for the 1960 Conference asked me to emphasize the importance of the proposed panal measion. While most of the sessions at the conference will he given an hour or leas, we have tenatively allocated two hours for the proposed panel discussion. If Mr. Hoffs can accept our invitation, we would like to assist in any way possible prior to the conference in the matter of coordinating the panel assaion. Thus and early reply from your organization will be greatly appreciated. Thank you. Cordially yours, L. V. Wilson LVW/at President



Federal Study of **Automation Asked**

Federal, study of the problem of mechanization and ita diaplacement of workera was called for veaterday by Harold Gibbons, executive assistant to Teamster President James Hoffa.

Gibbons, stanaing in for Hoffa at the Fifth annual Induatrial Material Handling and Packaging Conference at the University of California in Berkaley, saud mechanization is "unquestionably" one of the most serious problems facing labor and management but a problem about which "me one can really lik intelligently.

And although the Teamstors Union has no untention of standing in the way of progress, he warned, its consern will be with the inter-